# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

**CURRENT REPORT** 

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): May 8, 2018

# COLONY NORTHSTAR CREDIT REAL ESTATE, INC.

(Exact name of registrant as specified in its charter)

Maryland (State or other jurisdiction of incorporation) 001-38377 (Commission File Number) 38-4046290 (IRS Employer Identification No.)

515 S. Flower Street, 44th Floor Los Angeles, CA (Address of principal executive offices)

90071 (Zip Code)

Registrant's telephone number, including area code: (310) 282-8820

Not Applicable

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Dere-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Derecommencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company ⊠

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

#### Item 2.02 Results of Operations and Financial Condition.

On May 8, 2018, Colony NorthStar Credit Real Estate, Inc. (the "Company") issued a press release announcing its financial position as of March 31, 2018 and its financial results for the first quarter ended March 31, 2018. A copy of the press release is attached as Exhibit 99.1 to this Current Report on Form 8-K and is incorporated herein by reference.

On May 8, 2018, the Company made available a Supplemental Financial Disclosure Presentation for the quarter ended March 31, 2018 on the Company's website at <u>www.clncredit.com</u>. A copy of the Supplemental Financial Disclosure Presentation is furnished herewith as Exhibit 99.2 to this Current Report on Form 8-K, which are incorporated herein by reference.

In accordance with General Instructions B.2 and B.6 of Form 8-K, the information included in this Current Report on Form 8-K (including Exhibits 99.1 and 99.2 hereto), shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference into any filing made by the Company under the Exchange Act or Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such a filing.

#### Use of Website to Distribute Material Company Information

The Company's website address is <u>www.clncredit.com</u>. The Company uses its website as a channel of distribution for important company information. Important information, including press releases, analyst presentations and financial information regarding the Company, is routinely posted on and accessible on the Shareholders subpage of its website, which is accessible by clicking on the tab labeled "Shareholders" on the website home page. The Company also uses its website to expedite public access to time-critical information regarding the Company in advance of or in lieu of distributing a press release or a filing with the U.S. Securities and Exchange Commission disclosing the same information. Therefore, investors should look to the Shareholders subpage of the Company's website for important and time-critical information. Visitors to the Company's website can also register to receive automatic e-mail and other notifications alerting them when new information is made available on the Shareholders subpage of the website.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits. The following exhibits are being furnished herewith to this Current Report on Form 8-K.

Exhibit No.	Description
99.1	Press Release dated May 8, 2018
99.2	Supplemental Financial Disclosure Presentation for the quarter ended March 31, 2018

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: May 9, 2018

# COLONY NORTHSTAR CREDIT REAL ESTATE, INC.

By: /s/ David A. Palamé David A. Palamé

David A. Palamé General Counsel and Secretary



### Colony NorthStar Credit Real Estate, Inc. Announces First Quarter 2018 Financial Results

NEW YORK and LOS ANGELES, May 8, 2018 – Colony NorthStar Credit Real Estate, Inc. (NYSE: CLNC) ("Colony NorthStar Credit" or the "Company") today announced its financial results for the first quarter ended March 31, 2018. Colony NorthStar Credit was formed on January 31, 2018, through the combination of a select commercial real estate debt and credit real estate portfolio of Colony NorthStar, Inc. ("Colony NorthStar Investment Entities") with substantially all of the assets and liabilities of NorthStar Real Estate Income Trust, Inc. ("NorthStar I"), and all of the assets and liabilities of NorthStar Real Estate Income II, Inc. ("NorthStar II"). Except where stated, the financial information presented in this press release represents only the pre-merger financial information of the Colony NorthStar Credit following January 31, 2018. As a result, the reported first quarter financial results are not representative of a full quarter of operating earnings since they do not include financial results of NorthStar I and NorthStar II from January 1, 2018 through January 31, 2018.

### First Quarter 2018 Highlights and Subsequent Events

- · Completed previously announced merger to create Colony NorthStar Credit Real Estate, Inc., a leading commercial real estate credit REIT
- Completed listing on the NYSE under the ticker symbol "CLNC" on February 1, 2018
- First quarter 2018 GAAP net loss of \$4.7 million, or \$0.05 per diluted share, and core earnings of \$44.4 million, or \$0.44 per diluted share
- Declared and paid a monthly dividend of \$0.145 per share of class A and class B-3 common stock for February and March. The dividend represents an annualized dividend of \$1.74 per share of common stock, equating to a 9.1% annualized dividend yield based on the \$19.12 closing price on May 7, 2018
- Secured \$400 million corporate revolving credit facility
- Deployed \$228 million of capital during the first quarter of 2018
- Subsequent to quarter end, allocated approximately \$300 million of total capital through closed deals or deals in advanced stages of execution
- Subsequent to quarter end, increased existing master repurchase facility capacity by \$500 million from \$1.2 billion to \$1.7 billion. As of May 7, 2018, the Company had
  approximately \$1.2 billion of excess borrowing capacity on its master repurchase facilities
- Subsequent to quarter end, the Company's Board of Directors declared a monthly cash dividend of \$0.145 per share of class A and class B-3 common stock for April and May
- As of May 7, 2018, total corporate liquidity of approximately \$620 million through cash-on-hand of \$220 million and availability under the corporate revolving credit facility of \$400 million

Kevin P. Traenkle, Chief Executive Officer of Colony NorthStar Credit commented, "We are off and running as Colony NorthStar Credit Real Estate, Inc., and could not be more excited about our future. With the merger of balance sheet assets from Colony NorthStar and two credit-focused non-traded REITs, and our successful listing on the NYSE now behind us, we are completely focused on maximizing value for our shareholder base."

Mr. Traenkle added, "We have immediate scale and diversification and expect to leverage our global Colony NorthStar platform to accretively grow our business. We are excited by our opportunities to increase return on equity through the deployment of our substantial liquidity, the optimization of our under-levered balance sheet and the recycling of non-core assets into higher-yielding targeted asset classes. We are just scratching the surface on the Colony NorthStar Credit growth opportunity and look forward to an exciting future."

### Common Stock and Operating Partnership Units

As of May 7, 2018, the Company had approximately 127.9 million shares of class A and class B-3 common stock outstanding and the Company's operating partnership had approximately 3.1 million operating partnership units ("OP units") outstanding held by members other than the Company or its subsidiaries.

## <u>Dividend</u>

The Company's Board of Directors declared a monthly cash dividend of \$0.145 per share of class A and class B-3 common stock (the "common stock") (i) for the monthly period ended February 28, 2018, which was paid on March 16, 2018, to stockholders of record on March 8, 2018, and (ii) for the monthly period ended March 31, 2018, which was paid on April 10, 2018, to stockholders of record on March 29, 2018.

Subsequent to the end of the first quarter, the Company's Board of Directors declared a monthly cash dividend of \$0.145 per share of common stock (i) for the monthly period ended April 30, 2018, which will be paid on May 10, 2018, to stockholders of record on April 30, 2018, and (ii) for the monthly period ended May 31, 2018, which will be paid on June 11, 2018, to stockholders of record on May 31, 2018.

### Non-GAAP Financial Measures and Definitions

### **Core Earnings**

We present Core Earnings, which is a non-GAAP supplemental financial measure of our performance. We believe that Core Earnings provides meaningful information to consider in addition to our net income and cash flow from operating activities determined in accordance with U.S. GAAP. This supplemental financial measure helps us to evaluate our performance excluding the effects of certain transactions and U.S GAAP adjustments that we believe are not necessarily indicative of our current portfolio and operations. We also use Core Earnings to determine the incentive fees we pay to our Manager. For information on the fees we pay our Manager, see the Note 11, "Related Party Arrangements" to our condensed consolidated financial statements included in our Form 10-Q to be filed with the U.S. Securities and Exchange Commission ("SEC"). In addition, the Company believes that its investors also use Core Earnings or a comparable supplemental performance measure to evaluate and compare the performance of the Company and its peers, and as such, the Company believes that the disclosure of Core Earnings is useful to its investors.

We define Core Earnings as U.S. GAAP net income (loss) attributable to our common stockholders (or, without duplication, the owners of the common equity of our direct subsidiaries, such as our operating partnership) and excluding (i) non-cash equity compensation expense, (ii) the expenses incurred in connection with our formation, (iii) the incentive fee, (iv) acquisition costs from successful acquisitions, (v) depreciation and amortization, (vi) any unrealized gains or losses or other similar non-cash items that are included in net income for the current quarter, regardless of whether such items are included in other comprehensive income or loss, or in net income, (vii) one-time events pursuant to changes in U.S. GAAP and (viii) certain material non-cash income or expense items that in the judgment of management should not be included in Core Earnings. For clauses (vii) and (viii), such exclusions shall only be applied after discussions between our Manager and our independent directors and after approval by a majority of our independent directors.

Core Earnings does not represent net income or cash generated from operating activities and should not be considered as an alternative to U.S. GAAP net income or an indication of our cash flows from operating activities determined in accordance with U.S. GAAP, a measure of our liquidity, or an indication of funds available to fund our cash needs, including our ability to make cash distributions. In addition, our methodology for calculating Core Earnings may differ from methodologies employed by other companies to calculate the same or similar non-GAAP supplemental financial measures, and accordingly, our reported Core Earnings may not be comparable to the Core Earnings reported by other companies.

The Company calculates core earnings per share, a non-GAAP financial measure, based on a weighted-average number of common shares and OP units (held by members other than the Company or its subsidiaries). For Core Earnings per share, the Company assumes the 44.4 million shares of Class B-3 common stock and the 3.1 million OP units (held by members other than the Company or its subsidiaries) were outstanding from January 1, 2018 through January 31, 2018 to reflect the standalone pre-merger financial information of the accounting acquirer. Following January 31, 2018, the Company assumes approximately 131.0 million of shares of class A common stock, class B-3 common stock and OP units (held by members other than the Company or its subsidiaries) were outstanding. This results in a weighted average share count for the period of approximately 101.7 million shares.

### First Quarter 2018 Conference Call

The Company will conduct a conference call to discuss the financial results on May 9, 2018 at 7:00 a.m. PT / 10:00 a.m. ET. To participate in the event by telephone, please dial (877) 407-0784 ten minutes prior to the start time (to allow time for registration). International callers should dial (201) 689-8560. The call will also be broadcast live over the Internet and can be accessed on the Public Shareholders section of the Company's website at <u>www.clncredit.com</u>. A webcast of the call will be available for 90 days on the Company's website.

For those unable to participate during the live call, a replay will be available starting May 9, 2018, at 10:00 a.m. PT / 1:00 p.m. ET, through May 16, 2018, at 8:59 p.m. PT / 11:59 p.m. ET. To access the replay, dial (844) 512-2921 (U.S.), and use passcode 13678941. International callers should dial (412) 317-6671 and enter the same conference ID number.

### Supplemental Financial Report

A First Quarter 2018 Supplemental Financial Report will be available on the Company's website at <u>www.clncredit.com</u>. This information will be furnished to the SEC in a Current Report on Form 8-K.

### About Colony NorthStar Credit Real Estate, Inc.

Colony NorthStar Credit (NYSE: CLNC) is one of the largest publicly traded commercial real estate (CRE) credit REITs, focused on originating, acquiring, financing and managing a diversified portfolio consisting primarily of CRE senior mortgage loans, mezzanine loans, preferred equity, debt securities and net leased properties predominantly in the United States. Colony NorthStar Credit is externally managed by a subsidiary of leading global real estate and investment management firm, Colony NorthStar, Inc. Colony NorthStar Credit is organized as a Maryland corporation that intends to elect to be taxed as a REIT for U.S. federal income tax purposes for its taxable year ending December 31, 2018. For additional information regarding the Company and its management and business, please refer to <u>www.clncredit.com</u>.

## Cautionary Statement Regarding Forward-Looking Statements

This press release may contain forward-looking statements within the meaning of the federal securities laws. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. In some cases, you can identify forward-looking statements by the use of forward-looking terminology such as "may," "will," "should," "expects," "intends," "plans," "anticipates," "believes," "estimates," "predicts," or "potential" or the negative of these words and phrases or similar words or phrases which are predictions of or indicate future events or trends and which do not relate solely to historical matters. Forward-looking statements involve known and unknown risks, uncertainties, assumptions and contingencies, many of which are beyond our control, and may cause actual results to differ significantly from those expressed in any forward-looking statement. Among others, the following uncertainties and other factors could cause actual results to differ from those set forth in the forward-looking statements: operating costs and business disruption may be greater than expected; the Company's operating results may differ materially from the pro forma information presented in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2017; the fair value of the Company's investments may be subject to uncertainties; the Company's use of leverage could hinder its ability to make distributions and may significantly impact its liquidity position; given the Company's dependence on its external manager, an affiliate

of Colony NorthStar, any adverse changes in the financial health or otherwise of its manager or Colony NorthStar could hinder the Company's operating performance and return on stockholder's investment; the ability to realize substantial efficiencies as well as anticipated strategic and financial benefits; and the impact of legislative, regulatory and competitive changes. The foregoing list of factors is not exhaustive. Additional information about these and other factors can be found in in Part I, Item 1A of the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2017, as well as in CLNC's other filings with the Securities and Exchange Commission.

We caution investors not to unduly rely on any forward-looking statements. The forward-looking statements speak only as of the date of this press release. Colony NorthStar Credit is under no duty to update any of these forward-looking statements after the date of this press release, nor to conform prior statements to actual results or revised expectations, and Colony NorthStar Credit does not intend to do so.

### **Investor Relations**

Colony NorthStar Credit Real Estate, Inc. Addo Investor Relations Lasse Glassen 310-829-5400 For the period ending March 31, 2018, the following financial statements represents only the pre-merger financial information of the Colony NorthStar Investment Entities, as the accounting acquirer, on a stand-alone basis from January 1, 2018 through January 31, 2018 and the results of operations of Colony NorthStar Credit following January 31, 2018. As a result, the reported first quarter financial results are not representative of a full quarter of operating earnings since they do not include financial results of NorthStar I and NorthStar II from January 1, 2018 through January 31, 2018.

For the period ending December 31, 2017, the following financial statements represent only the results of operations for the Colony NorthStar Investment Entities, as the accounting acquirer, on a stand-alone basis. As a result, comparisons of the Company's period to period accompanying consolidated financial information may not be meaningful.

#### COLONY NORTHSTAR CREDIT REAL ESTATE, INC. CONSOLIDATED BALANCE SHEETS (In thousands, except per share data) (Unaudited)

	March 31, 2018	Decer	mber 31, 2017
Assets			
Cash and cash equivalents	334,952		25,204
Restricted cash	117,443		41,901
Loans held for investment, net	1,816,218		1,300,784
Real estate securities, available for sale	176,194		—
Real estate, net	1,495,096		219,740
Investments in unconsolidated ventures (\$257,495 and \$24,417 at fair value, respectively)	756,468		203,720
Receivables, net	60,999		35,512
Deferred leasing costs and intangible assets, net	113,239		11,014
Other assets	56,998		1,527
Mortgage loans held in securitization trusts, at fair value	3,193,298		—
Total assets	\$ 8,120,905	\$	1,839,402
Liabilities			
Securitization bonds payable, net	172,113		108,679
Mortgage and other notes payable, net	924,018		280,982
Credit facilities	602,277		_
Due to related party	12,649		_
Accrued and other liabilities	49,896		5,175
Intangible liabilities, net	19,637		36
Escrow deposits payable	67,757		36,960
Dividends payable	18,994		_
Mortgage obligations issued by securitization trusts, at fair value	3,051,315		_
Total liabilities	4,918,656		431,832
Commitments and contingencies			
Equity			
Stockholders' equity			
Preferred stock, \$0.01 par value, 50,000,000 shares authorized, no shares issued and outstanding as of March 31,2018 and			
December 31, 2017	_		_
Common stock, \$0.01 par value per share			
Class A, 905,000,000 shares authorized, 83,487,352 and 100 shares issued and outstanding as of March 31, 2018 and			
December 31, 2017, respectively	835		_
Class B-3, 45,000,000 shares authorized, 44,399,444 and no shares issued and outstanding as of March 31, 2018, and			
December 31, 2017, respectively	444		_
Additional paid-in capital	2,894,492		821,031
Retained earnings	136,446		258,777
Accumulated other comprehensive income (loss)	(1,848)		
Total stockholders' equity	3,030,369		1,079,808
Noncontrolling interests in investment entities	98,311		327,762
Noncontrolling interests in Operating Partnership	73,569		
Total equity	3,202,249		1,407,570
Total liabilities and equity	\$ 8,120,905	\$	1,839,402

## COLONY NORTHSTAR CREDIT REAL ESTATE, INC. CONSOLIDATED STATEMENT OF OPERATIONS (In thousands, except per share data) (Unaudited)

	Th	ree Months E	nded M	<u>1arch 31,</u> 2017
Net interest income		2010		2017
Interest income	\$	36,139	\$	35,151
Interest expense on loans held for investment		(7,415)		(6,104)
Interest income on mortgage loans held in securitization trusts		25,865		_
Interest expense on mortgage obligations issued by securitization trusts		(24,278)		_
Net interest income		30,311		29,047
Property and other income				
Property operating income		28,545		5,139
Other income		517		161
Total property and other income		29,062		5,300
Expenses				
Management fee expense		8,000		_
Property operating expense		11,719		1,611
Transaction, investment and servicing expense		30,941		701
Interest expense on real estate		6,393		976
Depreciation and amortization		18,792		2,285
Administrative expense (including \$285 and \$0 of equity-based compensation expense, respectively)		3,228		3,012
Total expenses		79,073		8,585
Other income (loss)				
Unrealized gain on mortgage loans held in securitization trusts, net		497		_
Other gain on investments, net		465		—
Income (loss) before equity in earnings of unconsolidated ventures and income taxes		(18,738)		25,762
Equity in earnings of unconsolidated ventures		15,788		6,038
Income tax benefit		549		223
Net income (loss)		(2,401)		32,023
Net (income) attributable to noncontrolling interests:				
Investment entities		(2,370)		(9,137)
Operating Partnership		57		
Net income (loss) attributable to Colony NorthStar Credit Real Estate, Inc. common stockholders	\$	(4,714)	\$	22,886
Net income (loss) per common share - basic and diluted	\$	(0.05)	\$	0.47
Weighted average shares of common stock outstanding, basic and diluted		98,662		44,399
Dividends declared per share of common stock	\$	0.29	\$	

#### COLONY NORTHSTAR CREDIT REAL ESTATE, INC. RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL INFORMATION (In thousands, except per share data) (Unaudited)

## **GAAP Net Income to Core Earnings**

	 Months Ended ch 31, 2018
Net income (loss) attributable to Colony NorthStar Credit Real Estate, Inc. common stockholders	\$ (4,714)
Adjustments:	
Net income (loss) attributable to noncontrolling interest of the Operating Partnership	(57)
Non-cash equity compensation expense	285
Transaction costs	30,179
Depreciation and amortization	18,834
Net unrealized gain (loss) on investments	1,304
Adjustments related to non-controlling interests	(1,442)
Core earnings attributable to Colony NorthStar Credit Real Estate, Inc. common stockholders	\$ 44,389
Core earnings per share (1)	\$ 0.44
Weighted average number of common shares and OP units (1)	101,737

(1) The Company calculates core earnings per share, a non-GAAP financial measure, based on a weighted-average number of common shares and OP units (held by members other than the Company or its subsidiaries). For Core Earnings per share, the Company assumes the 44.4 million shares of Class B-3 common stock and the 3.1 million OP units (held by members other than the Company or its subsidiaries) were outstanding from January 1, 2018 through January 31, 2018 to reflect the standalone pre-merger financial information of the accounting acquirer. Following January 31, 2018, the Company assumes approximately 131.0 million of shares of class A common stock, class B-3 common stock and OP units (held by members other than the Company or its subsidiaries) were outstanding. This results in a weighted average share count for the period of approximately 101.7 million shares



# Colony NorthStar Credit Real Estate, Inc.

Supplemental Financial Report – First Quarter 2018

May 8, 2018



# Cautionary Statement Regarding Forward-Looking Statements



This presentation may contain forward-looking statements within the meaning of the federal securities laws. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. In some cases, you can identify forward-looking statements by the use of forward-looking terminology such as "may," "will," "should," "expects," "intends," "plans," "anticipates," "believes," "estimates," "predicts," or "potential" or the negative of these words and phrases or similar words or phrases which are predictions of or indicate future events or trends and which do not relate solely to historical matters. Forward-looking statements involve known and unknown risks, uncertainties, assumptions and contingencies, many of which are beyond our control, and may cause actual results to differ significantly from those expressed in any forward-looking statement. Among others, the following uncertainties and other factors could cause actual results to differ from those set forth in the forward-looking statements: operating costs and business disruption may be greater than expected; the Company's operating results may differ materially from the pro forma information presented in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2017; the fair value of the Company's investments may be subject to uncertainties; the Company's use of leverage could hinder its ability to make distributions and may significantly impact its liquidity position; given the Company's dependence on its external manager, an affiliate of Colony NorthStar, Inc., any adverse changes in the financial health or otherwise of its manager or Colony NorthStar, Inc. could hinder the Company's operating performance and return on stockholder's investment; the ability to realize substantial efficiencies as well as anticipated strategic and financial benefits; and the impact of legislative, regulatory and competitive changes. The foregoing list of factors is not exhaustive. Additional information about these and other factors can be found in in Part I, Item 1A of the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2017, as well as in CLNC's other filings with the Securities and Exchange Commission.

We caution investors not to unduly rely on any forward-looking statements. The forward-looking statements speak only as of the date of this presentation. Colony NorthStar Credit is under no duty to update any of these forward-looking statements after the date of this press release, nor to conform prior statements to actual results or revised expectations, and Colony NorthStar Credit does not intend to do so.

# Important Note Regarding Non-GAAP Financial Measures



We present Core Earnings, which is a non-GAAP supplemental financial measure of our performance. We believe that Core Earnings provides meaningful information to consider in addition to our net income and cash flow from operating activities determined in accordance with U.S. GAAP. This supplemental financial measure helps us to evaluate our performance excluding the effects of certain transactions and U.S GAAP adjustments that we believe are not necessarily indicative of our current portfolio and operations. We also use Core Earnings to determine the incentive fees we pay to our Manager. For information on the fees we pay our Manager, see the Note 11, "Related Party Arrangements" to our condensed consolidated financial statements included in our Form 10-Q to be filed with the U.S. Securities and Exchange Commission ("SEC"). In addition, the Company believes that its investors also use Core Earnings to acomparable supplemental performance measure to evaluate and comparable supplemental performance of the Company and its peers, and as such, the Company believes that the disclosure of Core Earnings is useful to its investors.

We define Core Earnings as U.S. GAAP net income (loss) attributable to our common stockholders (or, without duplication, the owners of the common equity of our direct subsidiaries, such as our operating partnership) and excluding (i) non-cash equity compensation expense, (ii) the expenses incurred in connection with our formation, (iii) the incentive fee, (iv) acquisition costs from successful acquisitions, (v) depreciation and amortization, (vi) any unrealized gains or losses or other similar non-cash items that are included in net income for the current quarter, regardless of whether such items are included in other comprehensive income or loss, or in net income, (vii) one-time events pursuant to changes in U.S. GAAP and (viii) certain material non-cash income or expense items that in the judgment of management should not be included in Core Earnings. For clauses (vii) and (viii), such exclusions shall only be applied after discussions between our Manager and our independent directors.

Core Earnings does not represent net income or cash generated from operating activities and should not be considered as an alternative to U.S. GAAP net income or an indication of our cash flows from operating activities determined in accordance with U.S. GAAP, a measure of our liquidity, or an indication of funds available to fund our cash needs, including our ability to make cash distributions. In addition, our methodology for calculating Core Earnings may differ from methodologies employed by other companies to calculate the same or similar non-GAAP supplemental financial measures, and accordingly, our reported Core Earnings may not be comparable to the Core Earnings reported by other companies.

The Company calculates core earnings per share, a non-GAAP financial measure, based on a weighted-average number of common shares and OP units (held by members other than the Company or its subsidiaries). For Q1 2018 Core Earnings per share, the Company assumes the 44.4 million shares of Class B-3 common stock and the 3.1 million OP units (held by members other than the Company or its subsidiaries) were outstanding from January 1, 2018 through January 31, 2018 to reflect the standalone pre-merger financial information of the accounting acquirer. Following January 31, 2018, the Company assumes approximately 131.0 million of shares of class B-3 common stock and OP units (held by members other than the Company or its subsidiaries) were outstanding. This assumes that the weighted average share count for the period was approximately 101.7 million shares.

We believe net operating income ("NOI") and earnings before interest, tax, depreciation and amortization ("EBITDA") are useful measures of operating performance of our net lease and other real estate portfolios as they are more closely linked to the direct results of operations at the property level. NOI also reflects actual rents received during the period after adjusting for the effects of straight-line rents and amortization of above- and below- market leases; therefore, a comparison of NOI across periods better reflects the trend in occupancy rates and rental rates of the Company's properties. NOI and EBITDA exclude historical cost depreciation and amortization, which are based on different useful life estimates depending on the age of the properties, as well as adjust for the effects of real estate impairment and gains or losses on sales of depreciated properties, which eliminate differences arising from investment and disposition decisions. This allows for comparability of operating performance of the Company's properties, period, acditionally, by excluding corporate level expenses or benefits such as interest expense, any gain or loss on early extinguishment of debt and income taxes, which are incurred by the parent entity and are not directly linked to the operating performance of the Company's properties. NOI and EBITDA provide a measure of operating performance independent of the Company's capital structure and indebtedness. However, the exclusion of these items as well as others, such as capital expenditures and leasing costs, which are necessary to maintain the operating performance of the Company's properties, NOI and EBITDA. NOI may fail to capture significant trends in these components of U.S. GAAP net income (loss) which further limits its usefulness.

NOI should not be considered as an alternative to net income (loss), determined in accordance with U.S. GAAP, as an indicator of operating performance. In addition, the Company's methodology for calculating NOI involves subjective judgment and discretion and may differ from the methodologies used by other companies, when calculating the same or similar supplemental financial measures and may not be comparable with other companies.

The Company presents pro rata (or "at share" or "at CLNC share") financial information, which is not, and is not intended to be, a presentation in accordance with GAAP. The Company computes pro rata financial information by applying its economic interest to each financial statement line item on an investment-by-investment basis. Similarly, noncontrolling interests' share of assets, liabilities, profits and losses was computed by applying noncontrolling interests' economic interest to each financial statement line item. The Company provides pro rata financial information because it may assist investors and analysts in estimating the Company's economic interest in its investments. However, pro rata financial information as an analytical tool has limitations. Other companies may not calculate their pro rata information in the same methodology, and accordingly, the Company's pro rata information may not be companable to other companies pro rata information. As such, the pro rout financial statements as reported under GAAP, but may be used as a supplement to financial information as reported under GAAP.

# Notes Regarding CLNC Reportable Segments



Colony NorthStar Credit Real Estate, Inc. currently holds investment interests through the following four reportable segments, which are based on how management reviews and manages its business:

#### Loan Portfolio

As of March 31, 2018, the Company's Loan Portfolio included senior mortgage loans, mezzanine loans and preferred equity interests as well as participations in such loans. The Loan Portfolio also includes acquisition, development and construction ("ADC") arrangements accounted for as equity method investments as well as loans held through joint ventures with an affiliate of our Sponsor (Colony NorthStar, Inc.) which were deconsolidated as a result of the merger and subsequently treated as equity method investments.

- Senior mortgage loans include junior participations in our origination senior mortgage loans for which we have syndicated the senior participations to
  other investors and retained the junior participations for our portfolio and contiguous mezzanine loans where we own both the senior and junior loan
  positions. We believe these investments are more similar to the senior mortgage loans we originate than other loan types given their credit quality and
  risk profile
- · Mezzanine loans include other subordinated loans
- · Preferred equity balances include related equity participation interests

#### CRE Debt Securities

As of March 31, 2018, the Company's CRE Debt Securities included both investment grade and non-investment grade rated CMBS bonds (including "B-pieces" of CMBS securitization pools).

#### Net Lease Real Estate (or "Net Lease")

As of March 31, 2018, the Company's Net Lease investments included direct investments in commercial real estate with long-term leases to tenants on a net lease basis, where such tenants are generally responsible for property operating expenses such as insurance, utilities, maintenance capital expenditures and real estate taxes.

#### Non-Core Assets

As of March 31, 2018, the Company's Non-Core Assets included direct investments in non-core operating real estate equity, real estate acquired in settlement of loans and investments in real estate private equity ("PE") interests.

# **Table of Contents**



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# I. Business Highlights



The following financial results represent only the pre-merger financial information of a select commercial real estate debt and credit real estate portfolio of Colony NorthStar, Inc. ("Colony NorthStar Investment Entities"), as the accounting acquirer, on a stand-alone basis from January 1, 2018 through January 31, 2018 and the results of operations of Colony NorthStar Credit Real Estate, Inc. ("CLNC" or "Colony NorthStar Credit", or the "Company") following January 31, 2018. As a result, these financial results are not representative of the operating earnings of the Company since they do not include financial results of NorthStar Real Estate Income Trust, Inc. ("NorthStar I") and NorthStar Real Estate Income II ("NorthStar II") from January 1, 2018 through January 31, 2018.

	Completed previously announced merger to create Colony NorthStar Credit Real Estate, Inc., a leading commercial real estate credit REIT
	> Completed listing on the New York Stock Exchange ("NYSE") under the ticker symbol "CLNC" on February 1, 2018
Business &	First quarter 2018 GAAP net loss available of \$4.7 million, or \$0.05 per diluted share and core earnings of \$44.4 million, or \$0.44 per diluted share <sup>(1)</sup>
Financial	Declared and paid monthly dividend of \$0.145 per share of class A and class B-3 common stock for February and March. The dividend represents an annualized dividend of \$1.74 per share of common stock, equating to a 9.1% dividend yield based on the \$19.12 closing price on May 7, 2018
	Subsequent to Q1 2018, the Company's Board of Directors declared a monthly cash dividend of \$0.145 per share of class A and B-3 common stock for April and May
	Destruct \$2000 million of control during the first modes 2040
Investment	Deployed \$228 million of capital during the first quarter 2018
Activity	Subsequent to quarter end, allocated approximately \$300 million of total capital through closed deals or deals in advanced stages of execution
	Secured \$400 million corporate revolving credit facility
Capitalization	Subsequent to quarter end, increased existing master repurchase facility capacity by \$500 million from \$1.2 billion to \$1.7 billion. As of May 7, 2018, the Company had approximately \$1.2 billion of excess borrowing capacity on its master repurchase facilities
Liquidity	As of May 7, 2018, total corporate liquidity of approximately \$620 million through cash-on-hand of \$220 million and availability under the corporate revolving credit facility of \$400 million
See footnotes in the appendix	
Colony NorthStar Credit	Real Estate, Inc. 6

# I. Portfolio Highlights



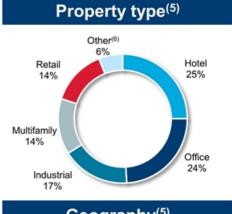
(\$ in thousands; as of March 31, 2018, unless otherwise stated)

# **Portfolio Highlights**

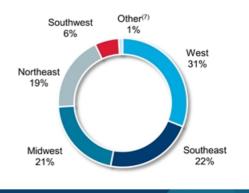
- \$4.9 Billion Total At-Share Assets (1)
- \$4.3 Billion Total Investment-Level Assets (2)

# \$3.1 Billion Total Book Equity Value (1)

	Count	Carrying value <sup>(2)</sup>	% of total
Senior mortgage loans	56	\$ 1,588,692	37%
lezzanine loans	22	525,598	12%
Preferred equity	5	182,549	4%
CRE debt securities	42	318,177	7%
Owned real estate - net lease (3)	10	678,496	16%
Dwned real estate - other real estate equity (3)(4)	12	759,818	18%
Private equity interests	6	257,495	6%
Total portfolio	153	\$ 4,310,826	100%
e appendix			





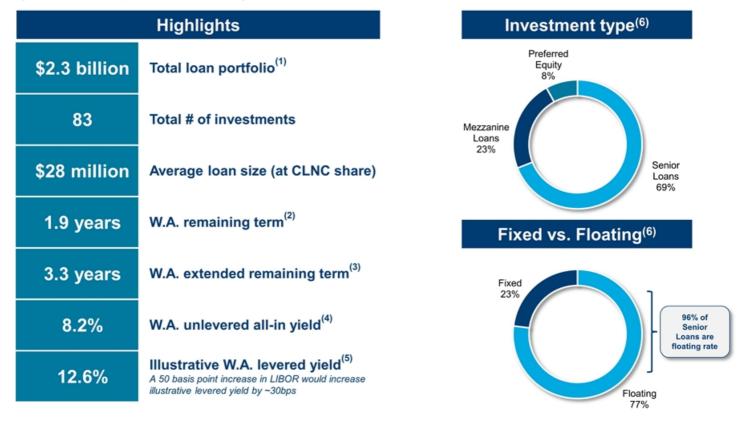


See

# II. Loan Portfolio Highlights



(As of March 31, 2018, unless otherwise stated)



See footnotes in the appendix

# II. Loan Portfolio Overview



(\$ in thousands; as of March 31, 2018, unless otherwise stated) Carrying value<sup>(1)</sup> W.A. unlevered W.A. remaining W.A. extended # of term (years)<sup>(3)</sup> investments all-in yield<sup>(2)</sup> term (years)<sup>(4)</sup> Floating rate 7% Other(8) Senior mortgage loans<sup>(5)</sup> 51 \$ 1,530,054 6.9% 1.2 2.9 9% Mezzanine loans 10 209,124 9.6% 2.8 1.1 Office 10% Preferred equity 26,774 14.7% 0.7 1 1.7 Multifamily 1,765,953 Total / W.A. floating rate 62 7.3% 1.2 2.9 14% Fixed rate 8.6% Senior mortgage loans 5 58,638 2.5 1.7 Mezzanine loans 12 316,475 12.9% 2.8 3.4 7% Preferred equity<sup>(6)</sup> 4 155,775 8.7% 8.7 8.7 Southwest 10% Total / W.A. fixed rate 530,887 21 11.2% 4.4 4.9 2,296,840 Total / W.A. 83 ŝ 8.2% 1.9 Southeast

Property type<sup>(7)</sup> Industrial Other<sup>(8)</sup> Office 10% Office 10% Geography<sup>(7)</sup> Midwest Other<sup>(9)</sup> 7% 1% Southwest 10% Vest 42%

> Northeast 22%

See footnotes in the appendix

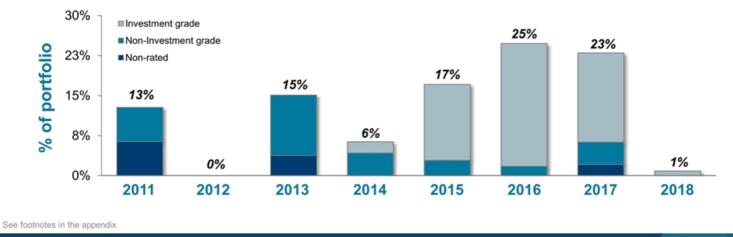
# **III. CRE Debt Securities**



(\$ in thousands; as of March 31, 2018, unless otherwise stated)

	Rating	# of investments	Principal mount <sup>(1)</sup>	Carrying value <sup>(1)</sup>	W.A. unlevered all-in yield <sup>(2)</sup>	W.A. term in years <sup>(3)</sup>
Investment grade rated	BBB-	29	\$ 236,017	\$ 173,911	7.4%	8.2
Non-invesment grade rated	BB   B	10	131,439	86,123	11.8%	6.0
Non-rated	n/a	3	101,718	58,143	7.2%	5.3
Total / W.A.		42	\$ 469,174	\$ 318,177	8.5%	7.1

# CMBS portfolio by vintage<sup>(4)</sup>



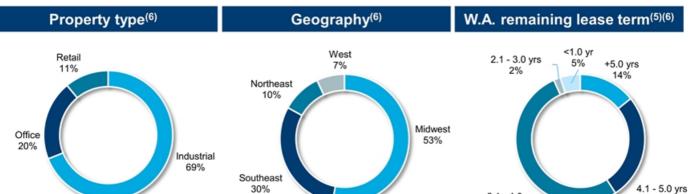
# IV. Net Lease Real Estate



(\$ and square feet in thousands; as of March 31, 2018, unless otherwise stated)

	Number of buildings	Rentable square feet	Carrying value <sup>(1)</sup>	Reported NOI	Annualized NOI <sup>(2)</sup>	W.A. % leased at end of period <sup>(3)(4)</sup>	W.A. remaining lease term (years) <sup>(5)</sup>
Industrial	45	8,793	\$ 469,252	\$ 4,337	\$ 24,292	95%	3.8
Office	4	842	136,678	1,893	7,574	100%	4.4
Retail	10	468	72,566	1,312	5,250	100%	5.2
Total / W.A.	59	10,102	\$ 678,496	\$ 7,543	\$ 37,116	96%	4.0

\* As a result of the merger closing January 31, 2018, reported NOI does not represent a full quarter of NOI as it does not include the financial results for NorthStar I and NorthStar II from January 1, 2018 through January 31, 2018



30%

See footnotes in the appendix

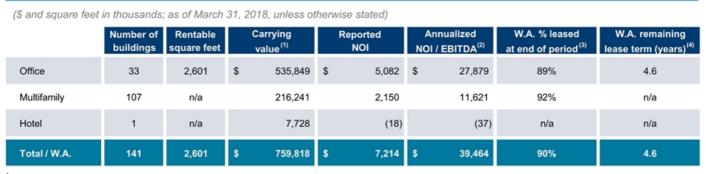
Colony NorthStar Credit Real Estate, Inc.

27%

3.1 - 4.0 yrs

52%

# V. Non-Core Assets: Other Real Estate Equity

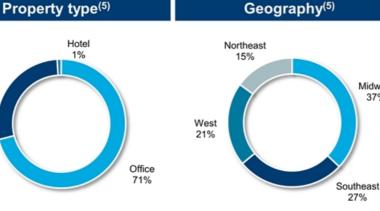


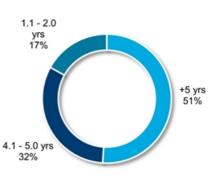
As a result of the merger closing January 31, 2018, reported NOI does not represent a full quarter of NOI as it does not include the financial results for NorthStar I and NorthStar II from January 1, 2018 through January 31, 2018

Midwest

37%

# Property type<sup>(5)</sup>





W.A. remaining lease term<sup>(4)(5)</sup>

See footnotes in the appendix

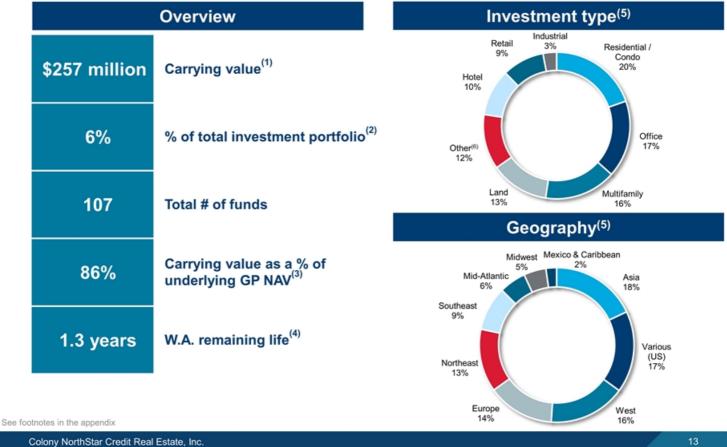
Multifamily

28%

# V. Non-Core Assets: Private Equity Interests



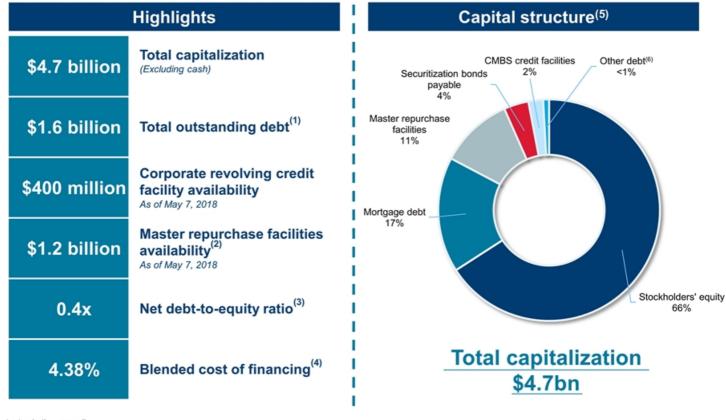
(As of March 31, 2018, unless otherwise stated)



# VI. Capitalization Highlights



(As of March 31, 2018, unless otherwise stated)



See footnotes in the appendix

# VI. Capitalization Overview



(\$ in thousands; as of March 31, 2018, unless otherwise stated)

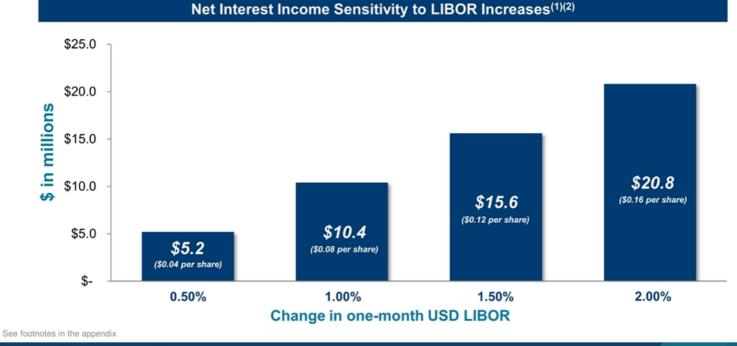
	<u>Maximum</u> Availability	Recourse vs Non-Recourse <sup>(1)</sup>	W.A. contractual interest rate <sup>(2)</sup>	Outstanding debt (UPB) <sup>(3)</sup>
Corporate debt				
Corporate revolving credit facility	\$400,000	Recourse	L + 2.25%	-
Investment-level debt				
Mortgage debt - net lease (fixed)		Non-Recourse	4.30%	363,499
Mortgage debt - net lease (floating)		Non-Recourse	L + 2.20%	57,552
Mortgage debt - other real estate equity (fixed)		Non-Recourse	4.56%	265,987
Mortgage debt - other real estate equity (floating	))	Non-Recourse	L + 2.42%	115,215
Master repurchase facilities	\$1,200,000	Limited Recourse <sup>(4)</sup>	L + 2.47%	501,260
CMBS credit facilities		Recourse	L + 1.39%	101,017
Securitization bonds payable		Non-Recourse	L + 3.24%	169,527
Other debt		Limited Recourse <sup>(5)</sup>	L + 2.65%	40,411
Total debt				\$1,614,467
				Book value
Stockholders' equity				\$3,030,369
Noncontrolling interests in operating partnership	0			73,569
Total book value of common equity (CLNC :	share)			3,103,938
Total capitalization				\$4,718,405

See footnotes in the appendix

# VI. Interest Rate Sensitivity



- > CLNC's loan portfolio benefits from a rising rate environment
- > Approximately 96% of senior mortgage loans are indexed to one-month USD LIBOR
- > Approximately 77% of the total loan portfolio is indexed to one-month USD LIBOR
- A 100 basis point increase in one-month USD LIBOR would increase our annual net interest income by \$10.4 million (or \$0.08 per diluted share)





# **VII. Appendix**

# VII. Important Note Regarding Financial Statements



For the period ending March 31, 2018, the following financial statements represents only the pre-merger financial information of the Colony NorthStar Investment Entities, as the accounting acquirer, on a stand-alone basis from January 1, 2018 through January 31, 2018 and the results of operations of Colony NorthStar Credit following January 31, 2018. As a result, the reported first quarter financial results are not representative of a full quarter of operating earnings since they do not include financial results of NorthStar I and NorthStar II from January 1, 2018 through January 31, 2018.

For the period ending December 31, 2017, the following financial statements represent only the results of operations for the Colony NorthStar Investment Entities, as the accounting acquirer, on a stand-alone basis. As a result, comparisons of the Company's period to period accompanying consolidated financial information may not be meaningful.

# VII. Appendix – Consolidated Balance Sheet



(\$ in thousands, except per share data)(Unaudited)

	Ma	rch 31, 2018 Dece	mber 31, 2017
Assets		224.052	25,204
Cash and cash equivalents Restricted cash		334,952	
		117,443	41,901
Loans held for investment, net		1,816,218	1,300,784
Real estate securities, available for sale		176,194	-
Real estate, net		1,495,096	219,740
Investments in unconsolidated ventures (\$257,495 and \$24,417 at fair value, respectively)		756,468	203,720
Receivables, net		60,999	35,512
Deferred leasing costs and intangible assets, net		113,239	11,014
Other assets		56,998	1,527
Mortgage loans held in securitization trusts, at fair value	•	3,193,298	4 000 400
Total assets	\$	8,120,905 \$	1,839,402
Liabilities			
Securitization bonds payable, net		172,113	108,679
Mortgage and other notes payable, net		924,018	280,982
Credit facilities		602,277	-
Due to related party		12,649	
Accrued and other liabilities		49,896	5,175
Intangible liabilities, net		19,637	36
Escrow deposits payable		67,757	36,960
Dividends payable		18,994	
Mortgage obligations issued by securitization trusts, at fair value		3,051,315	
Total liabilities		4,918,656	431,832
Commitments and contingencies			
Equity			
Stockholders' equity			
Preferred stock, \$0.01 par value, 50,000,000 shares authorized, no shares issued and outstanding as of March 31, 2018 and December 31 Common stock, \$0.01 par value per share	, 2017	-	
Class A, 905,000,000 shares authorized, 83,487,352 and 100 shares issued and outstanding as of March 31, 2018 and December 31, 2 respectively	017,	835	-
Class B-3, 45,000,000 shares authorized, 44,399,444 and no shares issued and outstanding as of March 31, 2018 and December 31, 20 respectively	17,	444	-
Additional paid-in capital		2,894,492	821,031
Retained earnings		136,446	258,777
Accumulated other comprehensive income (loss)		(1,848)	-
Total stockholders' equity		3,030,369	1,079,808
Noncontrolling interests in investment entities		98,311	327,762
Noncontrolling interests in Operating Partnership		73,569	-
Total equity		3,202,249	1,407,570
Total liabilities and equity	\$	8,120,905 \$	1,839,402
Colony NorthStar Credit Real Estate, Inc.			19

# VII. Appendix – Consolidated Statement of Operations



(\$ and shares in thousands, except per share data)(Unaudited)

2018	2017
\$ 36,139 \$	35,151
(7,415)	(6,104
25,865	-
 (24,278)	-
30,311	29,047
28,545	5,139
 517	161
 29,062	5,300
8,000	-
11,719	1,611
30,941	701
6,393	976
18,792	2,285
 3,228	3,012
79,073	8,585
497	-
 465	-
(18,738)	25,762
15,788	6,038
549	223
(2.401)	32,023
(-)	,
(2.370)	(9,137
	(0,10)
\$ (4,714) \$	22,886
\$ (0.05) \$	0.47
 98,662	44,399
\$ 0.29 \$	-
	(7,415)         25,865         (24,278)         30,311         28,545         517         29,062         8,000         11,719         30,941         6,393         18,792         3,228         79,073         497         465         (18,738)         15,788         549         (2,401)         (2,370)         57         \$         98,662

# VII. Appendix – Outstanding Common Shares and OP Units



	As of May 7, 2018
Class A common stock	83,487,352
Class B-3 common stock	44,399,444
OP units	3,075,623
Total common stock and OP units outstanding as of May 7, 2018	130,962,419

Colony NorthStar Credit Real Estate, Inc.

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# VII. Appendix – Reconciliation of GAAP to Non-GAAP Financial Information



(\$ in thousands; as of March 31, 2018)(Unaudited)

# Reconciliation of GAAP total assets to CLNC share of total assets

		As of March 31, 2018					
	-	Co	onsolidated		NCI <sup>(1)</sup>	At C	LNC share <sup>(2)</sup>
Cash and cash equivalents		\$	334,952	\$	(2,219)	\$	332,733
Restricted cash			117,443		(2,795)		114,648
Loans held for investment, net			1,816,218		(18,401)		1,797,817
Real estate securities, available for sale			176,194		-		176,194
Real estate, net			1,495,096		(158,800)		1,336,296
Investments in unconsolidated ventures			756,468		-		756,468
Receivables, net			60,999		(2,269)		58,730
Deferred leasing costs and intangible assets, net			113,239		(11,211)		102,028
Other assets			56,998		(464)		56,534
Mortgage loans held in securitization trusts, at fair value			3,193,298		-		3,193,298
Total assets		\$	8,120,905	\$	(196,159)	\$	7,924,746
Mortgage obligations issued by securitization trusts, at fair value <sup>(3)</sup>			(3,051,315)		-		(3,051,315)
Total adjusted assets <sup>(3)</sup>		\$	5,069,590	\$	(196,159)	\$	4,873,431

See footnotes in the appendix

# VII. Appendix – Reconciliation of GAAP to Non-GAAP Financial Information (cont'd)



(\$ in thousands, except per share data; as of March 31, 2018)(Unaudited)

# Reconciliation of GAAP net income to core earnings

	Three Months Ended March 31, 2018		
Net income (loss) attributable to Colony NorthStar Credit Real Estate, Inc. common stockholders	\$	(4,714)	
Adjustments:		(	
Net income (loss) attributable to noncontrolling interest of the Operating Partnership		(57)	
Non-cash equity compensation expense		285	
Transaction costs		30,179	
Depreciation and amortization		18,834	
Net unrealized gain (loss) on investments		1,304	
Adjustments related to non-controlling interests		(1,442)	
Core earnings attributable to Colony NorthStar Credit Real Estate, Inc. common stockholders	\$	44,389	
Core earnings per share <sup>(1)</sup>	\$	0.44	
Weighted average number of common shares and OP units <sup>(1)</sup>		101,737	

# Reconciliation of GAAP net income to NOI/EBITDA

	Three wonths Ende	a mai chi 51, 2010
		Other real
	Net lease	estate equity
Net income (loss) attributable to Colony NorthStar Credit Real Estate, Inc. common stockholders	\$ (1,720)	\$ (7,502)
Adjustments:		
Straight-line rent revenue and amortization of above- and below-market lease intangibles	(635)	(632)
Interest income		
Interest expense	3,498	3,766
Transaction, investing and servicing expense	7	-
Depreciation and amortization	6,570	12,222
Compensation and administrative expense	1	2
Unrealized gain / (loss)	(23)	-
Other expense	3	4
NOI/EBITDA attributable to noncontrolling interest - investment entities	(158)	(645)
Total NO/EBITDA, at share	\$ 7,543	\$ 7,215

See footnotes in the appendix

Colony NorthStar Credit Real Estate, Inc.

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Three Months Ended March 31 2018

# VII. Appendix - Footnotes



## Page 6

For Core Earnings per share, the Company assumes the 44.4 million shares of Class B-3 common stock and the 3.1 million OP units (held by members other than the 1. Company or its subsidiaries) were outstanding from January 1, 2018 through January 31, 2018 to reflect the standalone pre-merger financial information of the accounting acquirer. Following January 31, 2018, the Company assumes approximately 131.0 million of shares of class A common stock, class B-3 common stock and OP units (held by members other than the Company or its subsidiaries) were outstanding. This assumes that the weighted average share count for the period was approximately 101.7 million shares

#### Page 7

- Represents total assets and equity value at CLNC share. This includes noncontrolling interest in operating partnership and excludes noncontrolling interest in investment 1. entities
- 2 Represents carrying values at CLNC share as of March 31, 2018
- 3. Net lease and other real estate equity includes deferred leasing costs and intangible assets
- Other real estate equity consists of multi-tenant office, multifamily residential and hotel assets 4
- 5. Based on carrying values at CLNC share as of March 31, 2018 and excludes CMBS, mortgage loans held in securitization trusts and private equity interests
- Other includes: (i) manufactured housing communities and (ii) commercial and residential development and predevelopment assets 6. Other includes one non-U.S. collateral asset

## Page 8

- Represents carrying values at CLNC share as of March 31, 2018
- Represents the remaining loan term based on the current contractual maturity date of loans and is weighted by carrying value at CLNC share as of March 31, 2018 2
- 3. Represents the remaining loan term based on maximum maturity date assuming all extension options on loans are exercised by the borrower and is weighted by carrying value at CLNC share as of March 31, 2018
- 4. In addition to the stated coupon on loans, unlevered all-in yield includes non-cash payment in-kind interest income and the accrual of both extension and exit fees Unlevered all-in yield for the loan portfolio assumes the applicable floating benchmark rate as of March 31, 2018 for weighted average calculations
- 5. Illustrative W.A. levered yield represents investment net interest income from senior loan portfolio utilizing leverage of 75% at L+ 225 and unlevered interest income from mezzanine and preferred equity investments, divided by carrying value at CLNC share as of March 31, 2018 6 Based on carrying values at CLNC share as of March 31, 2018

#### Page 9

- Represents carrying values at CLNC share as of March 31, 2018
- 2. In addition to the stated cash coupon rate, unlevered all-in yield includes non-cash payment in-kind interest income and the accrual of both extension and exit fees Unlevered all-in yield for the loan portfolio assumes the applicable floating benchmark rate as of March 31, 2018 for weighted average calculations Represents the remaining loan term based on the current contractual maturity date of loans and is weighted by carrying value at CLNC share
- 3
- Represents the remaining term based on maximum maturity date assuming all extension options on loans are exercised by the borrower
- 5 Floating rate senior mortgage loans include loans transferred to securitization trusts that are consolidated by the Company
- Preferred equity balances include related equity participation interests 6.
- Based on carrying values at CLNC share as of March 31, 2018
- Other includes: (i) manufactured housing communities and (ii) commercial and residential development and predevelopment assets 8.

#### 9. Other includes one non-U.S. collateral asset Page 10

- Represents principal amounts and carrying values at CLNC share as of March 31, 2018; at CLNC share values for securitization assets are presented net of the impact 1. from consolidation
- In addition to the stated cash coupon rate, unlevered all-in yield includes non-cash interest income related to the accretion of purchase discounts. Weighted average calculation based on carrying value at CLNC share as of March 31, 2018 and is loss-adjusted for the non-rated securities Weighted average calculation based on carrying value at CLNC share as of March 31, 2018 2
- Based on carrying values at CLNC share as of March 31, 2018 4.

# VII. Appendix – Footnotes (cont'd)



#### Page 11

- Represents carrying values at CLNC share as of March 31. 2018
- 2. Annualized NOI is calculated by annualizing reported NOI after adjusting for the impact of the merger closing on January 31, 2018
- Represents the % leased as of March 31, 2018 and is weighted by carrying value at CLNC share 3
- W.A. % leased for office properties and the total net lease portfolio excludes one recently vacated office property. Including the vacated office property, W.A. % leased for office properties and the total net lease portfolio would be 75% and 91%, respectively 4.
- 5. Based on in-place leases (defined as occupied and paying leases) as of March 31, 2018; assumes that no renewal options are exercised and is weighted by carrying value at CLNC share

6. Based on carrying values at CLNC share

#### Page 12

- Represents carrying values at CLNC share as of March 31, 2018
- 2 Annualized NOI is calculated by annualizing reported NOI after adjusting for the impact of the merger closing on January 31, 2018
- 3.
- Represents the % leased as of March 31, 2018 and is weighted by carrying value at CLNC share Based on in-place leases (defined as occupied and paying leases) as of March 31, 2018; assumes that no renewal options are exercised and is weighted by carrying 4. value at CLNC share. Includes office properties only

5 Based on carrying values at CLNC share

- Page 13 Represents carrying value at CLNC share as of March 31, 2018 1.
- Based on total investment-level assets at CLNC share as of March 31, 2018 2.
- 3 Based on adjusted general partner ("GP") net asset value ("NAV") as of December 31, 2017, adjusted for Q1 2018 capital contributions and distributions
- 4
- Represents the expected weighted average life based on carrying values at CLNC share as of March 31, 2018 Based on the underlying fund interests in private equity investments by investment type and geographic location based on GP NAV as of December 31, 2017 5.
- Primarily includes: leisure, self-storage, financial services and healthcare

#### Page 14

- Represents unpaid principal balance at CLNC share as of March 31, 2018
- 2. Represents available borrowing capacity under the Company's master repurchase facilities as of May 7, 2018, which includes a \$500 million master repurchase facility that was closed subsequent to the first quarter 2018
- 3. Represents CLNC's share of total outstanding secured debt agreements (UPB) less unrestricted cash at CLNC share divided by total stockholders' equity as of March 31,
- 2018; stockholders' equity includes noncontrolling interest in operating partnership and excludes noncontrolling interest in investment entities Assumes the applicable floating benchmark rate as of March 31, 2018 for weighted average calculations 4.
- Based on unpaid principal balance at CLNC share as of March 31, 2018 5.
- 6 Represents financing on one senior loan investment; recourse solely with respect to 25% of the financed amount

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- Subject to customary non-recourse carve-outs
- 2. Weighted average calculation based on outstanding debt at CLNC share as of March 31, 2018
- 3.
- Represents unpaid principal balance at CLNC share as of March 31, 2018 For further information on master repurchase facilities, please refer to the Company's Form 10-Q to be filed for the quarterly period ending March 31, 2018 4.
- Represents financing on one senior loan investment; recourse solely with respect to 25% of the financed amount

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- Represents the impact on net interest income assuming changes in LIBOR for the loan portfolio only
- 2. Per share data based on class A and class B-3 common stock and OP units outstanding as of May 7, 2018

# VII. Appendix – Footnotes (cont'd)



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- 1.
- Non-controlling interest ("NCI") represent interests in assets held by third party partners Assets at CLNC share represents the proportionate share attributed to CLNC based on CLNC's ownership by asset 2.
- Represents total assets adjusted for the net impact of securitization assets and related obligations which are consolidated for accounting purposes 3

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The Company calculates core earnings per share, a non-GAAP financial measure, based on a weighted-average number of common shares and OP units (held by members other than the Company or its subsidiaries). For Core Earnings per share, the Company assumes the 44.4 million shares of Class B-3 common stock and the 1. 3.1 million OP units (held by members other than the Company or its subsidiaries) were outstanding from January 1, 2018 through January 31, 2018 to reflect the standalone pre-merger financial information of the accounting acquirer. Following January 31, 2018, the Company assumes approximately 131.0 million of shares of class A common stock, class B-3 common stock and OP units (held by members other than the Company or its subsidiaries) were outstanding. This assumes that the weighted average share count for the period was approximately 101.7 million shares

# **Company Information**



Analyst Coverage:

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Colony NorthStar Credit (NYSE: CLNC) is one of the largest publicly traded commercial real estate credit REITs, focused on originating, acquiring, financing and managing a diversified portfolio consisting primarily of CRE senior mortgage loans, mezzanine loans, preferred equity, debt securities and net leased properties predominantly in the United States. Colony NorthStar Credit is externally managed by a subsidiary of leading global real estate and investment management firm, Colony NorthStar, Inc. Colony NorthStar Credit is organized as a Maryland corporation that intends to elect to be taxed as a REIT for U.S. federal income tax purposes for its taxable year ending December 31, 2018. For additional information regarding the Company and its management and business, please refer to <u>www.clncredit.com</u>.

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