

# Colony Credit REAL ESTATE

SUPPLEMENTAL FINANCIAL REPORT FOURTH QUARTER 2020

FEBRUARY 24, 2021

# CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

**Colony**Credit

This presentation may contain forward-looking statements within the meaning of the federal securities laws. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. In some cases, you can identify forward-looking statements by the use of forward-looking terminology such as "may," "will," "should," "expects," "intends," "palans," "anticipates," "believes," "estimates," "predicts," or "potential" or the negative of these words and phrases or similar words or phrases which are predictions of or indicate future events or trends and which do not relate solely to historical matters. Forward-looking statements involve known and unknown risks, uncertainties, assumptions and contingencies, many of which are beyond our control, and may cause actual results to differ significantly from those expressed in any forward-looking statement. Among others, the following uncertainties and other factors could cause actual results to differ from those set forth in the forward-looking statements: operating costs and business disruption may be greater than expected; uncertainties regarding the ongoing impact of the novel coronavirus (COVID-19), the severity of the disease, the duration of the COVID-19 outbreak, actions that may be taken by governmental authorities to contain the COVID-19 outbreak or to treat its impact, the potential negative impacts of COVID-19 on the global economy and its adverse impact on the real estate market, the economy and the Company's investments (including, but not limited to, the Los Angeles mixed-use development loan, other hospitality loans and Dublin development financings), financial condition and business operation; defaults by borrowers in paying debt service on outstanding indebtedness and borrowers' abilities to manage and stabilize properties; deterioration in the performance of the properties securing our investments (including depletion of interest and other reserves or payment-in-kind concessions in lieu of current interest payment obligations) that may cause deterioration in the performance of our investments and, potentially, principal losses to us; the Company's operating results may differ materially from the information presented in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2020, as well as in Colony Credit Real Estate's other filings with the Securities and Exchange Commission; the fair value of the Company's investments may be subject to uncertainties; the Company's use of leverage could hinder its ability to make distributions and may significantly impact its liquidity position; given the Company's dependence on its external manager, an affiliate of Colony Capital, Inc., any adverse changes in the financial health or otherwise of its manager or Colony Capital, Inc. could hinder the Company's operating performance and return on stockholder's investment; the ability to realize substantial efficiencies as well as anticipated strategic and financial benefits, including, but not limited to expected returns on equity and/or yields on investments; adverse impacts on the Company's corporate revolver, including covenant compliance and borrowing base capacity; adverse impacts on the Company's liquidity, including margin calls on master repurchase facilities, debt service or lease payment defaults or deferrals, demands for protective advances and capital expenditures, or its ability to continue to generate liquidity from sales of Legacy, Non-Strategic assets; the Company's ability to liquidate its Legacy, Non-Strategic assets within the projected timeframe or at the projected values; the timing of and ability to deploy available capital; whether the Company will achieve its anticipated 2021 Distributable Earnings per share (as adjusted), or maintain or produce higher Distributable Earnings per share (as adjusted) in the near term or ever: the Company's ability to maintain or grow the dividend at all in the future, including the Company maintaining its common stock dividend at \$0.10 per share for each quarter during calendar year 2021; the timing of and ability to complete repurchases of the Company's stock; the ability of the Company to refinance certain mortgage debt on similar terms to those currently existing or at all; whether Colony Capital will continue to serve as our external manager or whether we will pursue another strategic transaction; and the impact of legislative, regulatory and competitive changes, and the actions of government authorities, and in particular those affecting the commercial real estate finance and mortgage industry or our business. The foregoing list of factors is not exhaustive. Additional information about these and other factors can be found in Part I, Item 1A of the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2020 and Part II, Item 1A of the Company's Form 10-Q for the quarter ended September 30, 2020, as well as in Colony Credit Real Estate's other filings with the Securities and Exchange Commission. Moreover, each of the factors referenced above are likely to also be impacted directly or indirectly by the ongoing impact of COVID-19 and investors are cautioned to interpret substantially all of such statements and risks as being heightened as a result of the ongoing impact of the COVID-19.

We caution investors not to unduly rely on any forward-looking statements. The forward-looking statements speak only as of the date of this presentation. Colony Credit Real Estate is under no duty to update any of these forward-looking statements after the date of this presentation, nor to conform prior statements to actual results or revised expectations, and Colony Credit Real Estate does not intend to do so. We caution investors not to unduly rely on any forward-looking statements. The forward-looking statements speak only as of the date of this presentation. Colony Credit Real Estate is under no duty to update any of these forward-looking statements after the date of this presentation, nor to conform prior statements to actual results or revised expectations, and Colony Credit Real Estate does not intend to do so.



Colony Credit REAL ESTATE

# **COMPANY HIGHLIGHTS**

## COMPANY HIGHLIGHTS

Leading commercial real estate credit REIT with conservative balance sheet poised for growth

## **Stable & Growing Portfolio**

of Primarily Senior Loans & Net Lease Assets

\$4.1B

**Total At-Share Assets** 

**New Senior Loan Originations** Since Q3'20(1)

## **Robust Liquidity**

\$689M

Total Liquidity(2)

2.7x

Increase in Liquidity Since 01'20

\$588M (or \$4.47 per share) of Unrestricted Cash Today(3)

## **Conservative Balance Sheet**

\$14.14

**Undepreciated Book Value Per Share** (\$8.71 current share price)(4)

Net-Debt-to-Equity Ratio(5)

Minimal Recourse Financing (\$134M)

## Reinstituted Quarterly Dividend

\$0.10

Q1'21 Quarterly Dividend Per Share

**Covered by Adjusted Distributable Earnings** 

## FOURTH QUARTER & SUBSEQUENT EVENTS UPDATE

## **Financial** Results

- Net loss of \$(52.5) million or \$(0.41) per share and Total Core/LNS Distributable Loss of \$(25.7) million or \$(0.20) per share
- Total Adjusted Core/LNS Distributable Earnings of \$26.1 million or \$0.20 per share, excluding gains/losses and FV adjustments
- GAAP net book value of \$1.7 billion or \$12.96 per share and undepreciated book value of \$1.9 billion or \$14.14 per share
- Quarterly dividend of \$0.10 per share starting in Q1'21

## Liquidity & Capitalization

- \$689 million of available liquidity, including \$588 million of unrestricted cash, as of 2/22/21
- \$1.4 billion of available capacity under senior loan master repurchase facilities as of 2/22/21
- 55% debt-to-total assets ratio and 1.0x net debt-to-equity ratio, reduced from 60% and 1.4x as of 3/31/20(1)(2)
- Reduced at-share recourse debt exposure to \$134 million as of 12/31/20 from \$718 million as of 3/31/20

## **Portfolio Activity**

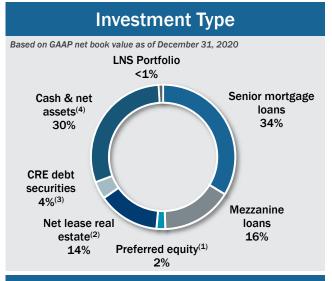
- New Originations Core Portfolio (Since Q3'20)
  - Closed five new loans for \$169 million of committed capital in Q4'20 and four new loans for \$165 million of committed capital in 01'21
  - 13 new loans in-execution for \$356 million of committed capital
- Asset Sales / Payoffs Core Portfolio (Since Q3'20)
  - Sold / resolved one investment for \$82 million of net proceeds in 01'21
  - Sold nine CRE debt security tranches in Q4'20 and one additional tranche in Q1'21 for \$29 million of net proceeds
  - Four loan payoffs in Q4'20 and one additional payoff in Q1'21 for \$128 million of gross principal repayments
- Sold 22 LNS assets for \$83 million of net proceeds in 04'20

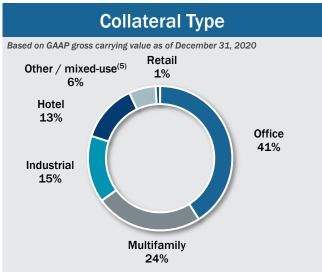
## Investment **Portfolio**

- Total investment portfolio of \$3.4 billion
- \$2.3 billion Core loan and preferred equity portfolio
- 100% of Core floating rate senior mortgage loans have active LIBOR floors (weighted average LIBOR floor of ~185bps)
- \$0.8 billion Core net lease portfolio with a weighted average lease term of 7.6 years
- LNS Portfolio <1% of GAAP net book value; collapsing LNS reporting segment, starting in Q1'21



## **COMPANY SNAPSHOT**





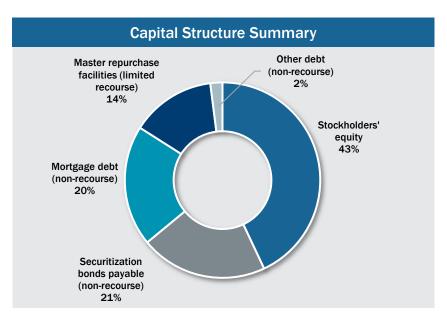
ring ue	Net car value		Per S	Share
	\$	577	\$	4.00
	\$	577	\$	4.00
269				4.38
		269		2.05
38		38		0.29
775		233		1.77
70		70		0.53
524		522		3.96
3,704	\$ 1	L,709	\$	12.98
259	\$	14	\$	0.11
106		(18)		(0.13)
364	\$	(4)	\$	(0.02)
,068	\$ 1	L,705	\$	12.96
		156		1.18
	\$ 1	L,861	\$	14.14
	38 775 70 524 3,704 259 106 364	38 775 70 524 3,704 \$ 1 259 \$ 106 364 \$	38 38 775 233 70 70 524 522 3,704 \$ 1,709  259 \$ 14 106 (18) 364 \$ (4) 4,068 \$ 1,705	38 38 775 233 70 70 524 522 3,704 \$ 1,709 \$ 259 \$ 14 \$ 106 (18) 364 \$ (4) \$ 3,068 \$ 1,705 \$ 156

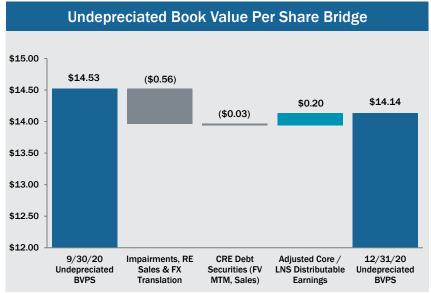


## FINANCIAL OVERVIEW

	Key Financial Metrics (\$mm / Per Share)								
(At CLNC share)	GAAP Net Income / (Loss)	Core / LNS Distributable Loss	Adjusted Core / LNS Distributable Earnings*	GAAP Net Book Value	Undepreciated Book Value				
Core Portfolio	(\$42.7) / (\$0.33)	(\$24.7) / (\$0.19)	\$23.3 / \$0.18	\$1,709 / \$12.98	\$1,803 / \$13.70				
LNS Portfolio	(\$9.7) / (\$0.08)	(\$1.0) / (\$0.01)	\$2.7 / \$0.02	(\$4) / (\$0.02)	\$58 / \$0.44				
Total	(\$52.5) / (\$0.41)	(\$25.7) / (\$0.20)	\$26.1 / \$0.20	\$1,705 / \$12.96	\$1,861 / \$14.14				

<sup>\*</sup> Excludes realized gains / losses on sales and fair value adjustments



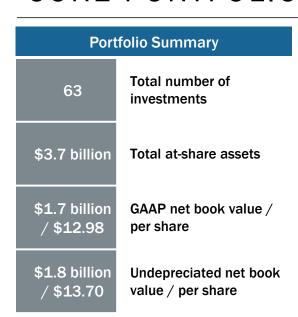




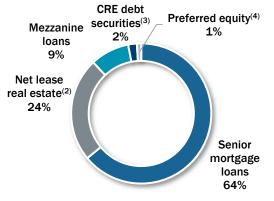
Colony Credit REAL ESTATE

# **CORE PORTFOLIO**

## CORE PORTFOLIO - OVERVIEW

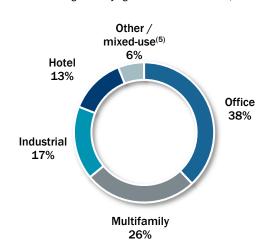






## Property Type(1)

Based on GAAP gross carrying value as of December 31, 2020



### **Portfolio Overview**

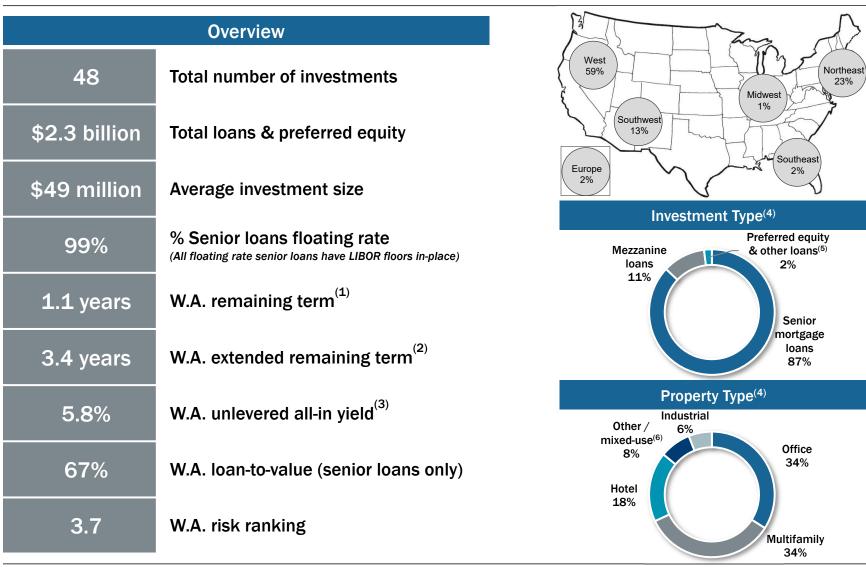
(At CLNC share)	Number of investments	 Carrying value		t carrying value <sup>(6)</sup>	Unlevered all-in yield <sup>(7)</sup>
Senior mortgage loans	34	\$ 2,028,072	\$	577,051	5.5%
Mezzanine loans	9	269,096		269,096	8.1%
Preferred equity <sup>(4)</sup>	5	38,357		38,357	7.7%
Net lease real estate <sup>(2)</sup>	5	775,076		233,035	6.9%
CRE debt securities <sup>(3)</sup>	10	69,923		69,923	
Cash & net assets <sup>(8)</sup>		523,686		521,828	
Total Core Portfolio - GAAP	63	\$ 3,704,210	\$1	,709,289	

## **Portfolio Activity**

- Q4'20 Adjusted Distributable Earnings of \$23.3 million, or \$0.18 per share
- New Originations Since Q3'20:
  - Closed five new loans for \$169 million of committed capital in Q4'20 and four new loans for \$165 million of committed capital in Q1'21
  - 13 new loans in-execution for \$356 million of committed capital
- Asset Sales / Payoffs Since Q3'20:
  - Sold / resolved one investment for \$82 million of net proceeds in Q1'21
  - Sold nine CRE debt security tranches in Q4'20 and one additional tranche in Q1'21 for \$29 million of net proceeds
  - Four loan payoffs in Q4'20 and one additional payoff in Q1'21 for \$128 million of gross principal repayments



# CORE PORTFOLIO - LOANS & PREFERRED EQUITY PORTFOLIO OVERVIEW



# CORE PORTFOLIO - LOANS & PREFERRED EQUITY PORTFOLIO OVERVIEW (CONT'D)

(At CLNC share)	Number of investments	Carrying value	N	Net carrying value <sup>(1)</sup>	W.A. unlevered all-in yield <sup>(2)</sup>	W.A. extended term (years) <sup>(4)</sup>
Floating rate						
Senior mortgage loans	33	\$ 2,001,149	\$	550,127	5.6%	3.4
Mezzanine loans	1	11,182		11,182	11.5%	1.7
Preferred equity	1	3,118		3,118	5.3%	0.0 *
Total / W.A. floating rate	35	2,015,449		564,427	5.6%	3.4
Fixed rate						
Senior mortgage loans	1	26,923		26,923	0.0%	3.0
Mezzanine loans	8	257,914		257,914	7.9%	3.3
Preferred equity	4	35,239		35,239	7.9%	4.5
Total / W.A. fixed rate	13	320,076		320,076	7.3%	3.4
Total / W.A.	48	\$ 2,335,525	\$	884,504	5.8%	3.4

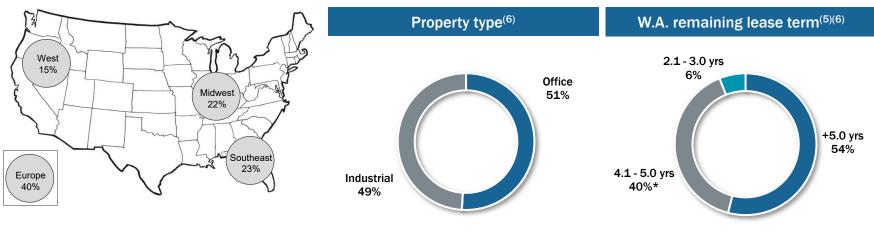
<sup>\*</sup> Subsequent to Q4'20, the Company extended the maturity date on one preferred equity position to April 2021



## CORE PORTFOLIO - NET LEASE REAL ESTATE

(At CLNC share)	Number of investments	Number of properties	Rentable square feet ("RSF")	(	Carrying value	et carrying value <sup>(1)</sup>	Ç	Q4'20 NOI <sup>(2)</sup>	 nnualized 4'20 NOI <sup>(3)</sup>	W.A. % leased at end of period <sup>(4)</sup>	W.A. remaining lease term (years) <sup>(5)</sup>
Office	3	3	1,812 RSF	\$	392,851	\$ 150,846	\$	6,174	\$ 24,696	100%	8.5
Industrial	2	24	7,419 RSF		382,225	82,189		7,271	29,084	97%	6.7
Total / W.A.	5	27	9,232 RSF	\$	775,076	\$ 233,035	\$	13,445	\$ 53,780	98%	7.6
Accumulated deprec	ciation and amort	ization			94,078	94,078					
Total / W.A Und	epreciated			\$	869,154	\$ 327,113					

<sup>\*</sup> Subsequent to Q4'20, the Company sold one net lease industrial investment for \$82 million of net proceeds. Financial results in the above table include approximately \$312 million and \$62 million of carrying value and net carrying value, respectively. Q4'20 NOI and Annualized Q4'20 NOI also includes approximately \$6.1 million and \$24.3 million, respectively, related to the sale. In addition, Q4'20 NOI and Annualized Q4'20 NOI in the above table excludes approximately \$0.5 million and \$2.2 million, respectively, due to an accounting true-up adjustment related to a Q3'20 sale



<sup>\* 100%</sup> is related to industrial net lease properties

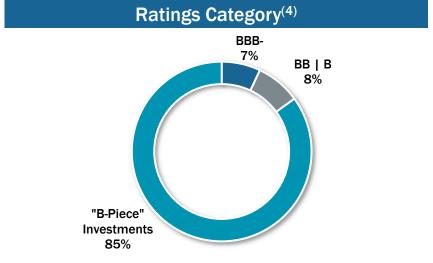


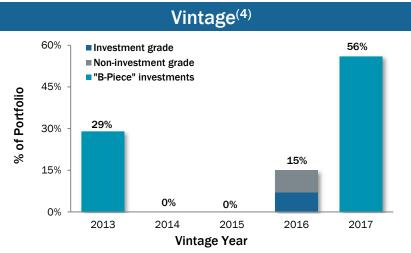
## CORE PORTFOLIO - CRE DEBT SECURITIES



## **Portfolio Activity**

- Sold nine CRE debt security tranches in Q4'20 and one additional tranche in Q1'21 for \$29 million of net proceeds
- Fully repaid all outstanding CMBS credit facility financing in Q4'20





<sup>\* &</sup>quot;B-Piece" investments consist of eight tranches across two separate transactions, totaling \$177 million of principal value and \$60 million of carrying value as of December 31, 2020

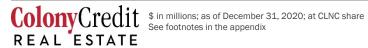


## CORE PORTFOLIO - INVESTMENT DETAIL

## Core Portfolio - loans & preferred equity portfolio

	Origination			C	arrying	Coupon	Cash	Unlevered	Extended		Risk
(At CLNC share)	date	Collateral type	City, State		value	type	coupon	all-in yield <sup>(1)</sup>	maturity date <sup>(2)</sup>	LTV <sup>(3)</sup>	ranking
Senior loans											
Loan 1	Jun-19	Multifamily	Milpitas, CA	\$	179	Floating	L+ 3.1%	5.5%	Jul-24	72%	3
Loan 2	Jan-18	Hotel	San Jose, CA		161	Floating	L+ 4.3%	5.3%	Jan-23	62%	4
Loan 3	Jun-18	Hotel	Berkeley, CA		116	Floating	L+ 3.2%	5.2%	Jul-25	66%	4
Loan 4	Dec-18	Office	Carlsbad, CA		116	Floating	L+ 3.7%	6.0%	Dec-23	73%	3
Loan 5	Sep-19	Industrial	New York, NY		115	Floating	L+ 3.1%	5.8%	Sep-24	76%	4
Loan 6 *	Jun-19	Multifamily	Santa Clara, CA		104	Floating	L+ 4.4%	7.3%	Jun-24	64%	4
Loan 7	May-19	Office	Stamford, CT		99	Floating	L+ 3.5%	5.8%	Jun-25	71%	4
Loan 8	Apr-19	Multifamily	Various - U.S.		92	Floating	L+ 3.0%	5.9%	Apr-24	65%	4
Loan 9	Jun-18	Office	Burlingame, CA		73	Floating	L+ 2.8%	4.7%	Jul-23	61%	3
Loan 10	Jun-18	Hotel	Englewood, CO		73	Floating	L+ 3.5%	5.3%	Jul-23	69%	4
Loan 11	Aug-18	Office	San Jose, CA		71	Floating	L+ 2.5%	4.3%	Aug-25	66%	3
Loan 12	Oct-19	Other (mixed-use)	Brooklyn, NY		67	Floating	L+ 3.4%	5.9%	Nov-24	66%	4
Loan 13	Apr-19	Office	Long Island City, NY		62	Floating	L+ 3.3%	5.8%	Apr-24	58%	4
Loan 14	May-19	Office	Long Island City, NY		61	Floating	L+ 3.5%	6.0%	Jun-24	59%	4
Loan 15	Feb-19	Office	Baltimore, MD		56	Floating	L+ 3.5%	6.2%	Feb-24	74%	4
Loan 16	Jul-19	Office	Washington, D.C.		56	Floating	L+ 2.8%	5.7%	Aug-24	68%	4
Loan 17	Dec-20	Multifamily	Salt Lake City, UT		50	Floating	L+ 3.2%	3.9%	Jan-26	68%	3
Loan 18	Jul-19	Multifamily	Phoenix, AZ		44	Floating	L+ 2.7%	5.0%	Jul-24	76%	3
Loan 19	Dec-20	Multifamily	Austin, TX		40	Floating	L+ 3.7%	5.0%	Jan-26	54%	3
Loan 20	Feb-19	Multifamily	Las Vegas, NV		40	Floating	L+ 3.2%	5.9%	Feb-24	71%	4
Loan 21	Apr-18	Multifamily	Oxnard, CA		37	Floating	L+ 5.2%	6.5%	Feb-21	71%	4
Loan 22	Sep-19	Office	Salt Lake City, UT		36	Floating	L+ 2.7%	5.0%	Oct-24	72%	4
Loan 23	Dec-20	Multifamily	Fullerton, CA		34	Floating	L+ 3.8%	4.8%	Jan-26	70%	3
Loan 24	Jun-17	Office	Miami, FL		34	Floating	L+ 4.9%	5.6%	Jul-22	68%	3
Loan 25	Mar-19	Office	San Jose, CA		30	Floating	L+ 3.0%	5.9%	Apr-24	64%	3
Loan 26 *	Oct-18	Other (mixed-use)	Dublin, Ireland		27	n/a	n/a	n/a	Dec-23	94%	5
Loan 27	Jan-19	Multifamily	Tempe, AZ		27	Floating	L+ 2.9%	5.2%	Feb-24	79%	3
Loan 28	Sep-19	Office	San Francisco, CA		23	Floating	L+ 3.2%	5.9%	Oct-24	72%	3
Loan 29	Aug-19	Office	San Francisco, CA		21	Floating	L+ 2.8%	5.6%	Sep-24	73%	3
Loan 30	Feb-19	Office	Charlotte, NC		20	Floating	L+ 3.4%	6.0%	Mar-24	56%	3
Loan 31	Jul-20	Hotel	Bloomington, MN		19	Floating	L+ 3.0%	4.8%	Nov-21	64%	3
Loan 32	Oct-20	Office	Denver, CO		18	Floating	L+ 3.6%	4.7%	Nov-25	64%	3
Loan 33	Feb-19	Multifamily	Las Vegas, NV		14	Floating	L+ 3.2%	5.9%	Feb-24	71%	4
Loan 34	Nov-20	Multifamily	Tucson, AZ		13	Floating	L+ 3.6%	4.5%	Dec-25	75%	3
Total / W.A. senior loa	ins			\$	2,028			5.5%	May-24	67%	3.6

Reflects loans and preferred equity interests in which the underlying collateral is related to construction/development projects



# CORE PORTFOLIO - INVESTMENT DETAIL (CONT'D)

### Core Portfolio - loans & preferred equity portfolio (cont'd)

	Origination			Ca	arrying	Coupon	Cash	Unlevered	Extended		Risk
(At CLNC share)	date	Collateral type	City, State	,	/alue	type	coupon	all-in yield <sup>(1)</sup>	maturity date <sup>(2)</sup>	LTV <sup>(3)</sup>	ranking
Mezzanine loans											
Loan 35 *	Sep-20	Other (mixed-use)	Los Angeles, CA	\$	98	n/a	n/a	n/a	Jul-23	62% - 88%	5
Loan 36 *	Dec-18	Multifamily	Santa Clarita, CA		55	Fixed	7.0%	13.8%	Dec-24	56% - 84%	4
Loan 37 *	Dec-19	Multifamily	Milpitas, CA		34	Fixed	8.0%	13.3%	Dec-24	49% - 71%	4
Loan 38	Sep-19	Hotel	Berkeley, CA		28	Fixed	9.0%	11.5%	Jul-25	66% - 81%	4
Loan 39 *	Jul-19	Multifamily	Placentia, CA		28	Fixed	8.0%	13.3%	Jul-24	51% - 84%	4
Loan 40	Jan-17	Hotel	New York, NY		11	Floating	L+ 11.0%	11.5%	Sep-22	63% - 76%	4
Loan 41 *	Jul-18	Office	Dublin, Ireland		9	Fixed	0.0%	12.5%	Dec-21	45% - 68%	3
Loan 42	Jul-14	Multifamily	Various - TX		4	Fixed	9.5%	9.5%	Aug-24	71% - 83%	4
Loan 43 *	Mar-13	Other (mixed-use)	San Rafael, CA		2	n/a	n/a	n/a	Mar-21	32% - 86%	5
Total / W.A. mezzanin	e loans			\$	269			8.1%	Mar-24	57% - 81%	4.3
Preferred equity											
Loan 44	Aug-18	Office	Las Vegas, NV	\$	18	Fixed	8.0%	15.3%	Sep-23	n/a	4
Loan 45 **	Sep-16	Industrial	Various - U.S.		16	n/a	n/a	n/a	Sep-27	n/a	4
Loan 46	Aug-20	Hotel	San Jose, CA		3	Floating	L+ 4.3%	5.3%	Jan-21	n/a	4
Loan 47 *,**	Jul-18	Office	Dublin, Ireland		1	n/a	n/a	n/a	Dec-21	n/a	3
Loan 48 **	Oct-14	Hotel	Austin, TX		0	n/a	n/a	n/a	n/a	n/a	n/a
Total / W.A. preferred	equity			\$	38			7.7%	Feb-25	n/a	4.0
					2 2 2 2					,	
Total / W.A. loans & p	referred equity po	rtfolio		\$	2,336			5.8%	May-24	n/a	3.7

Reflects loans and preferred equity interests in which the underlying collateral is related to construction/development projects

### Core Portfolio - net lease real estate

	Origination			Ca	rrying	Anr	nualized	# of	# of	Rentable square	W.A.	W.A. lease
(At CLNC share)	date	Collateral type	City, State	v	alue	Q4'2	20 NOI <sup>(4)</sup>	properties	buildings	feet ("RSF")	% leased <sup>(5)</sup>	term (yrs) <sup>(6)</sup>
Net lease real estate												
Net lease 1	Jul-18	Office	Stavenger, Norway	\$	314	\$	18	1	26	1,291 RSF	100%	9.7
Net lease 2	Jun-15	Industrial	Various - U.S.		312		24	22	22	6,697 RSF	96%	4.2
Net lease 3	Aug-18	Industrial	Various - U.S.		70		5	2	2	722 RSF	100%	17.9
Net lease 4	Jul-06	Office	Aurora, CO		45		4	1	1	184 RSF	100%	2.2
Net lease 5	Jun-06	Office	Indianapolis, IN		33		3	1	1	338 RSF	100%	5.3
Total / W.A. net lease re	eal estate			\$	775	\$	54	27	52	9,232 RSF	98%	7.6



<sup>\*\*</sup> Represents an equity participation interest

# CORE PORTFOLIO - INVESTMENT DETAIL (CONT'D)

### Core Portfolio - CRE debt securities

	Principal	Carrying	W.A. remaining
(At CLNC share)	value	value	term (yrs) <sup>(1)</sup>
CRE debt securities			
CRE debt securities (10 investments)	\$ 196	\$ 70	5.0
Total / W.A. CRE debt securities	\$ 196	\$ 70	5.0

## **Core Portfolio – summary**

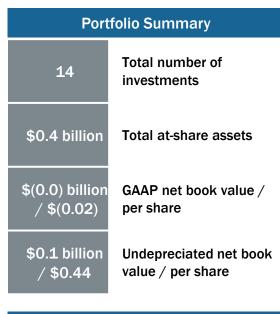
(At CLNC share)	Number of investments	Carrying value
Senior loans	34	\$ 2,028
Mezzanine loans	9	269
Preferred equity	5	38
Net lease real estate	5	775
CRE debt securities	10	70
Total / W.A. Core Portfolio	63	\$ 3,181



Colony Credit REAL ESTATE

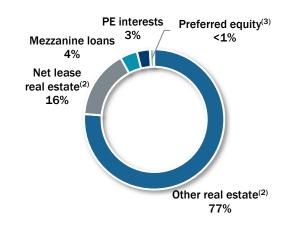
# LEGACY, NON-STRATEGIC PORTFOLIO

## LEGACY, NON-STRATEGIC - PORTFOLIO OVERVIEW



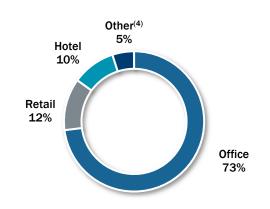


Based on GAAP gross carrying value as of December 31, 2020



### Property Type(1)

Based on GAAP gross carrying value as of December 31, 2020



Portfolio Overview							
(At CLNC share)	Number of assets	Number of investments		arrying value		t carrying value <sup>(5)</sup>	
Mezzanine loans	1	1		11,465		11,465	
Preferred equity <sup>(3)</sup>		1		138		138	
Net lease real estate <sup>(2)</sup>	5	5		41,705		(12,648)	
Other real estate <sup>(2)</sup>	3	3		198,403		8,162	
PE interests	1	4		6,883		6,883	
Cash & net assets / (liabilities) <sup>(6)</sup>				105,568		(17,836)	
Total LNS Portfolio - GAAP	10	14	\$	364,162	\$	(3,836)	

### **Portfolio Activity**

- Q4'20 Adjusted LNS Distributable Earnings of \$2.7 million, or \$0.02 per share
- LNS Portfolio reduced to <1% of total GAAP net book value</li>
- Since Q3'20, sold 22 LNS assets totaling \$83 million of net proceeds
- Since the portfolio bifurcation plan was announced in November 2019:
  - Monetized \$331 million of LNS net carrying value





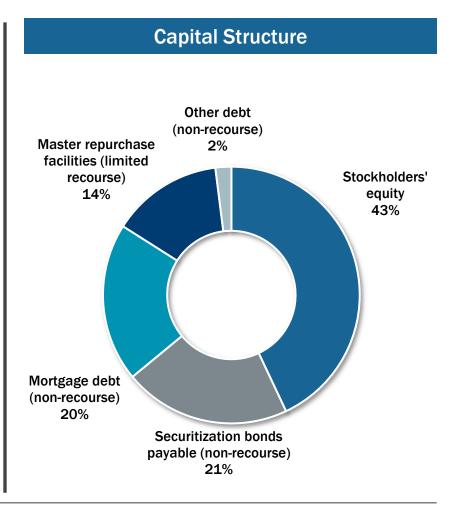
Colony Credit REAL ESTATE

# **CAPITALIZATION**

## CAPITALIZATION HIGHLIGHTS

Since the first quarter, reduced recourse debt exposure by approximately \$584 million to \$134 million and reduced net debt-to-equity ratio from 1.4x to 1.0x

	Overview
\$3.9 billion	Total capitalization (excluding cash)
\$2.2 billion	Total outstanding debt
\$101 million	Corporate revolving credit facility availability  As of February 22, 2021
\$1.4 billion (\$2.1 billion maximum facilities availability)	Master repurchase facilities availability As of February 22, 2021
<b>1.0</b> x (0.1x recourse debt-to-equity ratio)	Net debt-to-equity ratio <sup>(1)</sup>
2.89%	Blended all-in cost of financing <sup>(2)</sup>





## CAPITALIZATION OVERVIEW

(At CLNC share)	Recourse vs. Non-recourse <sup>(1)</sup>	W.A. extended maturity <sup>(2)</sup>	W.A. contractual interest rate <sup>(2)</sup>	W.A. all-in COF <sup>(2)(3)</sup>		utstanding debt (UPB)
Corporate debt						
Corporate revolving credit facility	Recourse	Feb-23	L + 2.25%	2.39%	\$	-
Investment-level debt						
Securitization bonds payable	Non-recourse	Aug-35	L + 1.59%	1.74%		840,423
Master repurchase facilities	Limited recourse	Apr-22	L + 2.10%	2.70%		535,221
Mortgage debt - net lease (fixed)	Non-recourse	May-26	4.21%	4.21%		542,041
Other debt <sup>(4)</sup>	Non-recourse	Jun-24	L + 3.00%	3.14%		75,377
Total core portfolio investment-level debt		Feb-29		2.72%		1,993,063
Mortgage debt - other real estate (fixed)	Non-recourse	Nov-24	4.40%	4.40%		167,453
Mortgage debt - other real estate (floating)	Non-recourse	Apr-24	L + 2.95%	3.09%		22,788
Mortgage debt - net lease (fixed)	Non-recourse	Nov-25	4.33%	4.33%		52,989
Mortgage debt - net lease (floating)	Non-recourse	Jul-23	L + 2.15%	2.29%		1,364
Total legacy, non-strategic portfolio investment-level debt		Jan-25		4.25%		244,594
Total / W.A. debt (CLNC share)		Aug-28		2.89%	\$	2,237,657
					E	Book value
Stockholders' equity					\$	1,665,673
Noncontrolling interests in the Operating Partnership						39,780



Total capitalization

Total book value of common equity (CLNC share)

1,705,453 3,943,110

<sup>\*</sup> Subsequent to Q4'20, the Company sold one net lease industrial investment totaling approximately \$250 million of outstanding mortgage debt as of December 31, 2020

## BENEFITING FROM LOW RATES

## CLNC net interest income is well-protected and benefits from current low rates due to in-place LIBOR floors



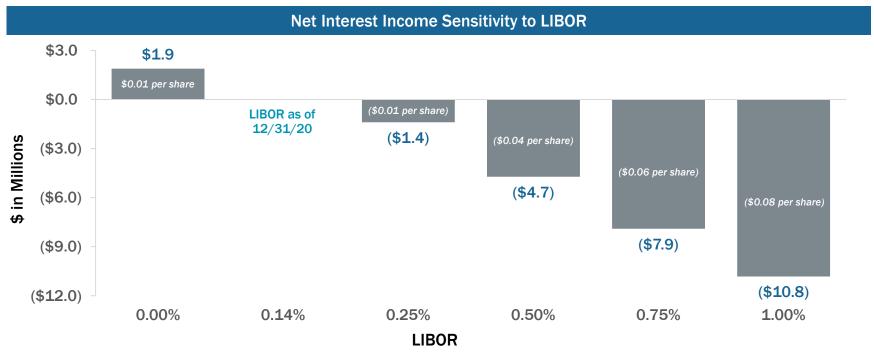
99% of the total senior mortgage loan portfolio are floating rate (indexed to one-month USD LIBOR)



100% of the Core Portfolio floating rate senior mortgage loans have active in-place LIBOR floors (weighted average LIBOR floor of approximately 185 bps)



5% of outstanding at-share indebtedness is subject to a LIBOR floor





Colony Credit REAL ESTATE

# **APPENDIX**

# IMPORTANT NOTE REGARDING NON-GAAP FINANCIAL MEASURES AND DEFINITIONS

**Colony**Credit

We present Distributable Earnings/Legacy, Non-Strategic Distributable Earnings, which is a non-GAAP supplemental financial measure of our performance. Our Distributable Earnings are generated by the Core Portfolio and Legacy, Non-Strategic Distributable Earnings are generated by the Legacy, Non-Strategic Distributable Earnings provides meaningful information to consider in addition to our net income and cash flow from operating activities determined in accordance with U.S. GAAP, and this metric is a useful indicator for investors in evaluating and comparing our operating performance to our peers and our ability to pay dividends. We elected to be taxed as a REIT under the Internal Revenue Code of 1986, as amended, beginning with our taxable year ended December 31, 2018. As a REIT, we are required to distribute substantially all of our taxable income and we believe that dividends are one of the principal reasons investors invest in credit or commercial mortgage REITs such as our company. Over time, Distributable Earnings has been a useful indicator of our dividends per share and we consider that measure in determining the dividend, if any, to be paid. This supplemental financial measure also helps us to evaluate our performance excluding the effects of certain transactions and U.S. GAAP adjustments that we believe are not necessarily indicative of our current portfolio and operations. For information on the fees we pay our Manager, see Note 10, "Related Party Arrangements" to our consolidated financial statements included in Form 10-K to be filed with the U.S. Securities and Exchange Commission ("SEC").

We define Distributable Earnings/Legacy, Non-Strategic Distributable Earnings as U.S. GAAP net income (loss) attributable to our common stockholders (or, without duplication, the owners of the common equity of our direct subsidiaries, such as our operating partnership or "OP") and excluding (i) non-cash equity compensation expense, (ii) the expenses incurred in connection with our formation or other strategic transactions, (iii) the incentive fee, (iv) acquisition costs from successful acquisitions, (v) gains or losses from sales of real estate property and impairment write-downs of depreciable real estate, including unconsolidated joint ventures and preferred equity investments, (vi) CECL reserves determined by probability of default / loss given default (or "PD/LGD") model, (vii) depreciation and amortization, (viii) any unrealized gains or losses or other similar non-cash interest income for the current quarter, regardless of whether such items are included in other comprehensive income or loss, or in net income, (ix) one-time events pursuant to changes in U.S. GAAP and (x) certain material non-cash income or expense items that in the judgment of management should not be included in Distributable Earnings/Legacy, Non-Strategic Distributable Earnings for clauses (ix) and (x), such exclusions shall only be applied after discussions between our Manager and our independent directors and after approval by a majority of our independent directors. Distributable Earnings/Legacy, Non-Strategic Distributable Earnings include provision for loan losses when realized. Loan losses are realized when such amounts are deemed nonrecoverable at the time the loan is repaid, or if the underlying asset is sold following foreclosure, or if we determine that it is probable that all amounts due will not be collected; realized loan losses to be included in Distributable Earnings is the difference between the cash received, or expected to be received, and the book value of the asset.

Distributable Earnings/Legacy, Non-Strategic Distributable Earnings does not represent net income or cash generated from operating activities and should not be considered as an alternative to U.S. GAAP net income or an indication of our cash flows from operating activities determined in accordance with U.S. GAAP, a measure of our liquidity, or an indication of funds available to fund our cash needs. In addition, our methodology for calculating Distributable Earnings/Legacy, Non-Strategic Distributable Earnings may differ from methodologies employed by other companies to calculate the same or similar non-GAAP supplemental financial measures, and accordingly, our reported Distributable Earnings may not be comparable to the Distributable Earnings reported by other companies.

The Company calculates Distributable Earnings/Legacy, Non-Strategic Distributable Earnings per share, which are non-GAAP supplemental financial measures, based on a weighted average number of common shares and operating partnership units (held by members other than the Company or its subsidiaries).

We believe net operating income ("NOI") to be a useful measure of operating performance of our net leased and other real estate portfolios as they are more closely linked to the direct results of operations at the property level. NOI excludes historical cost depreciation and amortization, which are based on different useful life estimates depending on the age of the properties, as well as adjusts for the effects of real estate impairment and gains or losses on sales of depreciated properties, which eliminate differences arising from investment and disposition decisions. Additionally, by excluding corporate level expenses or benefits such as interest expense, any gain or loss on early extinguishment of debt and income taxes, which are incurred by the parent entity and are not directly linked to the operating performance of the Company's capital structure and indebtedness. However, the exclusion of these items as well as others, such as capital expenditures and leasing costs, which are necessary to maintain the operating performance of the Company's properties, and transaction costs and administrative costs, may limit the usefulness of NOI. NOI may fail to capture significant trends in these components of U.S. GAAP net income (loss) which further limits its usefulness.

NOI should not be considered as an alternative to net income (loss), determined in accordance with U.S. GAAP, as an indicator of operating performance. In addition, our methodology for calculating NOI involves subjective judgment and discretion and may differ from the methodologies used by other companies, when calculating the same or similar supplemental financial measures and may not be comparable with other companies.

# IMPORTANT NOTE REGARDING NON-GAAP FINANCIAL MEASURES AND DEFINITIONS

**Colony**Credit

The Company presents pro rata ("at share" or "at CLNC share") financial information, which is not, and is not intended to be, a presentation in accordance with GAAP. The Company computes pro rata financial information by applying its economic interest to each financial statement line item on an investment-by-investment basis. Similarly, noncontrolling interests' ("NCI") share of assets, liabilities, profits and losses was computed by applying noncontrolling interests' economic interest to each financial statement line item. The Company provides pro rata financial information because it may assist investors and analysts in estimating the Company's economic interest in its investments. However, pro rata financial information as an analytical tool has limitations. Other companies may not calculate their pro rata information in the same methodology, and accordingly, the Company's pro rata information may not be companies pro rata information. As such, the pro rata financial information should not be considered in isolation or as a substitute for our financial statements as reported under GAAP, but may be used as a supplement to financial information as reported under GAAP.

We present loan-to-value which reflects the initial loan amount divided by the as-is appraised value as of the date the loan was originated, or by the current principal amount divided by the appraisal value as of the date of the most recent as-is appraisal. For construction loans, loan-to-value reflects the total commitment amount of the loan divided by the as-completed appraised value, or the total commitment amount of the loan divided by the projected total cost basis.

We present risk rankings, which is a supplemental financial disclosure, for loans and preferred equity investments within the Core Portfolio. In addition to reviewing loans and preferred equity for impairments on a quarterly basis, the Company evaluates loans and preferred equity to determine if an allowance for loan loss should be established. In conjunction with this review, the Company assesses the risk factors of each loan and preferred equity investment and assigns a risk rating based on a variety of factors, including, without limitation, underlying real estate performance and asset value, values of comparable properties, durability and quality of property cash flows, sponsor experience and financial wherewithal, and the existence of a risk-mitigating loan structure. Additional key considerations include loan-to-value ratios, debt service coverage ratios, loan structure, real estate and credit market dynamics, and risk of default or principal loss. Based on a five-point scale, the Company's loans and preferred equity investments are rated "1" through "5," from less risk to greater risk. At the time of origination or purchase, loans and preferred equity investments are ranked as a "3" and will move accordingly going forward.

# NOTES REGARDING REPORTABLE SEGMENTS

Colony Credit

Colony Credit Real Estate, Inc. ("CLNC", "Colony Credit Real Estate", the "Company" or "We") currently holds investment interests through the reportable segments below, which are based on how management reviews and manages its business. Each segment also includes corporate-level asset management and other fees including expenses related to secured revolving credit facility, related party and general and administrative expenses related to its respective portfolio.

#### Core Portfolio

#### Loans & Preferred Equity Portfolio (or "Loan Portfolio")

As of December 31, 2020, the Company's Loan Portfolio included senior mortgage loans, mezzanine loans and preferred equity interests ("preferred equity") as well as participations in such loans. The Loan Portfolio also includes acquisition, development and construction loan arrangements accounted for as equity method investments as well as loans and preferred equity interests held through joint ventures with an affiliate of Colony Capital which were deconsolidated as a result of the merger and subsequently treated as equity method investments.

- Senior mortgage loans may include junior participations in our originated senior mortgage loans for which we have syndicated the senior participations to other investors and retained the junior participations for our portfolio and contiguous mezzanine loans where we own both the senior and junior loan positions. We believe these investments are more similar to the senior mortgage loans we originate than other loan types given their credit quality and risk profile
- Mezzanine loans include other subordinated loans
- Preferred equity interests include related equity participation interests

#### Net Leased Real Estate ("Net Lease")

As of December 31, 2020, the Company's Net Lease investments included direct investments in commercial real estate principally composed of long-term leases to tenants on a net lease basis, where such tenants are generally responsible for property operating expenses such as insurance, utilities, maintenance capital expenditures and real estate taxes.

#### **CRE Debt Securities**

As of December 31, 2020, the Company's Commercial Real Estate ("CRE") Debt Securities included both investment grade and non-investment grade rated CMBS bonds (including "B-pieces" of CMBS securitization pools or "B-Piece" investments).

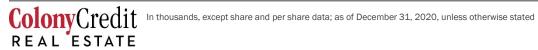
#### Legacy, Non-Strategic Portfolio ("LNS Portfolio" or "LNS")

#### Legacy, Non-Strategic Investments

As of December 31, 2020, the Company's Legacy, Non-Strategic Portfolio included direct investments in operating real estate such as multi-tenant office. It also included two portfolios of real estate private equity interests ("Private Equity Interests") and certain retail and other legacy loans originated prior to the combination that created the Company. Commencing with reporting in the first quarter of 2021, the Company will no longer report this segment and the remaining Legacy, Non-Strategic assets will be reported within the Core Portfolio segments.

## APPENDIX - CONSOLIDATED BALANCE SHEET

	Dece	ember 31, 2020	December 31, 2019		
Assets					
Cash and cash equivalents	\$	474,817	\$	69,619	
Restricted cash		65,213		126,065	
Loans and preferred equity held for investment		2,220,688		2,848,956	
Allowance for loan losses		(37,191)		(272,624)	
Loans and preferred equity held for investment, net		2,183,497		2,576,332	
Real estate securities, available for sale, at fair value		10,389		252,824	
Real estate, net		839,257		1,484,796	
Investments in unconsolidated ventures (\$6,883 and \$10,283 at fair value, respectively)		373,364		595,305	
Receivables, net		37,375		46,456	
Deferred leasing costs and intangible assets, net		75,700		112,762	
Assets held for sale		323,356		189,470	
Other assets		60,900		87,707	
Mortgage loans held in securitization trusts, at fair value		1,768,069		1,872,970	
Total assets	\$	6,211,937	\$	7,414,306	
Liabilities					
Securitization bonds payable, net	\$	835,153	\$	833,153	
Mortgage and other notes payable, net		1,022,757		1,256,112	
Credit facilities		535,224		1,099,233	
Due to related party		10,060		11,016	
Accrued and other liabilities		96,578		140,424	
Intangible liabilities, net		7,657		22,149	
Liabilities related to assets held for sale		323		294	
Escrow deposits payable		36,973		74,497	
Dividends payable		-		13,164	
Mortgage obligations issued by securitization trusts, at fair value		1,708,534		1,762,914	
Total liabilities		4,253,259		5,212,956	
Commitments and contingencies					
Equity					
Stockholders' equity					
Preferred stock, \$0.01 par value, 50,000,000 shares authorized, no shares issued and outstanding as of					
December 31, 2020 and December 31, 2019, respectively		-		-	
Common stock, \$0.01 par value per share					
Class A, 950,000,000 shares authorized, 128,564,930 and 128,538,703 shares issued and		1,286		1.285	
outstanding as of December 31, 2020 and December 31, 2019, respectively		1,200		1,200	
Additional paid-in capital		2,844,023		2,909,181	
Accumulated deficit		(1,234,224)		(819,738)	
Accumulated other comprehensive income		54,588		28,294	
Total stockholders' equity		1,665,673		2,119,022	
Noncontrolling interests in investment entities		253,225		31,631	
Noncontrolling interests in the Operating Partnership		39,780		50,697	
Total equity	_	1,958,678		2,201,350	
Total liabilities and equity	\$	6,211,937	\$	7,414,306	



# APPENDIX - CONSOLIDATED STATEMENTS OF OPERATIONS

	Three Months Ended December 31,		Year Ended		December 31,		
		2020	2019	2020		2019	
Net interest income							
Interest income	\$	34,848	\$ 47,696	\$ 156,851	\$	175,169	
Interest expense		(12,128)	(24,225)	(63,043)		(87,730)	
Interest income on mortgage loans held in securitization trusts		30,905	20,485	92,461		120,203	
Interest expense on mortgage obligations issued by securitization trusts		(29,325)	(18,274)	(83,952)		(109,964)	
Net interest income		24,300	25,682	102,317		97,678	
Property and other income							
Property operating income		37,124	62,562	175,037		253,955	
Other income		757	902	1,836		2,333	
Total property and other income		37,881	63,464	176,873		256,288	
Expenses							
Management fee expense		7.504	8.320	29,739		42.390	
Property operating expense		10,868	26,725	64,987		112,801	
Transaction, investment and servicing expense		2.307	4,178	9,975		7.191	
Interest expense on real estate		11.759	13,629	48,860		55,415	
Depreciation and amortization		13,000	20,367	59.766		103,220	
Provision for loan losses		(1,724)	-	78,561		220,572	
Impairment of operating real estate		9,302	(97)	42,814		282,749	
Administrative expense (including \$1,100, \$3,344, \$4,367 and \$10,810 of equity-based compensation expense, respectively)		6,983	9,541	26,551		31,936	
		59,999	82,663	 204.052		856,274	
Total expenses		59,999	 82,003	 361,253		856,274	
Other income (loss)							
Unrealized gain (loss) on mortgage loans and obligations held in securitization trusts, net		(8,932)	(512)	(50,521)		4,090	
Realized gain on mortgage loans and obligations held in securitization trusts, net		-	-	-		2,772	
Other gain (loss), net		11,390	12,857	(118,725)		(972)	
Income (loss) before equity in earnings of unconsolidated ventures and income taxes		4,640	18,828	(251,309)		(496,418)	
Equity in earnings (loss) of unconsolidated ventures		(65,284)	18,980	(135,173)		36,942	
Income tax benefit (expense)		(646)	(2,628)	10,898		(3,172)	
Net income (loss)		(61,290)	35,180	(375,584)		(462,648)	
Net (income) loss attributable to noncontrolling interests:							
Investment entities		7,563	(415)	13,924		38,208	
Operating Partnership		1,252	(813)	8,361		9,928	
Net income (loss) attributable to Colony Credit Real Estate, Inc. common stockholders	\$	(52,475)	\$ 33,952	\$ (353,299)	\$	(414,512)	
Net income (loss) per common share – basic and diluted	\$	(0.41)	\$ 0.26	\$ (2.75)	\$	(3.25)	
Weighted average shares of common stock outstanding – basic and diluted		128,581	128,539	128,548		128,391	



# APPENDIX - CONSOLIDATED STATEMENTS OF **OPERATIONS BY SEGMENT**

					hs Ended Decen	ber 3	1, 2020		
	Loans ar	nd	CRE debt	ore Portfolio			Total Core	Legacy, Non- Strategic	
	preferred e		securities	 estate	Corporate		Portfolio	Portfolio	Total
Net interest income	<del>-</del>				•			,	
Interest income	\$ 34,	794	\$ 56	\$ (2)	\$ -	\$	34,848	\$ -	\$ 34,848
Interest expense	(10,	993)	(77)	-	(823	3)	(11,893)	(235)	(12,128)
Interest income on mortgage loans held in securitization trusts		-	32,878	-	(1,973	5)	30,905	-	30,905
Interest expense on mortgage obligations issued by securitization trusts		-	(31,298)	-	1,973		(29,325)	-	(29,325)
Net interest income	23,	801	1,559	(2)	(823	5)	24,535	(235)	24,300
Property and other income									
Property operating income		-	-	19,886	-		19,886	17,238	37,124
Other income		-	-	-	189		189	568	757
Total property and other income		-	-	19,886	189		20,075	17,806	37,881
Expenses									
Management fee expense		-	-	-	6,754		6,754	750	7,504
Property operating expense		-	-	1,972	-		1,972	8,896	10,868
Transaction, investment and servicing expense		505	-	36	1,129		1,670	637	2,307
Interest expense on real estate		-	-	7,794	-		7,794	3,965	11,759
Depreciation and amortization		-	-	9,514	-		9,514	3,486	13,000
Provision for loan losses	(1,	724)	-	-	-		(1,724)	-	(1,724)
Impairment of operating real estate		-	-	-	-		-	9,302	9,302
Administrative expense		65	528	69	5,090		5,752	1,231	6,983
Total expenses	(1,	154)	528	19,385	12,973		31,732	28,267	59,999
Other income (loss)									
Unrealized loss on mortgage loans and obligations held in securitization trusts, net		-	(8,932)	-	-		(8,932)	-	(8,932)
Other gain (loss), net		-	9,737	(1,004)	(7	)	8,726	2,664	11,390
Income (loss) before equity in earnings of unconsolidated ventures and income taxes	24,	955	1,836	(505)	(13,614	_	12,672	(8,032)	4,640
Equity in earnings (loss) of unconsolidated ventures	(62	707)	_	_			(62,707)	(2,577)	(65,284)
Income tax benefit (expense)	(02,	60	_	(4)	_		56	(702)	(646)
Net income (loss)	(37	692)	1,836	 (509)	(13,614	<u>,                                    </u>	(49,979)	(11,311)	(61,290)
Net (income) loss attributable to noncontrolling interests:	(37,	JUZ,	1,000	(303)	(10,01-	<b>'</b>	(-10,019)	(11,011)	(02,200)
Investment entities	6	273	_	(55)			6,218	1,345	7,563
Operating Partnership	0,	-	_	(55)	1,019		1,019	233	1,252
Net income (loss) attributable to Colony Credit Real Estate, Inc. common				 	1,013		1,010	233	1,202
stockholders	\$ (31,	419)	\$ 1,836	\$ (564)	\$ (12,595	\$	(42,742)	\$ (9,733)	\$ (52,475)



# APPENDIX - CONSOLIDATED STATEMENTS OF OPERATIONS BY SEGMENT (CONT'D)

	Year Ended December 31, 2020												
					Core	e Portfolio							
		ins and red equity		debt urities		lease real estate	C	orporate		otal Core Portfolio	S	gacy, Non- Strategic Portfolio	Total
Net interest income													
Interest income	\$	151,428	\$	5,158	\$	15	\$	(1,563)	\$	155,038	\$	1,813	\$ 156,851
Interest expense		(52,321)		(3,180)		-		(5,345)		(60,846)		(2,197)	(63,043)
Interest income on mortgage loans held in securitization trusts		-		100,394		-		(7,933)		92,461		-	92,461
Interest expense on mortgage obligations issued by securitization trusts		-		(91,885)		-		7,933		(83,952)		-	(83,952)
Net interest income		99,107		10,488		15		(6,908)		102,702		(385)	102,317
Property and other income													
Property operating income		-		-		85,717		-		85,717		89,320	175,037
Other income		80		74		459		397		1,010		826	1,836
Total property and other income		80		74		86,176		397		86,727		90,146	176,873
Expenses													
Management fee expense		-		-		-		26,200		26,200		3.539	29,739
Property operating expense		-		-		11.410		-		11.410		53,577	64,987
Transaction, investment and servicing expense		2,241		39		547		3,900		6,727		3,248	9,975
Interest expense on real estate		-		-		32,407		-		32,407		16.453	48,860
Depreciation and amortization		-		-		40,910		-		40,910		18,856	59,766
Provision for loan losses		40.919		-		-		-		40.919		37.642	78,561
Impairment of operating real estate		-		-		-		-		-		42,814	42,814
Administrative expense		867		1,545		301		16,121		18.834		7,717	26,551
Total expenses		44,027		1,584		85,575		46,221		177,407		183,846	361,253
Other income (loss)													
Unrealized gain (loss) on mortgage loans and obligations held in securitization													
trusts, net		-		(52,086)		-		1,565		(50,521)		-	(50,521)
Other gain (loss), net		(49,567)		(91,816)		13,031		(100)		(128,452)		9,727	(118,725)
Income (loss) before equity in earnings of unconsolidated ventures and income taxes		5,593	(1	134,924)		13,647		(51,267)		(166,951)		(84,358)	(251,309)
Equity in earnings (loss) of unconsolidated ventures		(135,613)		_				_		(135,613)		440	(135,173)
Income tax benefit (expense)	,	(587)		_		327		_		(260)		11.158	10.898
Net income (loss)		(130,607)		134,924)		13,974	_	(51,267)		(302,824)		(72,760)	(375,584)
Net (income) loss attributable to noncontrolling interests:		(130,007)	(1	134,324)		13,514		(31,207)		(302,624)		(12,100)	(310,004)
Investment entities		6,667		-		(1,516)				5,151		8.773	13,924
Operating Partnership		0,007		-		(1,516)		6,891		6,891		1,470	8,361
Net income (loss) attributable to Colony Credit Real Estate, Inc. common								0,091		0,091		1,410	0,301
stockholders	\$ (	(123,941)	\$ (1	134,924)	\$	12,458	\$	(44,377)	\$	(290,783)	\$	(62,516)	\$ (353,299)



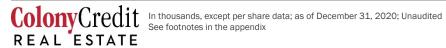
# APPENDIX - OUTSTANDING COMMON SHARES AND OP UNITS

	As of December 31, 2020	As of September 30, 2020
Class A common stock	128,564,930	128,582,965
OP units	3,075,623	3,075,623
Total common stock and OP units outstanding	131,640,553	131,658,588



### Reconciliation of consolidated balance sheet to at CLNC share balance sheet

		As of December 31, 2020																
				Total					C	ore Portfolio				Lega	cy, No	on-Strategic Po	tfolio	
	C	onsolidated		NCI <sup>(1)</sup>	At	CLNC share <sup>(2)</sup>		Consolidated		NCI <sup>(1)</sup>	At (	CLNC share <sup>(2)</sup>	Co	onsolidated		NCI <sup>(1)</sup>	At C	LNC share(2)
Assets																		
Loans and preferred equity held for investment, net	\$	2,183,497	\$	-	\$	2,183,497	\$	2,183,497	\$	-	\$	2,183,497	\$	-	\$	-	\$	٠
Real estate securities, available for sale, at fair value		10,389		-		10,389		10,389		-		10,389		-		-		-
Real estate, net		839,257		190,943		648,314		610,656		177,538		433,118		228,601		13,405		215,196
Investments in unconsolidated ventures		373,364		201,552		171,812		310,021		155,647		154,374		63,343		45,905		17,438
Deferred leasing costs and intangible assets, net		75,700		25,044		50,656		53,535		23,536		29,999		22,165		1,508		20,657
Assets held for sale		323,356		-		323,356		312,283		-		312,283		11,073		-		11,073
Mortgage loans held in securitization trusts, at fair value <sup>(3)</sup>		1,768,069		1,708,535		59,534		1,768,069		1,708,535		59,534		-		-		-
Cash, restricted cash, receivables and other assets		638,305		17,491		620,814		535,079		14,063		521,016		103,226		3,428		99,798
Total assets	\$	6,211,937	\$	2,143,565	\$	4,068,372	\$	5,783,529	\$	2,079,319	\$	3,704,210	\$	428,408	\$	64,246	\$	364,162
Liabilities																		
Securitization bonds payable, net	\$	,	\$	-	\$	835,153	\$	835,153	\$	-	\$	,	\$	-	\$	-	\$	-
Mortgage and other notes payable, net		1,022,757		160,620		862,137		741,798		146,306		595,492		280,959		14,314		266,645
Credit facilities		535,224		-		535,224		535,224		-		535,224		(0)		-		(0)
Intangible liabilities, net Liabilities related to assets held for sale		7,657 323		837		6,820 323		323		0		(0) 323		7,657		837		6,820
		323		-		323		323		-		323		-		-		-
Mortgage obligations issued by securitization trusts, at fair value <sup>(3)</sup>		1,708,534		1,708,534		-		1,708,534		1,708,534		-		-		-		-
Due to related party, other liabilities, escrow deposits payable and dividends payable		143,611		20,349		123,262		38,980		10,251		28,729		104,631		10,098		94,533
Total liabilities	\$	4,253,259	\$	1,890,340	\$	2,362,919	\$	3,860,012	\$	1,865,091	\$	1,994,921	\$	393,247	\$	25,249	\$	367,998
Total equity (including noncontrolling interests in the Operating Partnership)	\$	1,958,678	\$	253,225	\$	1,705,453	\$	1,923,517	\$	214,228	\$	1,709,289	\$	35,161	\$	38,997	\$	(3,836)
Total liabilities and equity	\$	6,211,937	\$	2,143,565	\$	4,068,372	\$	5,783,529	\$	2,079,319	\$	3,704,210	\$	428,408	\$	64,246	\$	364,162
Total common shares and OP units outstanding		131,641		131,641		131,641		131,641		131,641		131,641		131,641		131,641		131,641
GAAP net book value per share	\$	14.88	\$	1.92	\$	12.96	\$	14.61	\$	1.63	\$	12.98	\$	0.27	\$	0.29	\$	(0.02)
			_		_		_		_				_					



## Reconciliation of GAAP net book value to undepreciated book value

		As of Dec	ember 31, 2020	
	 Core Portfolio	0.	, Non-Strategic Portfolio	Total
GAAP net book value (excluding noncontrolling interests in investment entities)	\$ 1,709,289	\$	(3,836)	\$ 1,705,453
Accumulated depreciation and amortization <sup>(1)</sup>	 94,078		61,752	155,830
Undepreciated book value	\$ 1,803,367	\$	57,916	\$ 1,861,283
GAAP net book value per share (excluding noncontrolling interests in investment entities)	\$ 12.98	\$	(0.02)	\$ 12.96
Accumulated depreciation and amortization per share <sup>(1)</sup>	 0.72		0.46	1.18
Undepreciated book value per share	\$ 13.70	\$	0.44	\$ 14.14

131,641

131,641

Total common shares and OP units outstanding(2)

131,641

### Reconciliation of GAAP net loss to Distributable Loss / LNS Distributable Loss

Throo	Montho	Endod	December 3	1 2020

Times mention Ended Becomment 52, 2020							
	Core Portfolio	Legacy, Non-Strategic Portfolio		Total			
\$	(42,742)	\$ (9,733)	\$	(52,475)			
	(1,019)	(233)		(1,252)			
	880	220		1,100			
	243	61		304			
	9,669	3,494		13,163			
	-	9,302		9,302			
	10,526	-		10,526			
	(1,650)	-		(1,650)			
	(585)	(3,893)		(4,478)			
	-	(198)		(198)			
\$	(24,678)	\$ (980)	\$	(25,658)			
\$	(0.19)	\$ (0.01)	\$	(0.20)			
	131,657	131,657	_	131,657			
	\$ \$	\$ (42,742)  (1,019)  880  243  9,669  -  10,526 (1,650) (585) -  \$ (24,678)  \$ (0.19)	Core Portfolio         Portfolio           \$ (42,742)         \$ (9,733)           (1,019)         (233)           880         220           243         61           9,669         3,494           -         9,302           10,526         -           (1,650)         -           (585)         (3,893)           -         (198)           \$ (24,678)         \$ (980)           \$ (0.19)         \$ (0.01)	Core Portfolio         Portfolio           \$ (42,742)         \$ (9,733)           (1,019)         (233)           880         220           243         61           9,669         3,494           -         9,302           10,526         -           (1,650)         -           (585)         (3,893)           -         (198)           \$ (24,678)         \$ (980)           \$ (0.19)         \$ (0.01)			

## Reconciliation Distributable Loss / LNS Distributable Loss to Adjusted Distributable Earnings / LNS Distributable Earnings

#### Three Months Ended December 31, 2020

	Core Portfolio	Legacy, Non-Strategic Portfolio	Total
Distributable Loss / Legacy, Non-Strategic Distributable Loss attributable to Colony Credit Real Estate, Inc. common stockholders and noncontrolling interest of the Operating Partnership	\$ (24,678)	\$ (980)	\$ (25,658)
Adjustments:			
Realized gain on CRE debt securities sales	(9,736)	-	(9,736)
Fair value adjustments on investments in unconsolidated ventures	57,743	-	57,743
Realized loss on investments in unconsolidated ventures	-	2,598	2,598
Income tax expense	-	1,113	1,113
Adjusted Distributable Earnings / Legacy, Non-Strategic Distributable Earnings attributable to Colony Credit Real Estate, Inc. common stockholders and noncontrolling interest of the Operating Partnership <sup>(2)</sup>	\$ 23,329	\$ 2,731	\$ 26,060
Adjusted Distributable Earnings / Legacy, Non-Strategic Distributable Earnings per share <sup>(2)</sup>	\$ 0.18	\$ 0.02	\$ 0.20
Weighted average number of common shares and OP units <sup>(2)</sup>	131,657	131,657	131,657



### Reconciliation of GAAP net loss to Distributable Loss / LNS Distributable Loss

Year	Ended	December	31,	2020

	(	Core Portfolio	Legacy, Non-Strategic Portfolio	Total	
Net loss attributable to Colony Credit Real Estate, Inc. common stockholders	\$	(290,781)	\$ (62,518)	\$ (353,299)	
Adjustments:					
Net loss attributable to noncontrolling interest of the Operating Partnership		(6,891)	(1,470)	(8,361)	
Non-cash equity compensation expense		2,966	1,401	4,367	
Transaction costs		2,156	1,138	3,294	
Depreciation and amortization		41,362	17,797	59,159	
Net unrealized loss (gain) on investments:					
Impairment of operating real estate and preferred equity		-	42,814	42,814	
Other unrealized loss on investments		40,705	27	40,732	
CECL reserves		15,470	(153)	15,317	
Losses (gains) on sales of real estate and preferred equity		1,157	(725)	432	
Adjustments related to noncontrolling interests in investment entities		(311)	(9,089)	(9,400)	
Distributable Loss / Legacy, Non-Strategic Distributable Loss attributable to Colony Credit Real Estate, Inc. common stockholders and noncontrolling interest of the Operating Partnership	\$	(194,167)	\$ (10,778)	\$ (204,945)	
Distributable Earnings (Loss) / Legacy, Non-Strategic Distributable Loss per share <sup>(1)</sup>	\$	(1.48)	\$ (0.08)	\$ (1.56)	
Weighted average number of common shares and OP units <sup>(1)</sup>		131,623	131,623	131,623	

Reconciliation of Distributable Loss / LNS Distributable Loss to Adjusted Distributable Earnings / LNS Distributable Earnings

Year Ended December 31, 2020

5.914

0.04

131.623

Core Portfolio		Core Portfolio	Legacy, Non-Strategic Portfolio	Total	
Distributable Loss / Legacy, Non-Strategic Distributable Loss attributable to Colony Credit Real Estate, Inc. common stockholders and noncontrolling interest of the Operating Partnership	\$	(194,167)	\$ (10,778)	\$ (204,945)	
Adjustments:					
Realized loss on CRE debt securities sales		42,153	-	42,153	
Impairment of CRE debt securities		29,240	-	29,240	
Realization of CRE debt securities mark-to-market loss		3,366	-	3,366	
Realized loss on unwind of IRS hedges		34,019	-	34,019	
Realized loss on note sales		-	441	441	
Provision for loan losses		65,278	36,883	102,161	
Reversal of provision for loan losses on note sales		(272)	(10,203)	(10,475)	
Fair value adjustments on investments in unconsolidated ventures		156,179	-	156,179	
Realized loss on investments in unconsolidated ventures		-	2,598	2,598	
Realized gain on FX hedges		(8,560)	-	(8,560)	
Income tax benefit		=	(13,025)	(13,025)	
Adjusted Distributable Farnings / Legacy, Non-Strategic Distributable Farnings attributable to Colony					

\$

127.236

131.623

0.97

Partnership<sup>(1)</sup>

Credit Real Estate, Inc. common stockholders and noncontrolling interest of the Operating

Adjusted Distributable Earnings / Legacy, Non-Strategic Distributable Earnings per share (1)

Weighted average number of common shares and OP units(1)

133.150

131,623

1.01

### Reconciliation of GAAP net income (loss) to NOI

Total NOI attributable to Colony Credit Real Estate, Inc. common stockholders

	Three Months Ended December 31, 2020						
		Core Portfolio	1	Legacy,			
	Net lease real estate	Other real estate	Total Core Portfolio	Net lease real estate	Other real estate	Total LNS Portfolio	Total
Net income (loss) attributable to Colony Credit Real Estate, Inc. common stockholders	\$ (1,147	) \$ 584	\$ (563)	\$ (469)	\$ (3,479)	\$ (3,948)	\$ (4,511
Adjustments:							
Net income (loss) attributable to noncontrolling interests in investment entities	55	-	55	-	(1,369)	(1,369)	(1,314
Amortization of above- and below-market lease intangibles	11	-	11	14	(31)	(17)	(6
Interest income	2	-	2	-	-	-	2
Interest expense on real estate	7,794	-	7,794	644	3,322	3,966	11,760
Other loss	-	-	-	-	(489)	(489)	(489
Transaction, investment and servicing expense	35	1	36	38	6	44	80
Depreciation and amortization	9,515	-	9,515	505	2,980	3,485	13,000
Impairment of operating real estate	-	-	-	-	9,302	9,302	9,302
Administrative expense	69	-	69	4	9	13	82
Other (gain) loss on investments, net	1,589	(585)	1,004	(175)	(2,490)	(2,665)	(1,661
Income tax benefit	4	-	4	-	-	-	4
NOI attributable to noncontrolling interest in investment entities	(3,938	) -	(3,938)	-	(962)	(962)	(4,900

13,989 \$

13,989

561 \$

6,799 \$

7,360 \$

21,349

## APPENDIX - FOOTNOTES

#### Page 4

- 1. Amounts presented reflect total committed capital and include both closed and in-execution deals as of February 22, 2021
- 2. Represents cash-on-hand and availability under the corporate revolving credit facility as of February 22, 2021
- 3. Represents cash-on-hand as of February 22, 2021
- 4. Represents CLNC closing share price as of February 22, 2021
- 5. Net-debt-to-equity ratio based on CLNC's share of total outstanding secured debt agreements (UPB) less unrestricted cash at CLNC's share divided by total stockholders' equity; stockholders' equity includes noncontrolling interests in the OP and excludes noncontrolling interests in investment entities

#### Page 5

- 1. Debt-to-asset ratio based on total outstanding secured debt agreements (unpaid principal balance or "UPB") at CLNC share divided by total assets at CLNC share
- 2. Net-debt-to-equity ratio based on CLNC's share of total outstanding secured debt agreements (UPB) less unrestricted cash at CLNC's share divided by total stockholders' equity; stockholders' equity includes noncontrolling interests in the OP and excludes noncontrolling interests in investment entities

#### Page 6

- 1. Preferred equity includes \$17 million related to equity participation interests
- 2. Net lease real estate includes deferred leasing costs and other net intangibles and includes the impact of accumulated depreciation and amortization
- 3. Includes securitization assets which are presented net of the impact from consolidation
- 4. Represents Core Portfolio's proportionate share of allocated balance sheet assets and liabilities (including cash, restricted cash, net receivables, other assets, due to related party, accrued and other liabilities and escrow deposits payable)
- 5. Other / mixed-use includes: (i) commercial and residential development and predevelopment and (ii) mixed-use assets
- 6. Represents carrying values net of any in-place investment-level financing at CLNC share as of 12/31/20
- 7. Represents LNS Portfolio's proportionate share of allocated balance sheet assets and liabilities (including cash, restricted cash, net receivables, other assets, due to related party, accrued and other liabilities and escrow deposits payable)
- 8. Represents net accumulated depreciation and amortization on real estate investments, including related intangible assets and liabilities

#### Page 9

- 1. Based on carrying values at CLNC share as of 12/31/20. Property type excludes CMBS and mortgage loans held in securitization trusts
- 2. Net lease real estate includes deferred leasing costs and other net intangibles and includes the impact of accumulated depreciation and amortization
- 3. Includes securitization assets which are presented net of the impact from consolidation
- 4. Preferred equity includes \$17 million related to equity participation interests
- 5. Other / mixed-use includes: (i) commercial and residential development and predevelopment and (ii) mixed-use assets
- 6. Represents carrying values net of any in-place investment-level financing at CLNC share as of 12/31/20
- 7. For the loan portfolio, unlevered all-in yield includes the stated cash coupon rate as well as non-cash payment in-kind interest income, accrual of origination, extension and exit fees and the applicable floating benchmark rate as of 12/31/20. For the net lease real estate, unlevered all-in yield is based on annualized reported NOI for the fourth quarter 2020 at CLNC share. For CRE debt securities, the Company currently recognizes only cash interest income as the positions are on non-accrual
- 8. Represents Core Portfolio's proportionate share of allocated balance sheet assets and liabilities (including cash, restricted cash, net receivables, other assets, due to related party, accrued and other liabilities and escrow deposits payable)

#### Page 10

- 1. Represents the remaining loan term based on the current contractual maturity date of loans and is weighted by carrying value at CLNC share as of 12/31/20
- 2. Represents the remaining loan term based on maximum maturity date assuming all extension options on loans are exercised by the borrower and is weighted by carrying value at CLNC share as of 12/31/20
- 3. In addition to the stated cash coupon rate, unlevered all-in yield includes non-cash payment in-kind interest income and the accrual of origination, extension and exit fees. Unlevered all-in yield for the loan portfolio assumes the applicable floating benchmark rate as of 12/31/20 for W.A. calculations
- Based on carrying values at CLNC share as of 12/31/20
- Preferred equity includes \$17 million related to equity participation interests
- 6. Other / mixed-use includes: (i) commercial and residential development and predevelopment and (ii) mixed-use assets

#### Page 11

- 1. Represents carrying values net of any in-place investment-level financing at CLNC share as of 12/31/20
- 2. In addition to the stated cash coupon rate, unlevered all-in yield includes non-cash payment in-kind interest income and the accrual of origination, extension and exit fees. Unlevered all-in yield for the loan portfolio assumes the applicable floating benchmark rate as of 12/31/20 for W.A. calculations
- 3. Represents the remaining loan term based on the current contractual maturity date of loans and is weighted by carrying value at CLNC share as of 12/31/20
- 4. Represents the remaining loan term based on maximum maturity date assuming all extension options on loans are exercised by the borrower and is weighted by carrying value at CLNC share as of 12/31/20



## APPENDIX - FOOTNOTES (CONT'D)

#### Page 12

- 1. Represents carrying values net of any in-place investment-level financing at CLNC share as of 12/31/20
- 2. Represents reported NOI for the fourth quarter 2020 at CLNC share
- 3. Represents annualized reported NOI for the fourth guarter 2020 at CLNC share
- 4. Represents the percent leased as of 12/31/20 and is weighted by carrying value at CLNC share as of 12/31/20
- 5. Based on in-place leases (defined as occupied and paying leases) as of 12/31/20 and assumes that no renewal options are exercised. W.A. calculation based on carrying value at CLNC share as of 12/31/20
- 6. Based on carrying values at CLNC share as of 12/31/20

#### Page 13

- 1. Investment count represents total number of tranches acquired; two total "B-piece" transactions
- 2. Represents carrying values net of any in-place investment-level financing at CLNC share as of 12/31/20
- 3. W.A. calculation based on carrying value at CLNC share as of 12/31/20
- 4. Based on carrying values at CLNC share as of 12/31/20

#### Page 14

- 1. In addition to the stated cash coupon rate, unlevered all-in yield includes non-cash payment in-kind interest income and the accrual of origination, extension and exit fees. Unlevered all-in yield for the loan portfolio assumes the applicable floating benchmark rate as of 12/31/20 for W.A. calculations
- 2. Represents the remaining loan term based on maximum maturity date assuming all extension options on loans are exercised by the borrower and is weighted by carrying value at CLNC share as of 12/31/20
- 3. Senior loans reflect the initial loan amount divided by the as-is value as of the date the loan was originated, or the principal amount divided by the appraised value as of the date of the most recent as-is appraisal. Construction senior loans' loan-to-value reflect the total commitment amount of the loan divided by the as completed appraised value, or the total commitment amount of the loan divided by the projected total cost basis

#### Page 15

- 1. In addition to the stated cash coupon rate, unlevered all-in yield includes non-cash payment in-kind interest income and the accrual of origination, extension and exit fees. Unlevered all-in yield for the loan portfolio assumes the applicable floating benchmark rate as of 12/31/20 for W.A. calculations
- 2. Represents the remaining loan term based on maximum maturity date assuming all extension options on loans are exercised by the borrower and is weighted by carrying value at CLNC share as of 12/31/20
- Mezzanine loans include attachment and detachment loan-to-values, respectively. Attachment loan-to-value reflects initial funding of loans senior to our position divided by the as-is value as of the date the loan was originated, or the principal amount divided by the appraised value as of the date of the most recent appraisal. Detachment loan-to-value reflects the cumulative initial funding of our loan and the loans senior to our position divided by the as-is value as of the date the loan was originated, or the cumulative principal amount divided by the appraised value as of the date of the most recent appraisal. Construction mezzanine loans include attachment and detachment loan-to-value, respectively. Attachment loan-to-value reflects the total commitment amount of loans senior to our position divided by ascompleted appraised value, or the total commitment amount of our loan and the loans senior to our position divided by as-completed appraised value, or the cumulative commitment amount of our loan and loans senior to our position divided by projected total cost basis
- 4. Represents annualized reported NOI for the fourth quarter 2020 at CLNC share
- 5. Represents the percent leased as of 12/31/20 and is weighted by carrying value at CLNC share as of 12/31/20
- 6. Based on in-place leases (defined as occupied and paying leases) as of 12/31/20 and assumes that no renewal options are exercised. W.A. calculation based on carrying value at CLNC share as of 12/31/20

#### Page 16

W.A. calculation based on carrying value at CLNC share as of 12/31/20

#### Page 18

- 1. Based on carrying values at CLNC share as of 12/31/20. Property type excludes private equity interests
- 2. Net lease and other real estate includes deferred leasing costs and other net intangibles and includes the impact of accumulated depreciation and amortization
- Related to an equity participation interest
- 4. Other includes residential development and predevelopment assets
- 5. Represents carrying values net of any in-place investment-level financing at CLNC share as of 12/31/20
- 6. Represents LNS Portfolio's proportionate share of allocated balance sheet assets and liabilities (including cash, restricted cash, net receivables, other assets, due to related party, accrued and other liabilities and escrow deposits payable)

#### Page 20

- 1. Net-debt-to-equity ratio based on CLNC's share of total outstanding secured debt agreements (UPB) less unrestricted cash at CLNC's share divided by total stockholders' equity; stockholders' equity includes noncontrolling interests in the OP and excludes noncontrolling interests in investment entities
- 2. Assumes the applicable floating benchmark rate as of 12/31/20 for W.A. calculations and is weighted on outstanding debt (UPB) at CLNC share as of 12/31/20



## APPENDIX - FOOTNOTES (CONT'D)

#### Page 21

- 1. Subject to customary non-recourse carve-outs
- 2. W.A. calculation based on outstanding debt (UPB) at CLNC share as of 12/31/20. W.A. extended maturity excludes CMBS facilities
- 3. Assumes the applicable floating benchmark rate as of 12/31/20 for W.A. calculations
- 4. Represents financing on one senior loan investment in the Core Portfolio

#### Page 32

- 1. Represents interests in assets held by third party partners
- 2. Represents the proportionate share attributed to CLNC based on CLNC's ownership % by asset
- 3. Reflects the net impact of securitization assets and related obligations which are consolidated for accounting purposes

#### Page 33

- 1. Represents net accumulated depreciation and amortization on real estate investments, including related intangible assets and liabilities
- 2. The Company calculates GAAP net book value (excluding noncontrolling interests in investment entities) per share and undepreciated book value per share, a non-GAAP financial measure, based on the total number of common shares and OP units (held by members other than the Company or its subsidiaries) outstanding at the end of the reporting period. As of 12/31/20, the total number of common shares and OP units outstanding was approximately 131.6 million

#### Page 34

- 1. The Company calculates Distributable Loss / Legacy, Non-Strategic Distributable Loss per share, which are non-GAAP financial measures, based on a weighted average number of common shares and OP units (held by members other than the Company or its subsidiaries). For the three months ended 12/31/20, the weighted average number of common shares and OP units was approximately 131.7 million; includes 3.1 million of OP units
- 2. Adjusted Distributable Earnings / Legacy, Non-Strategic Distributable Earnings excludes realized gains and losses on sales and fair value adjustments. The Company calculates Adjusted Distributable Earnings / Legacy, Non-Strategic Distributable Earnings per share, which are non-GAAP financial measures, based on a weighted average number of common shares and OP units (held by members other than the Company or its subsidiaries). For the three months ended 12/31/20, the weighted average number of common shares and OP units was approximately 131.7 million; includes 3.1 million of OP units

#### Page 35

1. The Company calculates Distributable Loss / Legacy, Non-Strategic Distributable Loss per share, which are non-GAAP financial measures, based on a weighted average number of common shares and OP units (held by members other than the Company or its subsidiaries). For the full year ended 12/31/20, the weighted average number of common shares and OP units was approximately 131.6 million; includes 3.1 million of OP units

#### Page 36

1. Adjusted Distributable Earnings / Legacy, Non-Strategic Distributable Earnings excludes realized gains and losses, fair value adjustments, provision for loan losses and other one-time adjustments. The Company calculates Adjusted Distributable Earnings / Legacy, Non-Strategic Distributable Earnings per share, which is a non-GAAP financial measure, based on a weighted average number of common shares and OP units (held by members other than the Company or its subsidiaries). For the full year ended 12/31/20, the weighted average number of common shares and OP units was approximately 131.6 million; includes 3.1 million of OP units



## COMPANY INFORMATION

New York

34<sup>th</sup> Floor

590 Madison Avenue

New York, NY 10022

212-547-2600

Colony Credit Real Estate (NYSE: CLNC) is one of the largest publicly traded commercial real estate (CRE) credit REITs, focused on originating, acquiring, financing and managing a diversified portfolio consisting primarily of CRE debt investments and net leased properties predominantly in the United States. CRE debt investments primarily consist of first mortgage loans, which we expect to be the primary investment strategy. Colony Credit Real Estate is externally managed by a subsidiary of leading global real estate and investment management firm, Colony Capital, Inc. Colony Credit Real Estate is organized as a Maryland corporation and taxed as a REIT for U.S. federal income tax purposes. For additional information regarding the Company and its management and business, please refer to <a href="https://www.clncredit.com">www.clncredit.com</a>.

### **Shareholder Information**

**Principal Offices:** 

<u>Los Angeles</u> 515 South Flower Street

44<sup>th</sup> Floor

Los Angeles, CA 90071 310-282-8220

Stock & Transfer Agent:

American Stock & Transfer Trust Company (AST) 866-751-6317

help@astfinancial.com

Company Website:

www.clncredit.com

NYSE Ticker:

**CLNC** 

Press & Media:

Owen Blicksilver P.R., Inc. Caroline Luz 203-656-2829

caroline@blicksilverpr.com

**Investor Relations:** 

ADDO Investor Relations Lasse Glassen 310-829-5400

Iglassen@addoir.com

\_ \_ \_ \_

B. Riley FBR Randy Binner 703-312-1890

**Analyst Coverage:** 

Raymond James

Stephen Laws

901-579-4868

BTIG

Timothy Hayes 212-738-6199



Colony Credit REAL ESTATE