### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): January 22, 2018

### COLONY NORTHSTAR CREDIT REAL ESTATE, INC.

(Exact name of registrant as specified in its charter)

Maryland (State or other jurisdiction of incorporation) 333-221685 (Commission File Number) 38-4046290 (IRS Employer Identification No.)

c/o Colony NorthStar, Inc. 515 S. Flower Street, 44th Floor Los Angeles, CA (Address of principal executive offices)

90071 (Zip Code)

Registrant's telephone number, including area code: (310) 282-8820

Not Applicable

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company  $\boxtimes$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

#### Item 7.01. Regulation FD Disclosure.

As previously announced, it is currently expected that Colony NorthStar Credit Real Estate, Inc. (the "Company") will pursue a listing (the "Listing") of its Class A common stock (the "Common Stock") to satisfy the condition to completion of the proposed combination that the Common Stock be approved for listing on a national securities exchange in connection with either a Listing or an initial public offering. In connection therewith, the Company has prepared a presentation with respect to the Listing. Representatives of the Company expect to use some of or all of such presentation in various conferences and meetings in the coming weeks. A copy of the presentation is furnished as Exhibit 99.1 to this Current Report on Form 8-K.

In accordance with General Instructions B.2 and B.6 of Form 8-K, the information included in this Current Report on Form 8-K (including Exhibit 99.1 hereto), shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference into any filing made by the Company under the Exchange Act or Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such a filing.

#### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

Exhibit No. Description

99.1 Presentation, dated as of January 22, 2018.

#### EXHIBIT INDEX

Exhibit<br/>No.Description99.1Presentation, dated as of January 22, 2018.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: January 22, 2018

#### COLONY NORTHSTAR CREDIT REAL ESTATE, INC.

By: /s/ Ronald M. Sanders

Ronald M. Sanders Vice President and Secretary



## Colony NorthStar Credit Real Estate, Inc.

January 2018

Creating a Leading Commercial Real Estate Credit REIT



### Forward-Looking Statements



1

#### Cautionary Statement Regarding Forward-Looking Statements

Cautionary Statement Regarding Forward-Looking Statements This presentation may contain forward-looking statements within the meaning of the federal socurities laws. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. In some cases, you can identify forward-looking statements by the use of forward-looking statements involve known and unknown risks, uncertainties, assumptions and contingencies, many of which are predictions of or indicate future events or trends and which do not relate solely to historical matters. Forward-looking statements involve known and unknown risks, uncertainties, assumptions and contingencies, many of which are beyond our control, and may cause actual results to differ significantly from those expressed in any forward-looking statements. The failure to neeive, on a timely basis or otherwise, the required approvals by each of the NorthStar Real Estate Income II, Inc. and NorthStar Real Estate Income II, Inc. and NorthStar Real Estate Income II, Inc. and PorthStar Real Estate Income II, Inc. and NorthStar Real Estate Inc. and N

None of Colony NorthStar, Inc., NorthStar Real Estate Income Trust, Inc., NorthStar Real Estate Income II, Inc. or any other person assumes responsibility for the accuracy or completeness of any of these forward-looking statements. should not rely upon forward-looking statements as predictions of future events. The forward-looking statements peak only as of the date of this presentation. None of Colony NorthStar, Inc., NorthStar Real Estate Income Trust, Inc. NorthStar Real Estate Income II, Inc. are under any duty to update any of these forward-looking statements after the date of this presentation, nor to conform prior statements to actual results or revised expectation, and none of Colony NorthStar, Inc., NorthStar Real Estate Income Trust, Inc. or NorthStar Real Estate Income II, Inc. intends to do so.

#### Additional Information and Where to Find It

Additional Information and Where to Find It In connection with the proposed transaction, Colony NorthStar Credit Real Estate, Inc., has filed with the SEC a registration statement on Form S-4 (File No. 333-221685) and Colony NorthStar Credit Real Estate, Inc., NorthStar Real Estate Income II, Inc., and NorthStar Real Estate, Inc., have filed with the SEC a definitive joint proxy statement / prospectus that was first mailed to security holders of NorthStar Real Estate Income II, Inc., have filed with the SEC a definitive joint proxy statement / prospectus that was first mailed to security holders of NorthStar Real Estate Income II, Inc., may also file due to the joint proxy statement/prospectus or registration statement or any other document that Colony NorthStar Credit Real Estate. Inc., NorthStar Real Estate Income II, Inc., may also file due documents with the SEC regarding the proposed transaction. This document is not a substitute for the joint proxy statement/prospectus or registration statement or any other document that Colony NorthStar Real Estate. Inc., NorthSt

#### Contacts:

Colony NorthStar, Inc. Darren J. Tangen Executive Vice President and Chief Financial Officer 310-552-7230

Kevin P. Traenkle ve Vice President and Chief Investment Officer 310-552-7212

NorthStar Real Estate Income II, Inc.

877-940-8777

Lasse Glassen Addo Investor Relations 310-829-5400

NorthStar Real Estate Income Trust, Inc. 877-940-8777

#### Participants in the Solicitation

Participants in the Solicitation Each of NorthStar Real Estate Income Trust, Inc. and NorthStar Real Estate Income II, Inc. and their respective directors and executive officers may be deemed to be participants in the solicitation of proxies from their respective stockholders in connection with the proposed transaction. Information regarding NorthStar Real Estate Income Trust, Inc.'s directors and executive officers, including a description of their direct interests, by security holdings or otherwise, is contained in NorthStar Real Estate Income Trust, Inc.'s Annual Report on Form 10-K for the year ended December 31, 2016 and its annual proxy statement filed with the SEC on April 28, 2017. Information regarding NorthStar Real Estate Income II, Inc.'s directors and executive officers, including a description of their direct interests, by security holdings or otherwise, ended December 31, 2016 and its annual proxy statement filed with the SEC on April 28, 2017. You may obtain free copies of these documents as described in the preceding paragraph.

#### No Offer or Solicitation

This communication is not intended to and shall not constitute an offer to sell or the solicitation of an offer to sell or the solicitation of an offer to buy any securities or a solicitation of any vote of approval, nor shall there be any sale of securities in any jurisdiction in which such offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of any such jurisdiction. No offer of securities shall be made except by means of a prospectus meeting the requirements of Securities Act of 1933, as amended.

Rounded figures may not foot.

## **CLNC** Listing Details



Listing Details		
Company Name	Colony Northstar Credit Real Estate, Inc.	
Exchange / Ticker	NYSE / CLNC	
Anticipated Listing Timing	Early February	
Sponsor Ownership / Lock-Up	CLNS and affiliates will own $\sim$ 37% of CLNC via Class B-3 shares (which will convert to Class A shares after one year) and OP units	
Book Value Per Share / Unit <sup>1</sup>	~\$25	
Shares Outstanding <sup>2</sup>	130mm Shares (44.4mm Class B-3 Shares / 82.5mm Class A Shares / 3.1mm OP units)	
Key Management Terms	Base Fee: 1.50% of stockholders' equity per annum (0.375% per quarter) Incentive Fee: 20% of Core Earnings in excess of 7% hurdle rate	

See footnotes in the appendix

### Introducing Colony NorthStar Credit Real Estate



Combination creates a leading commercial real estate credit REIT with scale and diversification



### **Investment Highlights**





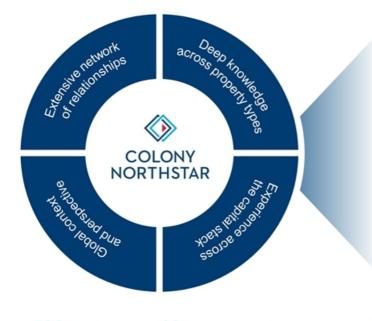
# Access to CLNS' Global Real Estate Platform Creates a Meaningful Competitive Advantage





### Colony NorthStar Sponsorship – World Class Commercial Real Estate Expertise





500+ Employees | 18 Offices Globally

### \$57bn of AUM<sup>1</sup> | \$15bn Balance Sheet AUM (at share)

### **Key highlights**

- 26-year track record with over \$100 billion of investments by CLNS
- Over \$25 billion of CRE credit assets in over 600 investments since inception
- Successful history of external management including:
  - Colony Financial, Inc. (formerly NYSE: CLNY)
  - ✓ NorthStar Realty Finance Corp. (formerly NYSE: NRF)
  - ✓ NorthStar Realty Europe Corp. (NYSE: NRE)
  - ✓ Various non-traded REITs (including NorthStar I and NorthStar II)

See footnotes in the appendix

### Colony NorthStar Sponsorship – Global Presence



## With <u>18</u> worldwide locations, Colony NorthStar's infrastructure is global, while its ground teams are local experts of the markets in which they operate:

Heritage of first-mover advantage and innovation in real estate and reputation for credibility, creativity and responsiveness

Deep market intelligence and information across the US, Europe and Asia

Extensive network of relationships with lenders, borrowers/sponsors, sellers, partners and the brokerage community in local markets



### Leading Deal Sourcing Capabilities

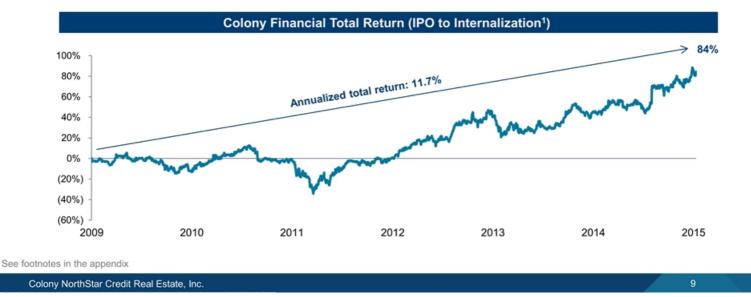


### Successful and Relevant Track Record



#### **Colony Financial Overview**

- Completed IPO in September 2009 on New York Stock Exchange
- · Mortgage REIT with strategy focused on secondary loan acquisitions, high yielding originations and real estate equity
- Merged with Colony Capital in April 2015
- Approximately \$9 billion of total invested capital in over 100 transactions
  - Estimated 12% realized & unrealized IRR across all transactions
- ✓ Annualized total return of 11.7% based on an investment of \$20/share at IPO of Colony Financial, Inc.





### Established Platform with Scale

### Second largest CRE mortgage REIT<sup>1</sup>, positioned to capitalize on compelling market opportunities

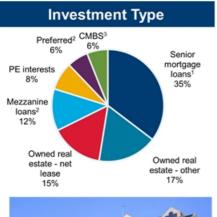


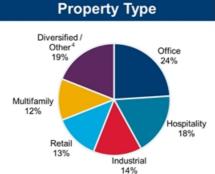
Source: Company filings Note: Based on financials as of 9/30/17 See footnotes in the appendix

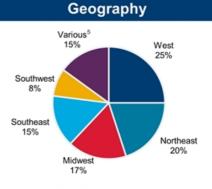
## **CLNC** Portfolio Overview



### Initial portfolio largely aligned with target strategy









Northern California Luxury Hotel



Southern California Multifamily



Midwest / Southeast Industrial Portfolio

See footnotes in the appendix

### Differentiated Strategy to Maximize ROE



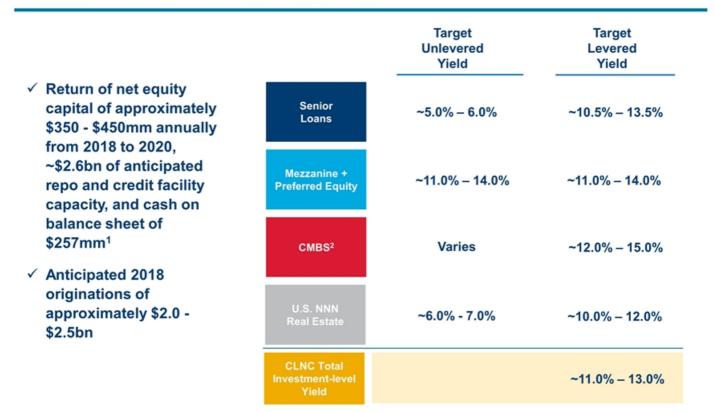


### **CLNC Competitive Advantages**

- Large diversified initial portfolio
- Nimble and differentiated investment strategy
- Ability to maximize risk-adjusted returns through economic cycles
- Yield-focused with capital appreciation upside
- Proven asset management capabilities
- Experienced manager with long track record of real estate credit investing



### **Illustrative Investment Economics**



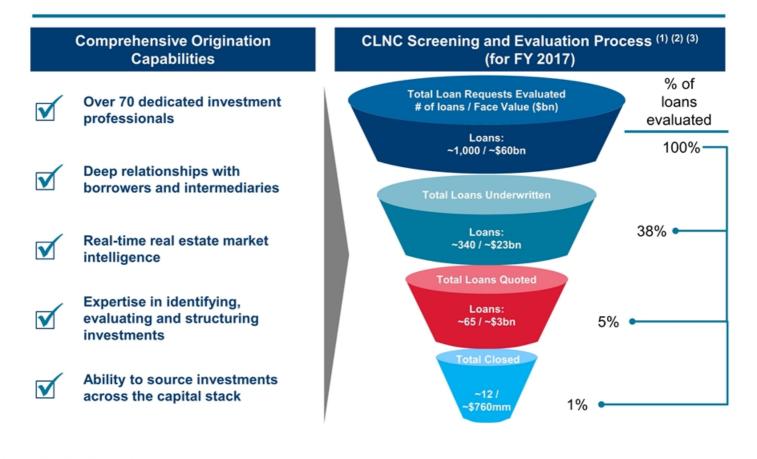
Note: The financial information contained in this slide is for illustrative purposes only and is not represented as being indicative nor should you rely on such information as being indicative, of Colony NorthStar's views on its future financial condition and / or performance

Colony NorthStar Credit Real Estate, Inc.

13

### **Robust Origination Platform**





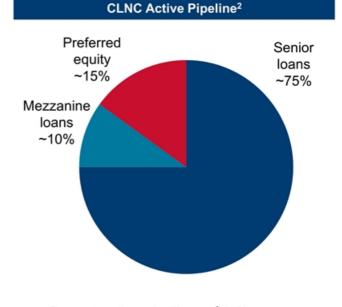
See footnotes in the appendix

### **Investment Pipeline and Q4 Investment Update**



#### **CLNC Q4 2017 Investment Update**

- CLNC Investment activity during the 4<sup>th</sup> Quarter of 2017 includes:
  - Northern California Luxury Hotel<sup>1</sup>: \$173.5 million senior loan secured by a 4 star, full service hotel located in San Jose, CA
  - Southeast Multifamily Portfolio: \$83.7 million senior loan secured by a portfolio of 5 multifamily properties in Knoxville, TN
  - Southern California Multifamily: \$24.0 million senior loan secured by a newly-renovated multifamily property located in San Diego, CA
  - Los Angeles Office: \$21.3 million senior loan secured by an office building in Hollywood, CA
- FY 2017 gross repayments for NS I and NS II of ~\$520mm (~\$300mm net equity) resulting in a 13.1% IRR and 1.3x multiple

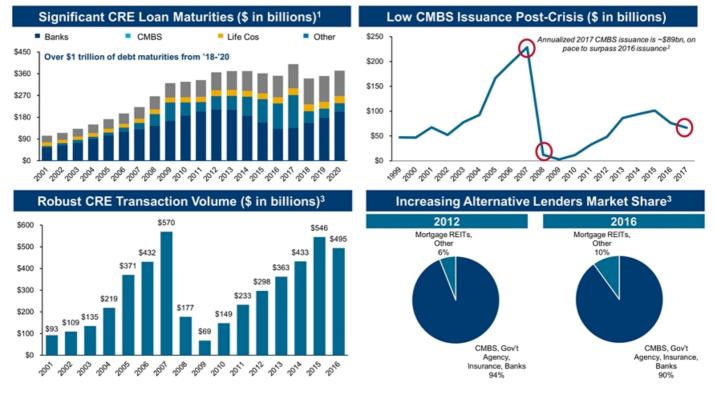


- Current active pipeline: ~\$4.5bn
- ~60 potential investments under review

Note: CLNC Q4 investments based on transactions closed by NS I and NS II See footnotes in the appendix

## Compelling Market Opportunity in CRE Lending...

Growth to be driven by a combination of near-term maturities, strong CRE transaction volumes, lower supply from traditional lenders and continued penetration by mortgage REIT lenders



See footnotes in the appendix.



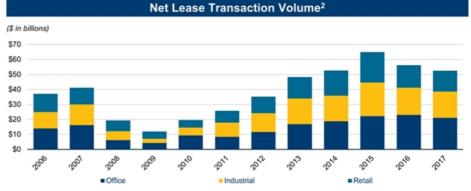
### ...And Net Lease Real Estate

#### Favorable real estate fundamentals provide strong opportunities for growth

#### Market Opportunity Highlights

- Positive real estate fundamentals driven by strong macroeconomic backdrop
- 15 quarters of positive economic growth and job creation
- Strong investor demand for commercial real estate
- ✓ Positive rent growth trends expected to continue throughout the next four years (2018 – 2021)
- Transaction volumes increasing in tandem with property prices





See footnotes in the appendix.

### Portfolio Overview - Loan Portfolio





Note: As of 9/30/17; loan portfolio includes senior mortgage loans, mezzanine loans and preferred equity interest, some of which have equity participation interests See footnotes in the appendix

Colony NorthStar Credit Real Estate, Inc.

18

## Case Study – Northern California Luxury Hotel



Investment	Northern California Luxury Hotel
Investment Date	January 2018
Location	San Jose, CA
Transaction Type	Origination
Investment Type	Senior Mortgage Loan
Collateral	Hospitality
Total Funded / Total Committed	\$167mm / \$174mm
LTV <sup>1</sup>	57.3%
Key Highlights	<ul> <li>Prime location in Downtown San Jose, which has recently seen significant institutional investment activity</li> <li>Experienced asset manager in the hospitality sector</li> <li>Significant sponsorship equity</li> </ul>
Cash Coupon <sup>2</sup>	1mo LIBOR + 4.25%
Levered Yield <sup>3</sup>	12.9%

Note: The above information is provided for illustrative purposes and may not reflect all assumptions used. Actual results of a portfolio may differ materially. Financial information as of 9/30/17 unless otherwise stated. See footnotes in the appendix

## Case Study - Southeast Multifamily Portfolio



Investment	Southeast Multifamily Portfolio	
Investment Date	November 2017	
Location	Knoxville, TN	
Transaction Type	Origination	
Investment Type	Senior Mortgage Loan	
Collateral	5 multifamily properties totaling 1,166 units	
Total Funded / Total Committed	\$61mm / \$84mm	
LTV <sup>1</sup>	67.6%	
Key Highlights	<ul> <li>Strong in-place cash flows with upside potential through renovations</li> <li>Prime location within desirable Knoxville submarkets</li> <li>Experienced sponsor headquartered in Nashville, TN</li> </ul>	
Cash Coupon <sup>2</sup>	1mo LIBOR + 4.00%	
Levered Yield <sup>3</sup>	11.2%	

Note: The above information is provided for illustrative purposes and may not reflect all assumptions used. Actual results of a portfolio may differ materially. Financial information as of 9/30/17 unless otherwise stated. See footnotes in the appendix

Colony NorthStar Credit Real Estate, Inc.

20

## Case Study – NYC Midtown Hotel Portfolio



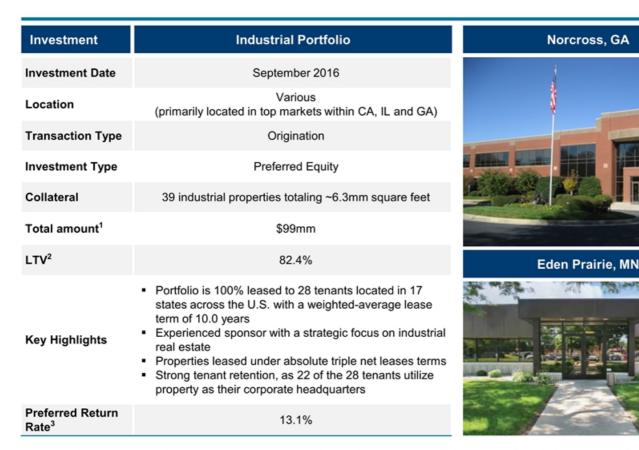
Investment	NYC Midtown Hotel Portfolio	Midtown – New York, NY
Investment Date	August 2016	
Location	New York, NY	
Transaction Type	Origination	
Investment Type	Mezzanine Loan	
Collateral	Hospitality	
Total Amount	\$17mm	Rockefeller Center – New York, NY
LTV <sup>1</sup>	70.9%	
Key Highlights	<ul> <li>Experienced hotel owner/operator</li> <li>Meaningful new sponsor equity</li> <li>Well-located Midtown Manhattan hotel products</li> <li>Strong corporate demand driven by brand management</li> </ul>	
Cash Coupon <sup>2</sup>	1mo LIBOR + 11.00%	
Levered Yield <sup>3</sup>	12.8%	

Note: The above information is provided for illustrative purposes and may not reflect all assumptions used. Actual results of a portfolio may differ materially. Financial information as of 9/30/17 unless otherwise stated. See footnotes in the appendix

Colony NorthStar Credit Real Estate, Inc.

21

## Case Study - Industrial Portfolio

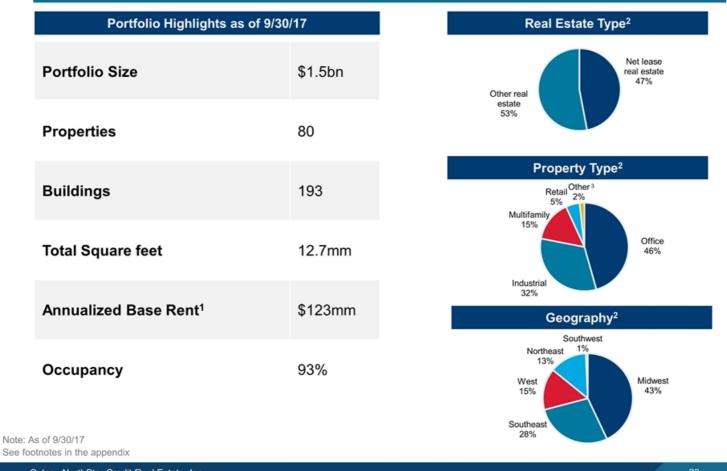


Note: The above information is provided for illustrative purposes and may not reflect all assumptions used. Actual results of a portfolio may differ materially. Financial information as of 9/30/17 unless otherwise stated. See footnotes in the appendix



### Portfolio Overview - Owned Real Estate





## Case Study – Midwest / Southeast Industrial Portfolio



Investment	Midwest / Southeast Industrial Portfolio	Indianapolis, IN
Investment Date	June 2015	A CAR DANS
Location	Various	BECKINAN
Transaction Type	Acquisition	
Investment Type	Net Leased Owned Real Estate	
Collateral	22 industrial properties totaling ~6.7mm square feet	
Total Equity <sup>1</sup>	\$114mm	
Key Highlights	<ul> <li>Stable and well diversified portfolio with 28 credit quality tenants predominately under triple net leases</li> <li>Properties benefit from critical mass in strong distribution markets located in 7 states across the Midwest and Southeast</li> <li>Experienced manager of industrial real estate</li> <li>Staggered rollover schedule is well-dispersed over the next five years</li> <li>Defensive portfolio with potential upside from below market leases</li> </ul>	Morrisville, NC
Levered Yield <sup>2</sup>	8.0%	

Note: The above information is provided for illustrative purposes and may not reflect all assumptions used. Actual results of a portfolio may differ materially. Financial information as of 9/30/17 unless otherwise stated. See footnotes in the appendix



## **Investment Management Process**

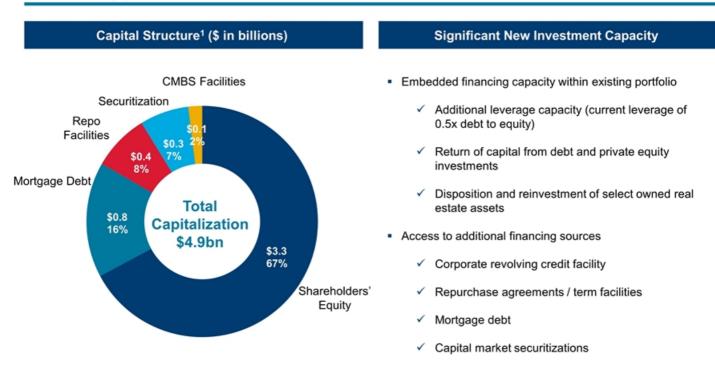
### Highly disciplined and coordinated approach to investment management

· Rigorous underwriting and screening process combined with proactive asset management approach for each investment

Origination and Initial Screen	Due Diligence & Underwriting Process	Approval	Execution	Active Asset Management	Reporting
<ul> <li>Sourcing</li> <li>Market review</li> <li>Site visits</li> <li>Operating partner review</li> <li>Transaction structure</li> <li>Risk / return &amp; pricing</li> <li>Preliminary presentation and approval</li> <li>Engagement / agreement on terms</li> </ul>	<ul> <li>Cash flow / value underwriting</li> <li>Deep dive site visits</li> <li>Operating partner diligence</li> <li>Borrower diligence (debt investments)</li> <li>Third party reports</li> <li>Legal documentation / diligence</li> <li>Market data</li> <li>Formulate final recommendation</li> </ul>	<ul> <li>Preparation of detailed Investment Committee Presentation</li> <li>Allocation Committee</li> <li>Investment Committee</li> <li>Outcome</li> </ul>	<ul> <li>Negotiation of final terms</li> <li>Finalize legal / documentation</li> <li>Title / survey</li> <li>Hedging strategy (if applicable)</li> <li>Present material modifications to Investment Committee</li> <li>Closing / funding</li> </ul>	<ul> <li>IT systems</li> <li>Regular site visits and market surveys</li> <li>Performance monitoring and value-add servicing</li> <li>Detailed asset reviews and re- underwritings</li> <li>Closely track and audit operating performance and business plans</li> </ul>	<ul> <li>Monthly report to credit providers (if applicable)</li> <li>Comprehensive quarterly reporting</li> <li>3<sup>rd</sup> Party reporting</li> </ul>

## Low Leverage Capital Structure Provides Flexibility and Support to Drive Growth and ROE





See footnotes in the appendix

### Access to Diverse and Efficient Financing Supports Prudent Leverage



#### CLNC will have access to ~\$2.6 billion of incremental repo and credit facility capacity<sup>1</sup>

Summary of Financing Facilities			
(\$ in thousands)	Maximum Facility Size	Current Borrowings	Weighted Average Final Maturity (Years)
Secured Revolving Repurchase Facilities			
Bank 1	\$500,000	\$233,182	1.70
Bank 2	400,000	81,525	0.90
Bank 3	300,000	72,900	2.70
Revolving Repurchase Facilities	\$1,200,000	\$387,607	1.70
CMBS Credit Facilities <sup>3</sup>			
Bank 1	\$54,270	\$54,270	0.25
Bank 2	39,773	39,773	0.25
Bank 3	-		-
Bank 4	-		
Bank 5	-	-	-
CMBS Credit Facilities	\$94,043	\$94,043	0.25
Revolving Credit Facility	\$400,000		5.0
Total facilities	\$1,694,043	\$481,650	2.39
9/30/17 cash and cash equivalents <sup>5</sup>	\$257,130	-	
Facilities + 9/30/17 cash and cash equivalents	\$1,951,173		

CLNC anticipates an additional ~\$1.4 billion in aggregate repurchase facility commitments across four new lenders<sup>4</sup>

Source: Company filings as of September 30, 2017

Colony NorthStar Credit Real Estate, Inc.

27

## **CLNC Board of Directors**



CLNS Affiliated			Independent	
Richard B. Saltzman	<ul> <li>Chairman of the Board</li> <li>Chief Executive Officer and President of CLNS</li> <li>Serves on the Board of Kimco Realty Corp. and the Board of Trustees of NorthStar Realty Europe Corp. and previously served on the Board of Trustees for Colony Starwood Homes</li> </ul>	Catherine D. Rice	<ul> <li>Director</li> <li>Director of Store Capital Corporation</li> <li>Previous positions include Senior Managing Director and Chief Financial Officer of W.P. Carey and Chief Financial Officer of iStar, In</li> </ul>	
Kevin P. Traenkle	<ul> <li>Director, Chief Executive Officer and President</li> <li>Executive Vice President and Chief Investment Officer of CLNS</li> <li>Previously held the position of Executive Director and Chief Investment Officer for Colony Capital, Inc.</li> </ul>	Vernon B. Schwartz	<ul> <li>Director</li> <li>Independent director of NorthStar I and a member of NorthStar I's Audit Committee</li> <li>Previously was Executive Vice President at iStar Inc. from 2005 to 2017</li> </ul>	
Darren J. Tangen	<ul> <li>Director</li> <li>Executive Vice President and Chief Financial Officer of CLNS</li> <li>Previously held the position of Executive Director and Chief Operating Officer for Colony Capital, Inc.</li> </ul>	John E. Westerfield	<ul> <li>Director</li> <li>Chief Executive Officer and member of the Board of Directors of Mitsui Fudosan Americ Inc.</li> <li>Serves as a member of the Board of Director of Halekulani Corporation</li> </ul>	
		Winston W. Wilson	<ul> <li>Director</li> <li>Independent director of NorthStar II and the chairman and financial expert of NorthStar II Audit Committee</li> <li>Serves as a director of NorthStar/RXR New York Metro Real Estate, Inc.</li> </ul>	

### **Investment Highlights**







## **Appendix**



## Management Agreement Summary



Overview		
Manager	A subsidiary of Colony NorthStar, Inc.	
Base Management Fee	1.50% of stockholders' equity per annum (0.375% per quarter)	
Incentive Fee	The difference between (i) 20% of Core Earnings in the most recent 12-months over a 7% hurdle on common equity in the most recent 12-months and (ii) the sum of any incentive fee paid to the Manager with respect to the first three calendar quarters of the most recent 12-month period	
Compensation	Base and incentive fees paid in cash <sup>1</sup>	
Initial Term	3-years	
Renewal	Automatic annual renewal after the initial term unless either party elects to terminate	
Termination	CLNC: With cause at anytime with at least 30 days' prior written notice; without cause at the end of the initial 3-year term or any renewal term for poor performance or unfair fees with 180 days' prior written notice (subject to renegotiation of the fees in the event of termination due to unfair fees) Manager: With cause at anytime with 60 days' prior written notice; without cause may decline to renew the management agreement at the end of the initial 3-year term or any renewal term by providing 180 days' prior written notice	
Termination Payment	3.0x the sum of (i) the average annual base management fee and (ii) the average annual incentive fee, in each case earned over the prior two years; payable upon termination by CLNC without cause or by the Manager with cause	
Expense Reimbursement	Expenses related to CLNC incurred by the Manager, including: legal, tax, accounting, financial, due diligence and other services	

### **Footnotes**



#### Page 2

Reflects book value per share of common equity. Based on unaudited pro forma condensed combined balance sheet as of 9/30/17 and reflects pro forma transaction adjustments including the impact of fair value, consolidation, and various closing adjustments. True-up adjustments between the period between of 10/1/17 and closing of the merger are excluded and not currently 1. determinable

Assumes the closing of the transaction following a listing, OP units are convertible into Class A shares 2

- Page 3
- Represents agreed upon contribution values as of 9/30/17 using valuation methodologies that were consistently applied across all parties, including the use of values, which were within a range of 1. values provided by an independent third-party valuation firm
- 2. Represents sum of contributed values, excludes transaction costs and does not reflect any potential combination accounting adjustments; shareholders' equity includes non-controlling interest in operating partnership and excludes non-controlling interest in investments

#### Page 5

Represents balance sheet and third-party AUM as of 9/30/17 (including \$15bn attributable to a business held for sale)

#### Page 6

1. Represents balance sheet and third-party AUM as of 9/30/17 (including \$15bn attributable to a business held for sale)

#### Page 9

Based on investments closed by Colony Financial, Inc. between its September 2009 IPO and April 2015 internalization of Colony Capital, LLC. Realized and unrealized IRR are based on actual quarterly contributions and distributions with the exit values of unrealized IRR based on liquidation at estimated fair value as of 9/30/17 and calculated using a "time-zero" methodology in which the 1. cash flows of all investments begin on the same date

#### Page 10

Based on shareholders' equity value as of 9/30/17 assuming the consummation of the transaction 1.

2 Shareholders' equity includes non-controlling interest in operating partnership and excludes liquidation value of preferred equity

#### Page 11

- Senior mortgage loans include junior participations in our originated senior mortgage loans for which we have syndicated the senior participations to other investors and retained the junior participations for our portfolio and contiguous mezzanine loans where we own both the senior and junior loan positions. We believe these investments are more similar to the senior mortgage loans 1. ve originate than other loan types given their credit quality and risk profile
- Mezzanine and preferred equity balances include \$3.8 million and \$56.4 million of value of pro forma book value at our share, respectively, for related equity participation interests. Mezzanine loans also include other subordinated loans 2.
- Pro forma book value includes \$3.3 billion of assets in three securitization trusts in which we are expected to own the controlling class of securities and therefore consolidate. The consolidated liabilities related to these consolidated assets are \$3.1 billion. Pro forma book value at our share reflects both the elimination of the consolidated assets and inclusion of our net \$140.9 million equity 3 position in these securitization trusts
- 4. Diversified/Other includes (i) CMBS and private equity interests, which have a diversified underlying collateral/asset base, (ii) manufactured housing communities and (iii) commercial and residential development and predevelopment asse
- 5. Various includes CMBS, private equity interests and one non-U.S. collateral asset

#### Page 13

- 1. Pro forma cash on balance sheet as of 9/30/17 and reflects anticipated transaction and closing adjustments. True-up adjustments between the period between of 10/1/17 and closing of the merger are excluded and not currently determinable 2
- Includes B pieces

#### Page 14

- Loan figures represent all 2017 activity for all of CLNS managed entities / funds and balance sheet 1.
- 2 Includes US debt investments only; excludes CMBS
- Includes deals generated through the US Investment Management platform only; excludes Colony NorthStar balance sheet deals 3.

#### Page 15

Northern California Luxury Hotel loan closed January 2, 2018

2 As of January 3, 2018

## Footnotes (cont'd)



#### Page 16

- Trepp LLC as of September 2017 1
- 2. Commercial Mortgage Alert; 2017 issuance data as of September 2017
- Real Capital Analytics as of December 2016 3.
- Page 17
- 1. Green Street Advisors as of December 2017; based on equal-weighted average of the five major property sectors: Apartment, industrial, mall, office, and strip centers.
- Real Capital Analytics as of December 2017 2

#### Page 18

- 1. Represents the remaining term based on the current contractual maturity date of loans and is weighted by pro forma book value at our share excluding equity participations
- Weighted by pro forma book value at our share 2.
- Based on pro forma book value at our share excluding equity participations; in addition to credit spread, all-in yield includes the amortization of deferred origination fees, purchase price premium and 3. discount, loan origination costs and accrual of both extension and contractual exit fees. All-in yield for the loan portfolio assumes the applicable floating benchmark rate as of 9/30/17 for weighted average calculations
- Illustrative levered yield represents investment net income from senior portfolio utilizing leverage of 75% at L + 225bps and unlevered investment net income from mezzanine and preferred portfolios, divided by pro forma net book value at our share 4.
- 5 Pro forma book value at our share represents the proportionate pro forma book value based on our ownership by asset
- Other includes manufactured housing communities and commercial and residential development and predevelopment assets 6.
- Other includes one non U.S. collateral asset

#### Page 19

Based on the total committed loan amount divided by third party appraised value 1.

#### 2. Cash coupon does not include origination or exit feet

3 Reflects levered investment net income divided by net book value; based on total committed funding and includes future financing expected to be funded upon merger close

#### Page 20

- Based on the total committed loan amount divided by third party appraised value 1.
- 2 Cash coupon does not include origination or exit fee
- 3. Reflects levered investment net income divided by net book value; based on total committed funding

#### Page 21

- Based on the total loan amount divided by third party appraised value 1.
- 2 Cash coupon does not include origination or exit fees Reflects investment net income divided by net book value
- 3.

#### Page 22 1.

- Does not include potential upside through equity participation 2. Based on the total loan amount divided by third party appraised value
- 3. Reflects current preferred return rate which has future contractual increases of 0.50% annually

#### Page 23

- Total annualized base rent is based on in-place leases multiplied by 12, excluding straight-line adjustments and rent concessions as of September 30, 2017 1.
- Pro forma book value at our share represents the proportionate pro forma book value based on our ownership by asset 2.
- 3 Other owned real estate includes hotel assets and residential development and predevelopment assets

#### Page 24

- Represents the Company's share
- 2. Reflects levered investment net income divided by net book value

## Footnotes (cont'd)



1. Capital structure is shown on a pro rata basis as of September 30, 2017 Page 27

- Includes \$1.4 billion of additional capacity from new repurchase facilities currently under negotiation 1.
- 2.
- Final maturity assumes extensions are exercised CMBS credit facilities do not have specified capacity. Borrowings and interest rates are asset-specific and determined at the time of borrowing. These credit facilities are indexed to one-month or three-month LIBOR and currently have an as of right, rolling three-month term 3.
- 4.
- There is no assurance that definitive agreements will be entered into on the terms contemplated or at all Pro forma cash on balance sheet as of 9/30/17 and reflects anticipated transaction and closing adjustments. True-up adjustments between the period between of 10/1/17 and closing of the merger 5. are excluded and not currently determinable

#### Page 31

As a component of Manager's compensation, the Company or subsidiaries may issue to the Manager or personnel of the Manager stock-based or other equity-based compensation under the Company's or subsidiary's equity incentive plan 1.