

# Colony Credit REAL ESTATE

# **Supplemental Financial Report Fourth Quarter 2019**

February 27, 2020







This presentation may contain forward-looking statements within the meaning of the federal securities laws. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. In some cases, you can identify forward-looking statements by the use of forward-looking terminology such as "may," "will," "should," "expects," "intends," "anticipates," "believes," "estimates," "predicts," or "potential" or the negative of these words and phrases or similar words or phrases which are predictions of or indicate future events or trends and which do not relate solely to historical matters. Forward-looking statements involve known and unknown risks, uncertainties, assumptions and contingencies, many of which are beyond our control, and may cause actual results to differ significantly from those expressed in any forward-looking statement. Among others, the following uncertainties and other factors could cause actual results to differ from those set forth in the forward-looking statements: operating costs and business disruption may be greater than expected; the Company's operating results may differ materially from the information presented in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2019, as well as in Colony Credit Real Estate's other filings with the Securities and Exchange Commission; the fair value of the Company's investments may be subject to uncertainties; the Company's use of leverage could hinder its ability to make distributions and may significantly impact its liquidity position; given the Company's dependence on its external manager, an affiliate of Colony Capital, Inc., any adverse changes in the financial health or otherwise of its manager or Colony Capital, Inc. could hinder the Company's operating performance and return on stockholder's investment; the ability to realize substantial efficiencies as well as anticipated strategic and financial benefits, including, but not limited to expected returns on equity and/or yields on investments; adverse impacts on the Company's liquidity, including its ability to continue to generate liquidity from sales of Legacy, Non-Strategic assets; the Company's ability to liquidate its Legacy, Non-Strategic assets within the projected timeframe or at the projected values; the timing of and ability to deploy available capital; the Company's ability to maintain or grow the dividend at all in the future; the timing of and ability to complete repurchases of the Company's stock; the ability of the Company to refinance certain mortgage debt on similar terms to those currently existing or at all; whether Colony Capital will continue to serve as our external manager or whether we will pursue another strategic transaction; and the impact of legislative, regulatory and competitive changes. The foregoing list of factors is not exhaustive. Additional information about these and other factors can be found in Part I, Item 1A of the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2019, as well as in Colony Credit Real Estate's other filings with the Securities and Exchange Commission.

We caution investors not to unduly rely on any forward-looking statements. The forward-looking statements speak only as of the date of this presentation. Colony Credit Real Estate is under no duty to update any of these forward-looking statements after the date of this presentation, nor to conform prior statements to actual results or revised expectations, and Colony Credit Real Estate does not intend to do so.

# IMPORTANT NOTE REGARDING NON-GAAP FINANCIAL MEASURES AND DEFINITIONS



We present Core Earnings/Legacy, Non-Strategic Earnings, which are non-GAAP supplemental financial measures of our performance. Our Core Earnings are generated by the Core Portfolio and Legacy, Non-Strategic Earnings are generated by the Legacy, Non-Strategic Portfolio. We believe that Core Earnings/Legacy, Non-Strategic Earnings provides meaningful information to consider in addition to our net income and cash flow from operating activities determined in accordance with accounting principles generally accepted in the United States ("U.S. GAAP" or "GAAP"). These supplemental financial measures help us to evaluate our performance excluding the effects of certain transactions and U.S. GAAP adjustments that we believe are not necessarily indicative of our current portfolio and operations. For information on the fees we pay our Manager, see Note 11, "Related Party Arrangements" to our consolidated financial statements included in Form 10-K to be filed with the U.S. Securities and Exchange Commission ("SEC"). In addition, we believe that our investors also use Core Earnings/Legacy, Non-Strategic Earnings or a comparable supplemental performance measure to evaluate and compare the performance of us and our peers, and as such, we believe that the disclosure of Core Earnings/Legacy, Non-Strategic Earnings is useful to our investors.

We define Core Earnings/Legacy, Non-Strategic Earnings as U.S. GAAP net income (loss) attributable to our common stockholders (or, without duplication, the owners of the common equity of our direct subsidiaries, such as our operating partnership or "OP") and excluding (i) non-cash equity compensation expense, (ii) the expenses incurred in connection with our formation or other strategic transactions, (iii) the incentive fee, (iv) acquisition costs from successful acquisitions, (v) gains or losses from sales of real estate property and impairment write-downs of depreciable real estate, including unconsolidated joint ventures and preferred equity investments, (vi) depreciation and amortization, (vii) any unrealized gains or losses or other similar non-cash items that are included in net income for the current quarter, regardless of whether such items are included in other comprehensive income or loss, or in net income, (viii) one-time events pursuant to changes in U.S. GAAP and (ix) certain material non-cash income or expense items that in the judgment of management should not be included in Core Earnings/Legacy, Non-Strategic Earnings. For clauses (viii) and (ix), such exclusions shall only be applied after discussions between our Manager and our independent directors and after approval by a majority of our independent directors. U.S. GAAP net income (loss) attributable to our common stockholders and Core Earnings/Legacy, Non-Strategic Earnings include provisions for loan losses.

Prior to the third quarter of 2019, Core Earnings reflected adjustments to U.S. GAAP net income to exclude impairment of real estate and provision for loan losses. During the third quarter of 2019, we revised our definition of Core Earnings to include the provision for loan losses while excluding realized losses of sales of real estate property and impairment write-downs of preferred equity investments. This was approved by a majority of our independent directors. Core Earnings/Legacy, Non-Strategic Earnings for the year ended December 31, 2019 include revisions to the Core Earnings previously disclosed by us in prior periods.

Core Earnings/Legacy, Non-Strategic Earnings does not represent net income or cash generated from operating activities and should not be considered as an alternative to U.S. GAAP net income or an indication of our cash flows from operating activities determined in accordance with U.S. GAAP, a measure of our liquidity, or an indication of funds available to fund our cash needs, including our ability to make cash distributions. In addition, our methodology for calculating Core Earnings/Legacy, Non-Strategic Earnings may differ from methodologies employed by other companies to calculate the same or similar non-GAAP supplemental financial measures, and accordingly, our reported Core Earnings/Legacy, Non-Strategic Earnings may not be comparable to the Core Earnings/Legacy, Non-Strategic Earnings reported by other companies.

The Company calculates Core Earnings/Legacy, Non-Strategic Earnings per share, which are non-GAAP supplemental financial measures, based on a weighted average number of common shares and operating partnership units (held by members other than the Company or its subsidiaries).

We believe net operating income ("NOI") and earnings before interest, tax, depreciation and amortization ("EBITDA") are useful measures of operating performance of our net leased and other real estate portfolios as they are more closely linked to the direct results of operations at the property level. NOI and EBITDA excludes historical cost depreciation and amortization, which are based on different useful life estimates depending on the age of the properties, as well as adjusts for the effects of real estate impairment and gains or losses on sales of depreciated properties, which eliminate differences arising from investment and disposition decisions. Additionally, by excluding corporate level expenses or benefits such as interest expense, any gain or loss on early extinguishment of debt and income taxes, which are incurred by the parent entity and are not directly linked to the operating performance of the Company's properties, NOI and EBITDA provide a measure of operating performance independent of the Company's capital structure and indebtedness. However, the exclusion of these items as well as others, such as capital expenditures and leasing costs, which are necessary to maintain the operating performance of the Company's properties, and transaction costs and administrative costs, may limit the usefulness of NOI and EBITDA. NOI and EBITDA may fail to capture significant trends in these components of U.S. GAAP net income (loss) which further limits its usefulness.

NOI and EBITDA should not be considered as an alternative to net income (loss), determined in accordance with U.S. GAAP, as an indicator of operating performance. In addition, the Company's methodology for calculating NOI involves subjective judgment and discretion and may differ from the methodologies used by other companies, when calculating the same or similar supplemental financial measures and may not be comparable with other companies.

# IMPORTANT NOTE REGARDING NON-GAAP FINANCIAL MEASURES AND DEFINITIONS (CONT'D)

Colony Credit

The Company presents pro rata ("at share" or "at CLNC share") financial information, which is not, and is not intended to be, a presentation in accordance with GAAP. The Company computes pro rata financial information by applying its economic interest to each financial statement line item on an investment-by-investment basis. Similarly, noncontrolling interests' ("NCI") share of assets, liabilities, profits and losses was computed by applying noncontrolling interests' economic interest to each financial statement line item. The Company provides pro rata financial information because it may assist investors and analysts in estimating the Company's economic interest in its investments. However, pro rata financial information as an analytical tool has limitations. Other companies may not calculate their pro rata information in the same methodology, and accordingly, the Company's pro rata information may not be comparable to other companies pro rata information. As such, the pro rata financial information should not be considered in isolation or as a substitute for our financial statements as reported under GAAP, but may be used as a supplement to financial information as reported under GAAP.

We present loan-to-value which reflects the initial loan amount divided by the as-is appraised value as of the date the loan was originated, or by the current principal amount divided by the appraisal value as of the date of the most recent as-is appraisal. For construction loans, loan-to-value reflects the total commitment amount of the loan divided by the as-completed appraised value, or the total commitment amount of the loan divided by the projected total cost basis.

We present Return on Equity ("ROE"), which is a supplemental financial measure that represents the initial net investment-level earnings generated by an investment expressed as a percentage of the net equity capital invested. The Company calculates net investment-level earnings for investments in loans and CRE debt securities as the sum of the stated cash coupon income and any non-cash income (such as payment in-kind income and amortization/accretion of purchase discounts and origination, extension and exit fees) less investment-level financing costs. For investments in net leased real estate, the Company calculates net investment-level earnings by subtracting investment-level financing costs from net operating income. Net equity capital invested is calculated by taking the gross initial invested capital less any financing. With respect to certain loans and investment level financing, the Company assumes the one-month USD LIBOR as of December 31, 2019 when calculating ROE. The Company's ROE calculation relies on a number of assumptions and estimates that are subject to change, some of which are outside the control of the Company. Actual results may differ materially from the Company's expectations. As such, there can be no assurance that the actual ROE will be equivalent to the estimated ROE. In addition, the Company's methodology for calculating ROE may differ from methodologies employed by other companies to calculate the same or similar supplemental financial measures, and accordingly, the presented ROE may not be comparable to the ROE reported by other companies.

We present risk rankings, which is a supplemental financial disclosure, for loans and preferred equity investments within the Core Portfolio. In addition to reviewing loans and preferred equity for impairments on a quarterly basis, the Company evaluates loans and preferred equity to determine if an allowance for loan loss should be established. In conjunction with this review, the Company assesses the risk factors of each loan and preferred equity investment and assigns a risk rating based on a variety of factors, including, without limitation, underlying real estate performance and asset value, values of comparable properties, durability and quality of property cash flows, sponsor experience and financial wherewithal, and the existence of a risk-mitigating loan structure. Additional key considerations include loan-to-value ratios, debt service coverage ratios, loan structure, real estate and credit market dynamics, and risk of default or principal loss. Based on a five-point scale, the Company's loans and preferred equity investments are rated "1" through "5," from less risk to greater risk. At the time of origination or purchase, loans and preferred equity investments are ranked as a "3" and will move accordingly going forward.



# NOTES REGARDING REPORTABLE SEGMENTS

Colony Credit Real Estate, Inc. ("CLNC", "Colony Credit Real Estate", the "Company" or "We") currently holds investment interests through the reportable segments below, which are based on how management reviews and manages its business. Each segment also includes corporate-level asset management and other fees, related party and general and administrative expenses related to its respective portfolio.

## Core Portfolio

## Loans & Preferred Equity Portfolio (or "Loan Portfolio")

As of December 31, 2019, the Company's Loan Portfolio included senior mortgage loans, mezzanine loans and preferred equity interests ("preferred equity") as well as participations in such loans. The Loan Portfolio also includes acquisition, development and construction loan arrangements accounted for as equity method investments as well as loans and preferred equity interests held through joint ventures with an affiliate of Colony Capital which were deconsolidated as a result of the merger and subsequently treated as equity method investments.

- Senior mortgage loans may include junior participations in our originated senior mortgage loans for which we have syndicated the senior participations to other investors and retained the junior participations for our portfolio and contiguous mezzanine loans where we own both the senior and junior loan positions. We believe these investments are more similar to the senior mortgage loans we originate than other loan types given their credit quality and risk profile
- · Mezzanine loans include other subordinated loans
- · Preferred equity interests include related equity participation interests

## **CRE Debt Securities**

As of December 31, 2019, the Company's Commercial Real Estate ("CRE") Debt Securities included both investment grade and non-investment grade rated CMBS bonds (including "B-pieces" of CMBS securitization pools or "B-Piece" investments).

#### Net Leased Real Estate ("Net Lease")

As of December 31, 2019, the Company's Net Lease investments included direct investments in commercial real estate principally composed of long-term leases to tenants on a net lease basis, where such tenants are generally responsible for property operating expenses such as insurance, utilities, maintenance capital expenditures and real estate taxes.

## Legacy. Non-Strategic Portfolio ("LNS Portfolio" or "LNS")

## Legacy, Non-Strategic Investments

As of December 31, 2019, the Company's Legacy, Non-Strategic Portfolio included direct investments in operating real estate such as multi-tenant office and multifamily residential assets, real estate acquired in settlement of loans ("REO"), real estate private equity interests ("Private Equity Interests" or "PE Interests") and certain retail and other legacy loans originated prior to the combination that created the Company.



# TABLE OF CONTENTS

		<u>Page</u>	
I.	Business Developments & Portfolio Highlights	7	
11.	Core Portfolio	11	
	<ul><li>Portfolio Overview</li></ul>	12	
	<ul><li>Loan &amp; Preferred Equity Portfolio</li></ul>	13	
	<ul> <li>CRE Debt Securities</li> </ul>	15	
	<ul> <li>Net Lease Real Estate</li> </ul>	16	
	<ul><li>Investment Detail</li></ul>	17	
III.	Legacy, Non-Strategic Portfolio	19	
IV.	Capitalization	28	
٧.	Appendix	31	





# I. BUSINESS DEVELOPMENTS & PORTFOLIO HIGHLIGHTS



# I. BUSINESS DEVELOPMENTS & HIGHLIGHTS

## **Total Company**

- Andrew E. Witt, Managing Director & Chief Operating Officer of Global Credit at Colony Capital, Inc., Appointed Interim Chief Executive Officer & President
- Operating Results
  - Q4'19 GAAP net income of \$34.0 million, or \$0.26 per share
  - FY'19 GAAP net loss of \$(414.5) million, or \$(3.25) per share
- Book Value
  - GAAP net book value of \$2.2 billion, or \$16.49 per share
  - Undepreciated book value of \$2.3 billion, or \$17.81 per share
- Dividend: Monthly dividend of \$0.145/share for October and new dividend of \$0.10/share in November and December
- Liquidity: As of February 24, 2020, total corporate liquidity of approximately \$378 million through cash-on-hand and availability under the corporate revolving credit facility. In addition, excess capacity under the Company's master repurchase facilities of approximately \$1.5 billion

## **Core Portfolio**

## Operating Results

- Q4'19 GAAP net income of \$30.3 million, or \$0.23 per share and Core Earnings of \$43.0 million, or \$0.33 per share
- FY'19 GAAP net income of \$75.4 million, or \$0.57 per share, and Core Earnings of \$169.0 million, or \$1.29 per share

## Book Value

- GAAP net book value of \$1.8 billion, or \$13.76 per share
- Undepreciated book value of \$1.9 billion, or \$14.40 per share
- GAAP net book value per share and undepreciated book value per share represent a 6% and 11% premium to 30-day VWAP of \$12.98 per share as
  of February 24, 2020, respectively

## Capitalization

- Closed a \$1 billion managed Commercial Real Estate Collateralized Loan Obligation ("CLO")
- At closing, the CLO accretively financed interests in 21 floating-rate mortgages with an 83.5% advance rate and weighted average coupon at issuance of L+1.59%, before transaction costs, with a structure that features a two-year reinvestment period. CLO proceeds were used primarily to repay approximately \$770 million of borrowings under master repurchase facilities

#### Investments

- Q4'19: Allocated and initially funded approximately \$123 million and \$77 million of capital, respectively, across one senior loan and one mezzanine loan with a weighted average ROE of approximately 12%
- FY'19: Allocated approximately \$1.6 billion of capital across 27 investments with a weighted average ROE of approximately 12%
- Sales: During the fourth quarter, sold largest owned hotel asset from the Core Portfolio for \$74 million, a slight premium to GAAP net book value



# I. BUSINESS DEVELOPMENTS & HIGHLIGHTS (CONT'D)

## **LNS Portfolio**

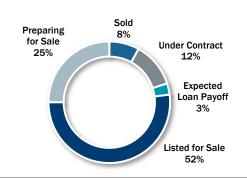
## Operating Results

- Q4'19 GAAP net income of \$3.7 million, or \$0.03 per share and Legacy, Non-Strategic Earnings of \$5.3 million, or \$0.04 per share
- FY'19 GAAP net loss of \$(489.9) million, or \$(3.82) per share and Legacy, Non-Strategic Earnings (loss) of \$(217.2) million, or \$(1.65) per share. FY'19 Legacy, Non-Strategic Earnings excluding gains and losses of \$31.1 million or \$0.23 per share

#### Book Value

- GAAP net book value of \$0.4 billion, or \$2.73 per share
- Cumulative Sales: Subsequent to announcing the Portfolio Bifurcation Plan in November 2019:
  - Seven Sold Assets: Seven LNS assets for a total gross sales price of \$43 million and a net sales price of \$42 million after transaction costs, representing an approximately \$10 million gain and a 29% premium to 9/30/19 GAAP net book value
  - Six Assets Under Binding Contract: Six LNS assets for a total gross sales price of \$126 million and a net sales price of \$75 million after debt repayment and transaction costs, representing an anticipated gain of approximately \$27 million and a 58% premium to 9/30/19 GAAP net book value
  - Twenty-Seven Assets Listed For Sale or Expected to Payoff: Twenty-seven LNS assets are listed for sale or expected to payoff, which together with assets sold and under contract, represent approximately 75% of the LNS portfolio that is resolved or in active phases of resolution based on 9/30/19 GAAP net book value
- Cumulative LNS Resolutions Since Announcing Portfolio Bifurcation Plan (November 2019):

umber of assets	Number of investments		arrying Value		carrying	Gros		N	et
assets	investments	١	alue						
7		value		value		sales price		sales price <sup>(1)</sup>	
1	7	\$	32	\$	32	\$	43	\$	42
6	9		97		48		126		75
1	1		40		12		n/a		n/a
26	32		344		216		n/a		n/a
14	21		331		105		n/a		n/a
54	70	\$	845	\$	413		n/a		n/a
	1 26 14	1 1 26 32 14 21	6 9 1 1 26 32 14 21	6 9 97 1 1 40 26 32 344 14 21 331	6 9 97 1 1 40 26 32 344 14 21 331	6     9     97     48       1     1     40     12       26     32     344     216       14     21     331     105	6     9     97     48       1     1     40     12       26     32     344     216       14     21     331     105	6     9     97     48     126       1     1     40     12     n/a       26     32     344     216     n/a       14     21     331     105     n/a	6 9 97 48 126 1 1 40 12 n/a 26 32 344 216 n/a 14 21 331 105 n/a





# I. COMPANY SNAPSHOT

(\$ in thousands, unless otherwise stated; as of December 31, 2019; at CLNC share)

Com	pany overview
\$5.6 billion	Total at-share assets <sup>(1)</sup>
57%	Debt-to-asset ratio <sup>(2)</sup>
<b>1.4</b> x	Net-debt-to-equity ratio <sup>(3)</sup>
\$2.2 billion / \$16.49 per share	GAAP net book value <sup>(1)</sup>
\$2.3 billion / \$17.81 per share	Undepreciated book value <sup>(1)</sup>
\$1.20	Annual dividend per share (Based on February 2020 declared monthly dividend of \$0.10 per share)
9.2%	Annual dividend yield (Based on 30-day VWAP of \$12.98 as of 2/24/20 and annualized Feb-20 dividend)

Portfolio overview											
		Carrying value <sup>(1)</sup>		et carrying value <sup>(4)</sup>		Per hare					
Core Portfolio											
Senior mortgage loans	\$	2,331,998	\$	691,379	\$	5.25					
Mezzanine loans		310,835		310,835		2.36					
Preferred equity & other loans <sup>(5)</sup>		287,887		287,887		2.19					
CRE debt securities <sup>(6)</sup>		362,879		157,357		1.20					
Net lease real estate <sup>(7)</sup>		1,103,695		349,767		2.66					
Allocated assets, liabilities & corporate debt <sup>(8)</sup>		190,929		13,522		0.10					
Total Core Portfolio	\$	4,588,223	\$ :	1,810,747	\$:	13.76					
Legacy, Non-Strategic Portfolio											
Investment-level - LNS Portfolio	\$	820,743	\$	387,420	\$	2.94					
Allocated assets, liabilities & corporate debt <sup>(8)</sup>		150,750		(28,448)		(0.21)					
Total Legacy, Non-Strategic Portfolio	\$	971,493	\$	358,972	\$	2.73					
Total Company - GAAP	\$	5,559,716	\$ 2	2,169,719	\$:	16.49					
Plus: accumulated depreciation & amortization <sup>(9)</sup>				174,382		1.32					
Total Company – Undepreciated			\$ 2	2,344,101	\$:	17.81					





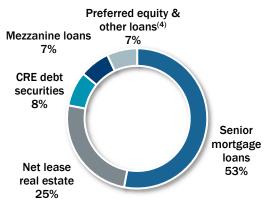


# II. CORE PORTFOLIO - OVERVIEW

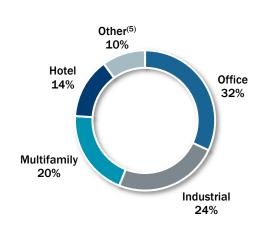
(As of December 31, 2019; at CLNC share)

# Total number of investments \$4.6 billion Total at-share assets \$1.8 billion GAAP net book value \$13.76 GAAP net book value per share 9.3% FY 2019 Core Earnings yield

# Investment type<sup>(3)</sup>



# Property type<sup>(3)</sup>



# **Select Underlying Assets**



Los Angeles Mixed-Used Development



**Southwest Multifamily Property** 



**Northern California Luxury Hotel** 



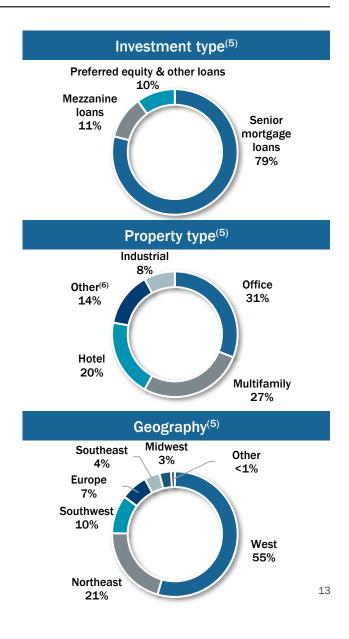
**NNN Dublin Office Campus** 



# II. CORE PORTFOLIO – LOANS & PREFERRED EQUITY PORTFOLIO OVERVIEW

(As of December 31, 2019; at CLNC share)

	Overview
\$2.9 billion	Total loans & preferred equity <sup>(1)</sup>
56	Total number of investments
\$52 million	Average investment size
93%	% Senior loans floating rate (All floating rate senior loans have LIBOR floors in-place)
2.0 years	W.A. remaining term <sup>(2)</sup>
4.3 years	W.A. extended remaining term <sup>(3)</sup>
7.7%	W.A. unlevered all-in yield <sup>(4)</sup>
70%	W.A. loan-to-value (senior loans only)
3.1	W.A. risk ranking





# II. CORE PORTFOLIO – LOANS & PREFERRED EQUITY PORTFOLIO OVERVIEW (CONT'D)

(\$ in thousands; as of December 31, 2019; at CLNC share)

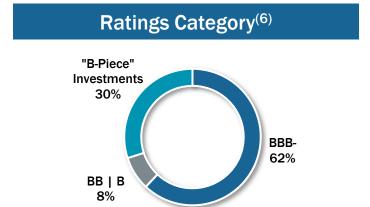
	Number of investments	Carrying value <sup>(1)</sup>	Net carrying value <sup>(2)</sup>	W.A. unlevered all-in yield <sup>(3)</sup>	W.A. remaining term (years) <sup>(4)</sup>	W.A. extended term (years) <sup>(5)</sup>
Floating rate						
Senior mortgage loans	36	\$ 2,160,581	\$ 519,962	5.8%	1.7	4.2
Mezzanine loans	2	32,120	32,120	11.8%	0.8	2.4
Total / W.A. floating rate	38	2,192,701	552,082	5.9%	1.6	4.2
Fixed rate						
Senior mortgage loans	1	171,417	171,417	15.0%	1.0	4.0
Mezzanine loans	8	278,715	278,715	13.0%	1.7	3.3
Preferred equity & other loans	9	287,887	287,887	12.0%	6.1	6.6
Total / W.A. fixed rate	18	738,019	738,019	13.1%	3.3	4.7
Total / W.A.	56	\$2,930,720	\$1,290,101	7.7%	2.0	4.3

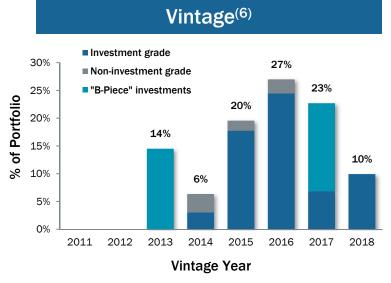


# II. CORE PORTFOLIO - CRE DEBT SECURITIES

(As of December 31, 2019, unless otherwise stated; at CLNC share)

	Overview
\$469 million	Principal value <sup>(1)</sup>
\$363 million	Carrying value <sup>(1)</sup>
\$157 million	Net carrying value <sup>(2)</sup>
51	Total number of investments <sup>(3)</sup>
6.1 years	W.A. remaining term <sup>(4)</sup>
7.3%	W.A. unlevered all-in yield <sup>(5)</sup>



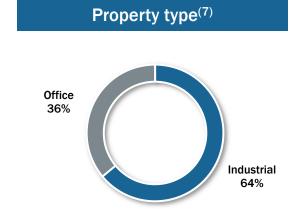


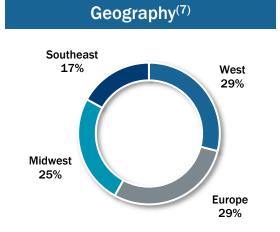


# II. CORE PORTFOLIO - NET LEASE REAL ESTATE

(\$ and square feet in thousands; as of December 31, 2019, unless otherwise stated; at CLNC share)

	Number of properties	Number of buildings	Rentable square feet ("RSF")		arrying value <sup>(1)</sup>	et carrying value <sup>(2)</sup>	Q4'19 NOI <sup>(3)</sup>		FY 2019 NOI <sup>(4)</sup>		W.A. % leased at end of period <sup>(5)</sup>	W.A. remaining lease term (years) <sup>(6)</sup>
Industrial	47	47	11,319 RSF	\$	710,457	\$ 194,419	\$	12,528	\$	50,079	96%	9.5
Office	3	28	1,812 RSF		393,237	155,348		6,521		24,856	100%	9.2
Total / W.A.	50	75	13,132 RSF	<b>\$ 1</b> ,	,103,695	\$ 349,767	\$	19,049	\$	74,935	98%	9.4
Accumulated depre	83,995	83,995										
Total / W.A Ur	ndepreciated			\$ 1,	,187,690	\$ 433,762						







<sup>\* 100%</sup> is related to industrial net lease properties



# II. CORE PORTFOLIO - INVESTMENT DETAIL

(\$ in millions; as of December 31, 2019; at CLNC share)

# Core Portfolio - Ioans & preferred equity portfolio

	Origination				arrying	Coupon	Cash	Unlevered	Extended		Risk
	date	Collateral type	City, State	Vä	ilue <sup>(1)</sup>	type	coupon	all-in yield <sup>(2)</sup>	maturity date <sup>(3)</sup>	LTV <sup>(4)</sup>	ranking
Senior loans											
Loan 1	Jan-18	Hotel	San Jose, CA	\$	173	Floating	L+ 4.3%	6.0%	Jan-23	62%	3
Loan 2	Jun-19	Multifamily	Milpitas, CA		173	Floating	L+ 3.1%	5.5%	Jul-24	72%	3
Loan 3 *	Oct-18	Other	Dublin, Ireland		171	Fixed	8.0%	15.0%	Dec-23	96%	3
Loan 4	Oct-18	Hotel	San Diego, CA		140	Floating	L+ 4.8%	6.9%	Oct-24	71%	4
Loan 5	Jun-18	Hotel	Berkeley, CA		119	Floating	L+ 3.2%	5.2%	Jul-25	66%	3
Loan 6	Sep-19	Industrial	New York, NY		115	Floating	L+ 3.1%	5.8%	Sep-24	76%	3
Loan 7	Dec-18	Office	Carlsbad, CA		113	Floating	L+ 3.7%	6.1%	Dec-23	73%	3
Loan 8 *	Jun-19	Multifamily	Santa Clara, CA		93	Floating	L+ 4.4%	7.3%	Jun-24	64%	3
Loan 9	Apr-19	Multifamily	Various - U.S.		92	Floating	L+ 3.0%	5.9%	Apr-24	65%	3
Loan 10	May-19	Office	Stamford, CT		86	Floating	L+ 3.5%	5.8%	Jun-25	71%	3
Loan 11	Jun-18	Hotel	Englewood, CO		73	Floating	L+ 3.5%	5.6%	Jul-23	69%	3
Loan 12	Jun-18	Office	Burlingame, CA		71	Floating	L+ 2.8%	5.1%	Jul-23	61%	3
Loan 13	Oct-19	Other	Brooklyn, NY		65	Floating	L+ 3.4%	5.9%	Nov-24	66%	3
Loan 14	Aug-18	Office	San Jose, CA		64	Floating	L+ 2.5%	4.8%	Aug-25	66%	3
Loan 15	Apr-19	Office	Long Island City, NY		63	Floating	L+ 3.3%	5.8%	Apr-24	58%	3
Loan 16	May-19	Office	Long Island City, NY		61	Floating	L+ 3.5%	6.0%	Jun-24	59%	3
Loan 17	Feb-19	Office	Baltimore, MD		53	Floating	L+ 3.5%	6.2%	Feb-24	74%	3
Loan 18	Jul-19	Office	Washington, D.C.		50	Floating	L+ 2.8%	5.7%	Aug-24	68%	3
Loan 19	Jul-19	Multifamily	Phoenix, AZ		43	Floating	L+ 2.7%	5.0%	Jul-24	76%	3
Loan 20	Oct-18	Multifamily	Dupont, WA		40	Floating	L+ 3.3%	5.6%	Nov-23	82%	3
Loan 21	Feb-19	Multifamily	Las Vegas, NV		38	Floating	L+ 3.2%	5.9%	Feb-24	71%	3
Loan 22	May-18	Multifamily	Henderson, NV		38	Floating	L+ 3.3%	5.5%	Jun-23	73%	3
Loan 23	Apr-18	Multifamily	Oxnard, CA		37	Floating	L+ 5.2%	7.7%	May-21	71%	3
Loan 24	Sep-19	Office	Salt Lake City, UT		36	Floating	L+ 2.7%	5.0%	Oct-24	72%	3
Loan 25	May-19	Multifamily	North Phoenix, AZ		35	Floating	L+ 3.4%	5.7%	May-24	81%	3
Loan 26	Jun-17	Office	Miami, FL		33	Floating	L+ 4.9%	6.9%	Jul-22	68%	3
Loan 27	Nov-13	Hotel	Bloomington, MN		32	Floating	n/a	n/a	Jan-20	98%	4
Loan 28	Nov-17	Multifamily	Knoxville, TN		32	Floating	L+ 4.0%	6.1%	Dec-22	80%	2
Loan 29	Mar-19	Office	San Jose, CA		29	Floating	L+ 3.0%	5.9%	Apr-24	64%	3
Loan 30	Jan-19	Multifamily	Tempe, AZ		26	Floating	L+ 2.9%	5.2%	Feb-24	79%	3
Loan 31	Jan-19	Office	Santa Barbara, CA		26	Floating	L+ 3.2%	5.7%	Feb-24	80%	3
Loan 32	Sep-19	Office	San Francisco, CA		23	Floating	L+ 3.4%	6.1%	Oct-24	72%	3
Loan 33	Dec-18	Multifamily	Phoenix, AZ		21	Floating	L+ 2.9%	5.2%	Jan-23	73%	3
Loan 34	Aug-19	Office	San Francisco, CA		20	Floating	L+ 2.8%	5.6%	Sep-24	73%	3
Loan 35	Feb-19	Office	Charlotte, NC		18	Floating	L+ 3.4%	6.0%	Mar-24	56%	3
Loan 36	Aug-18	Multifamily	Tempe, AZ		16	Floating	L+ 3.0%	5.3%	Sep-23	70%	3
Loan 37	Feb-19	Multifamily	Las Vegas, NV		13	Floating	L+ 3.2%	5.9%	Feb-24	71%	3
Total / W.A. senior lo		<u> </u>	<u> </u>	\$	2,332	<u> </u>		6.5%	Mar-24	70%	3.1

<sup>\*</sup> Reflects loans and preferred equity interests in which the underlying collateral is related to construction/development projects



# II. CORE PORTFOLIO - INVESTMENT DETAIL (CONT'D)

(\$ in millions; rentable square feet in thousands; as of December 31, 2019; at CLNC share)

# Core Portfolio - loans & preferred equity portfolio (cont'd)

	Origination			Ca	rrying	Coupon	Cash	Unlevered	Extended		Risk
	date	Collateral type	City, State	va	lue <sup>(1)</sup>	type	coupon	all-in yield <sup>(2)</sup>	maturity date <sup>(3)</sup>	LTV <sup>(4)</sup>	ranking
Mezzanine loans											
Loan 38 *	Jul-17	Other	Los Angeles, CA	\$	112	Fixed	10.0%	13.0%	Jul-22	55% - 81%	4
Loan 39 *	Dec-18	Multifamily	Santa Clarita, CA		49	Fixed	7.0%	13.8%	Dec-24	56% - 84%	3
Loan 40 *	Jul-18	Office	Dublin, Ireland		36	Fixed	-	12.5%	Dec-21	45% - 68%	2
Loan 41	Sep-19	Hotel	Berkeley, CA		28	Fixed	9.0%	11.5%	Jul-25	66% - 81%	3
Loan 42 *	Oct-18	Multifamily	New York, NY		20	Floating	L+ 9.5%	11.0%	Aug-22	63% - 84%	3
Loan 43 *	Mar-13	Other	San Rafael, CA		19	Fixed	10.0%	15.0%	Jun-20	32% - 86%	4
Loan 44 *	Jul-19	Multifamily	Placentia, CA		17	Fixed	8.0%	13.3%	Jul-24	55% - 90%	3
Loan 45	Jan-17	Hotel	New York, NY		12	Floating	L+ 11.0%	13.1%	Jan-22	63% - 76%	3
Loan 46 *	Dec-19	Multifamily	Milpitas, CA		12	Fixed	8.0%	13.3%	Dec-24	49% - 71%	3
Loan 47	Jul-14	Multifamily	Various - TX		5	Fixed	9.5%	9.5%	Aug-24	71% - 83%	3
Total / W.A. mezzani	ne loans			\$	311			12.9%	Mar-23	55% - 79%	3.3
Preferred equity &	k other loans										
Loan 48	Sep-16	Industrial	Various - U.S.	\$	101	Fixed	14.1%	14.2%	Sep-27	n/a	3
Loan 49	May-18	Office	Various - N.Y.		98	Fixed	7.0%	12.0%	Jun-27	n/a	4
Loan 50 *	Jul-17	Other	Los Angeles, CA		32	Fixed	10.0%	13.0%	Jul-22	n/a	4
Loan 51 **	Sep-16	Industrial	Various - U.S.		24	n/a	n/a	n/a	Sep-27	n/a	3
Loan 52	Aug-18	Office	Las Vegas, NV		18	Fixed	8.0%	15.5%	Sep-23	n/a	3
Loan 53	Jun-19	Other	Various - U.S.		12	Fixed	10.0%	15.3%	May-24	n/a	3
Loan 54 *,**	Jul-18	Office	Dublin, Ireland		4	n/a	n/a	n/a	Dec-21	n/a	2
Loan 55	May-19	Other	Various - U.S.		1	n/a	n/a	n/a	n/a	n/a	n/a
Loan 56 **	Oct-14	Hotel	Austin, TX		(1)	Fixed	-	7.5%	n/a	n/a	n/a
Total / W.A. preferre	d equity & other lo	pans		\$	288			12.0%	Jul-26	n/a	3.4
Total / W.A. loans &	preferred equity p	ortfolio		\$	2,931			7.7%	Apr-24	n/a	3.1

<sup>\*</sup> Reflects loans and preferred equity interests in which the underlying collateral is related to construction/development projects

# Core Portfolio - net lease real estate

	Origination date	Collateral type	City, State	irrying ilue <sup>(1)</sup>	-	Y 2019 NOI <sup>(5)</sup>	# of properties	# of buildings	Rentable square feet ("RSF")	W.A. % leased <sup>(6)</sup>	W.A. lease term (yrs) <sup>(7)</sup>
Net lease real estate											
Net lease 1	Jun-15	Industrial	Various - U.S.	\$ 326	\$	21	22	22	6,697 RSF	93%	3.7
Net lease 2	Jul-18	Office	Stavenger, Norway	316		18	1	26	1,291 RSF	100%	10.4
Net lease 3	Aug-18	Industrial	Various - U.S.	280		20	2	2	2,787 RSF	100%	18.4
Net lease 4	Mar-16	Industrial	Various - OH	105		9	23	23	1,834 RSF	99%	3.5
Net lease 5	Jul-06	Office	Aurora, CO	45		4	1	1	184 RSF	100%	2.9
Net lease 6	Jun-06	Office	Indianapolis, IN	33		3	1	1	338 RSF	100%	6.0
Total / W.A. net lease real	estate			\$ 1,104	\$	75	50	75	13,132 RSF	98%	9.4

<sup>\*\*</sup> Represents an equity participation interest





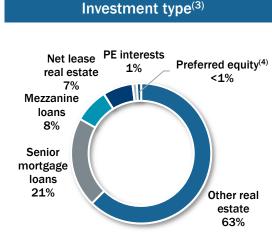
# III. LEGACY, NON-STRATEGIC PORTFOLIO

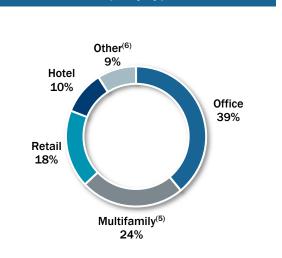


# III. LEGACY, NON-STRATEGIC - PORTFOLIO OVERVIEW

(\$ in thousands, unless otherwise stated; as of December 31, 2019; at CLNC share)

# **Portfolio summary** Total number of 65 investments Total at-share assets<sup>(1)</sup> \$1.0 billion GAAP net book value<sup>(1)</sup> \$0.4 billion GAAP net book value per \$2.73 share FY 2019 Legacy, Non-Strategic Earnings yield 8.7% ex. gains / (losses)<sup>(2)</sup>





Property type(3)

	Portfolio Overview												
	Number of assets	Number of investments	Carrying value <sup>(7)</sup>	Net carrying value <sup>(8)</sup>									
Senior mortgage loans	8	10	\$ 169,964	\$ 123,991									
Mezzanine loans	2	6	64,438	64,438									
Preferred equity <sup>(4)</sup>	-	1	688	688									
Net lease real estate	6	6	59,943	4,229									
Other real estate	32	36	515,446	183,810									
PE interests	1	6	10,263	10,263									
Allocated assets, liabilities & corp	orate debt <sup>(9)</sup>		150,750	(28,448)									
Total LNS Portfolio – GAAP	49	65	\$ 971,493	\$ 358,972									
Plus: accumulated depreciation &	amortization <sup>(10)</sup>			90,387									
Total LNS Portfolio – Undepreciated \$ 4													

on-Strategic	Earnings	excluding g	ains /	(losses
	_			

FY 2019 Legacy, No of approximately \$31.1 million, or \$0.23 per share; FY 2019 Legacy, Non-Strategic Earnings yield of approximately 8.7%

**Portfolio Activity** 

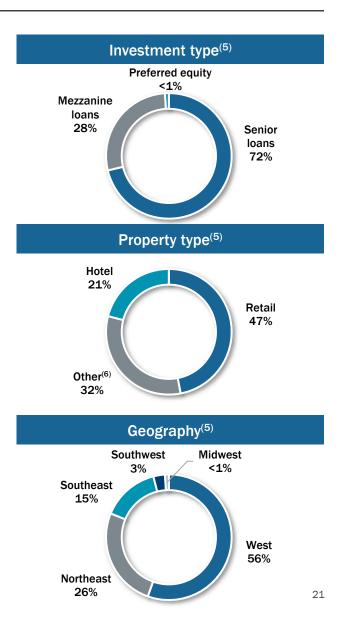
- GAAP net book value of \$0.4 billion, or \$2.73 per share
- During the fourth quarter 2019, sold five LNS assets totaling \$22 million of gross proceeds
- Subsequent to the fourth guarter 2019, sold two LNS assets totaling \$21 million of gross proceeds



# III. LEGACY, NON-STRATEGIC - LOANS & PREFERRED EQUITY PORTFOLIO OVERVIEW

(As of December 31, 2019; at CLNC share)

	Overview
\$235 million	Total loans & preferred equity <sup>(1)</sup>
17	Total number of investments
\$14 million	Average investment size
85%	% Senior loans floating rate
1.3 years	W.A. remaining term <sup>(2)</sup>
1.9 years	W.A. extended remaining term <sup>(3)</sup>
3.8%	W.A. unlevered all-in yield <sup>(4)</sup>



# III. LEGACY, NON-STRATEGIC – LOANS & REAL E PREFERRED EQUITY PORTFOLIO OVERVIEW (CONT'D)

Colony Credit

(\$ in thousands; as of December 31, 2019; at CLNC share)

	Number of investments	Carrying value <sup>(1)</sup>	Net carrying value <sup>(2)</sup>	W.A. unlevered all-in yield <sup>(3)</sup>	W.A. remaining term (years) <sup>(4)</sup>	W.A. extended term (years) <sup>(5)</sup>
Floating rate						
Senior mortgage loans	8	\$ 143,961	\$ 97,988	4.5%	1.6	2.3
Mezzanine loans	1	0	0	9.8%	0.3	0.3
Total / W.A. floating rate	9	143,961	97,988	4.5%	1.6	2.3
Fixed rate						
Senior mortgage loans	2	26,003	26,003	9.3%	0.8	0.8
Mezzanine loans*	5	64,438	64,438	0.0%	0.8	1.6
Preferred equity *,**	1	688	688	0.0%	0.0	0.0
Total / W.A. fixed rate	8	91,129	91,129	2.7%	0.8	1.4
Total / W.A.	17	\$ 235,090	\$ 189,117	3.8%	1.3	1.9

<sup>\*</sup> During the fourth quarter 2019, placed two mezzanine loans (or three investments) and one preferred equity interest on non-accrual

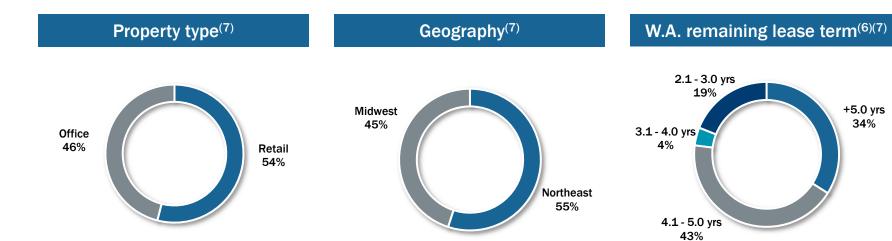
<sup>\*\*</sup> Represents an equity participation interest



# III. LEGACY, NON-STRATEGIC - NET LEASE REAL ESTATE

(\$ and square feet in thousands; as of December 31, 2019, unless otherwise stated; at CLNC share)

	Number of properties	Number of buildings	Rentable square feet ("RSF")	arrying value <sup>(1)</sup>	Net carrying value <sup>(2)</sup>		'19 NOI <sup>(3)</sup>	Annualized Q4'19 NOI <sup>(4)</sup>		W.A. % leased at end of period <sup>(5)</sup>	W.A. remaining lease term (years) <sup>(6)</sup>
Retail	10	10	468 RSF	\$ 32,462	\$ (10,802)	\$	1,317	\$	5,268	100%	4.9
Office	2	2	320 RSF	27,481	15,031		630		2,520	72%	5.3
Total / W.A.	12	12	788 RSF	\$ 59,943	\$ 4,229	\$	1,947	\$	7,788	87%	5.1
Accumulated depreciation and amortization			14,212	14,212							
Total / W.A U	ndepreciated			\$ 74,156	\$ 18,442						





# III. LEGACY, NON-STRATEGIC - OTHER REAL ESTATE

(\$ and square feet in thousands; as of December 31, 2019, unless otherwise stated; at CLNC share)

	Number of properties	Number of buildings	Rentable square feet ("RSF") / units / keys		Carrying value <sup>(1)</sup>		et carrying value <sup>(2)</sup>	_	Q4'19 NOI / EBITDA <sup>(3)</sup>		Q4'19 NOI / EBITDA <sup>(3)</sup>		nnualized 4'19 NOI / EBITDA <sup>(4)</sup>	W.A. % leased at end of period <sup>(5)</sup>	W.A. remaining lease term (years) <sup>(6)</sup>
Office	34	43	3,529 RSF	\$	284,505	\$	80,746	\$	6,713	\$	26,851	83%	3.5		
Multifamily <sup>(7)</sup>	8	113	3,327 units		194,703		88,325		3,393		13,571	92%	n/a		
Hotel	2	2	443 keys		31,897		10,397		1,180		4,718	n/a	n/a		
Retail	2	2	396 RSF		4,342		4,342		(160)		(642)	67%	1.1		
Total / W.A.	46	160	n/a	\$	515,446	\$	183,810	\$	11,125	\$	44,499	86%	3.5		
Accumulated dep	reciation and am	ortization			76,175		76,175								
Total / W.A. – L	Indepreciated			\$	591,621	\$	259,985								
Р	roperty ty	pe <sup>(8)</sup>			Geo	gra	aphy <sup>(8)</sup>				W.A. rem	naining leas	e term <sup>(6)(8)</sup>		
Multifamily <sup>(7)</sup>			fice 5%	20	neast 0%	Vest 4%			dwest 13%	2.	1.1 - 2.0 yrs 17% 1- 3.0 yrs 14% 3.1 - 4.0 yrs 2%		5 yrs <1% 4.1 - 5.0 yrs 62%		

<sup>\*</sup>During the fourth quarter 2019, the Company sold five Legacy, Non-Strategic assets; four retail assets and one office asset. As a result of the sales, financial results in the above table exclude approximately \$0.6 million and \$2.6 million from Q4 NOI / EBITDA and Annualized Q4 NOI / EBITDA, respectively, related to these assets



# III. LEGACY, NON-STRATEGIC - INVESTMENT DETAIL

(\$ in millions; as of December 31, 2019; at CLNC share)

# Legacy, Non-Strategic Portfolio - loans & preferred equity portfolio

			Coupon	Cash	Unlevered	Extended
	Collateral type	City, State	type	coupon	all-in yield <sup>(1)</sup>	maturity date <sup>(2)</sup>
Senior loans						
Loan 1 *	Hotel	New York, NY	n/a	n/a	n/a	May-23
Loan 2	Retail	Reno, NV	Floating	L+ 5.3%	7.1%	Aug-21
Loan 3	Retail	Morrow, GA	Floating	L+ 4.0%	6.3%	Jan-24
Loan 4	Retail	Colorado Springs, CO	Floating	L+ 4.9%	6.6%	Apr-20
Loan 5 **	Other	Calimesa, CA	Fixed	12.0%	12.0%	May-20
Loan 6	Retail	Sanford, FL	Fixed	6.0%	6.0%	May-21
Loan 7	Retail	Butler, PA	Floating	L+ 6.5%	8.3%	May-20
Loan 8	Retail	Houston, TX	Floating	L+ 5.8%	7.5%	Jan-20
Loan 9	Retail	Houston, TX	Floating	L+ 5.8%	7.5%	Jan-20
Loan 10 *	Hotel	New York, NY	n/a	n/a	n/a	May-23
Mezzanine loans						
Loan 11 *, * *	Other	Rolling Hills Estates, CA	n/a	n/a	n/a	Jun-21
Loan 12 *	Retail	Various - U.S.	n/a	n/a	n/a	Apr-24
Loan 13 *, * *	Other	Rolling Hills Estates, CA	n/a	n/a	n/a	Feb-20
Loan 14	Retail	Colorado Springs, CO	Floating	L+ 8.0%	9.8%	Apr-20
Loan 15 *	Hotel	New York, NY	n/a	n/a	n/a	May-23
Loan 16 *	Hotel	New York, NY	n/a	n/a	n/a	May-23
Preferred equity						
Loan 17 *,**,***	Other	Rolling Hills Estates, CA	n/a	n/a	n/a	n/a

<sup>\*</sup> Represents loans on nonaccrual status

# Legacy, Non-Strategic Portfolio - loans & preferred equity portfolio summary

			unieverea	Extended
	Carryin	g value <sup>(3)</sup>	all-in yield <sup>(1)</sup>	maturity date <sup>(2)</sup>
Senior loans Senior loans	\$	170	5.2%	Jan-22
Mezzanine loans		64	0.0%	Aug-21
Preferred equity		1	n/a	n/a
Total / W.A. loans & preferred equity portfolio	\$	235	3.8%	Aug-21

Evended

Halavarad

<sup>\*\*</sup> Reflects loans and preferred equity interests in which the underlying collateral is related to construction/development projects

<sup>\*\*\*</sup> Represents an equity participation interest



# III. LEGACY, NON-STRATEGIC - INVESTMENT DETAIL (CONT'D)

(\$ in millions; rentable square feet in thousands; as of December 31, 2019; at CLNC share)

## Legacy, Non-Strategic Portfolio - net lease & other real estate

					Rentable square		
			# of	# of	feet ("RSF") /	W.A.	W.A. lease
	Collateral type	City, State	properties	buildings	units / keys	% leased <sup>(1)</sup>	term (yrs) <sup>(2)</sup>
Net lease real estate							
Net lease 1	Retail	Various - U.S.	7	7	320 RSF	100%	4.2
Net lease 2	Office	Columbus, OH	1	1	199 RSF	52%	7.0
Net lease 3	Office	Rockaway, NJ	1	1	121 RSF	100%	3.0
Net lease 4	Retail	Keene, NH	1	1	45 RSF	100%	9.1
Net lease 5	Retail	Fort Wayne, IN	1	1	50 RSF	100%	4.7
Net lease 6	Retail	South Portland, ME	1	1	53 RSF	100%	3.7
Other real estate							
Other real estate 1	Office	Creve Coeur, MO	7	7	848 RSF	94%	4.6
Other real estate 2	Multifamily	Farmington Hills, MI	1	65	784 Units	92%	n/a
Other real estate 3	Office	Warrendale, PA	5	5	496 RSF	100%	4.5
Other real estate 4	Multifamily	New Orleans, LA	1	1	375 Units	93%	n/a
Other real estate 5	Office	Vienna, VA	1	1	257 RSF	57%	2.2
Other real estate 6	Hotel	Coraopolis, PA	1	1	318 Keys	n/a	n/a
Other real estate 7	Office	Vienna, VA	1	1	173 RSF	37%	2.0
Other real estate 8	Multifamily	Kalamazoo, MI	1	24	584 Units	92%	n/a
Other real estate 9	Multifamily	Cayce, SC	1	1	466 Units	97%	n/a
Other real estate 10	Multifamily	Central, SC	1	10	469 Units	87%	n/a
Other real estate 11	Office	Omaha, NE	1	1	405 RSF	69%	1.2
Other real estate 12	Office	Greensboro, NC	1	1	130 RSF	88%	2.4
Other real estate 13	Multifamily	Gillette, WY	1	6	139 Units	86%	n/a
Other real estate 14	Multifamily	Anchorage, AK	1	5	319 Units	90%	n/a
Other real estate 15	Office	Greensboro, NC	1	1	86 RSF	85%	1.5
Other real estate 16	Hotel	Minot, ND	1	1	125 Keys	n/a	n/a
Other real estate 17	Office	Winston Salem, NC	1	1	140 RSF	43%	1.3
Other real estate 18	Office	Bath, ME	1	1	38 RSF	100%	0.9
Other real estate 19	Office	Topeka, KS	1	1	195 RSF	72%	3.2
Other real estate 20	Retail	Anchorage, AK	1	1	344 RSF	71%	1.1
Other real estate 21	Office	Greensboro, NC	1	2	59 RSF	22%	0.7
Other real estate 22	Retail	West Columbia, SC	1	1	52 RSF	58%	1.0
Other real estate 23	Office	Greensboro, NC	1	1	48 RSF	31%	0.4
Other real estate 24	Office	Greensboro, NC	1	1	48 RSF	67%	0.8
Other real estate 25	Office	Greensboro, NC	1	1	47 RSF	34%	0.6





(\$ in millions; rentable square feet in thousands; as of December 31, 2019; at CLNC share)

## Legacy, Non-Strategic Portfolio – net lease & other real estate (cont'd)

					Rentable square		
			# of	# of	feet ("RSF") /	W.A.	W.A. lease
	Collateral type	City, State	properties	buildings	units / keys	% leased <sup>(1)</sup>	term (yrs) <sup>(2)</sup>
Other real estate 26	Office	Greensboro, NC	1	4	42 RSF	51%	0.5
Other real estate 27	Office	Anchorage, AK	1	5	11 RSF	100%	1.4
Other real estate 28	Office	Lincoln, NE	1	2	124 RSF	98%	4.6
Other real estate 29	Office	Greensboro, NC	1	1	34 RSF	40%	0.3
Other real estate 30	Office	Greensboro, NC	1	1	35 RSF	46%	0.7
Other real estate 31	Office	Greensboro, NC	1	1	27 RSF	55%	0.2
Other real estate 32	Multifamily	Evansville, WY	1	1	191 Units	42%	n/a
Other real estate 33	Office	Greensboro, NC	1	1	33 RSF	100%	6.1
Other real estate 34	Office	Greensboro, NC	1	1	35 RSF	44%	0.3
Other real estate 35	Office	Greensboro, NC	1	1	23 RSF	63%	1.1
Other real estate 36	Office	Topeka, KS	1	1	195 RSF	72%	3.2

# Legacy, Non-Strategic Portfolio – net lease & other real estate summary

				Rentable square						
			Annualized Q4'1	19	# of	# of	feet ("RSF") /	W.A.	W.A. lease	
	Carrying valu	ue <sup>(3)</sup>	NOI / EBITDA <sup>(4</sup>	1)	properties	buildings	units / keys	% leased <sup>(1)</sup>	term (yrs) <sup>(2)</sup>	
Net lease real estate	\$	60	\$	8	12	12	788 RSF	87%	5.1	
Other real estate		515		44	46	160	n/a	86%	3.5	
Total / W.A. net lease & other real estate	\$	575	\$	52	58	172	n/a	n/a	n/a	



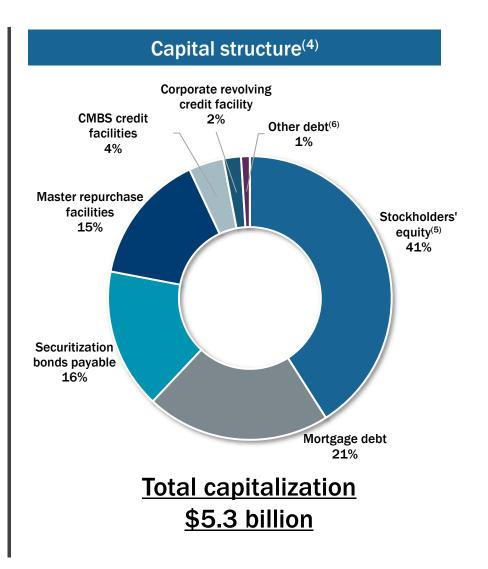




# IV. CAPITALIZATION HIGHLIGHTS

(As of December 31, 2019, unless otherwise stated; at CLNC share)

	Overview								
\$5.3 billion	Total capitalization (excluding cash)								
\$3.1 billion	Total outstanding debt <sup>(1)</sup>								
\$340 million (\$453 million maximum facility availability)	Corporate revolving credit facility availability As of December 31, 2019								
\$1.5 billion (\$2.3 billion maximum facilities availability)	Master repurchase facilities availability As of December 31, 2019								
<b>1.4</b> x	Net debt-to-equity ratio <sup>(2)</sup>								
3.89%	Blended cost of financing <sup>(3)</sup>								





# IV. CAPITALIZATION OVERVIEW

(\$ in thousands; as of December 31, 2019; at CLNC share)						
	Recourse vs. Non-recourse <sup>(1)</sup>	W.A. extended maturity <sup>(2)</sup>	W.A. contractual interest rate <sup>(2)</sup>	W.A. all-in COF <sup>(2)(3)</sup>		tstanding ot (UPB) <sup>(4)</sup>
Corporate debt						
Corporate revolving credit facility	Recourse	Feb-23	L + 2.25%	4.01%	\$	113,500
Investment-level debt						
Mortgage debt - net lease (fixed)	Non-recourse	Dec-27	4.33%	4.33%		687,890
Mortgage debt - net lease (floating)	Non-recourse	Apr-21	L + 2.50%	4.26%		66,038
Securitization bonds payable	Non-recourse	Aug-35	L + 1.59%	3.35%		840,423
Master repurchase facilities	Limited recourse	Jun-22	L + 2.04%	3.80%		734,238
CMBS credit facilities <sup>(5)</sup>	Recourse	N/A	L + 1.19%	2.95%		205,522
Other debt <sup>(6)</sup>	Non-recourse	Jun-24	L + 3.00%	4.76%		65,958
Total core portfolio investment-level debt		Sep-28		3.76%		2,600,069
Mortgage debt - net lease (fixed)	Non-recourse	Nov-25	4.33%	4.33%		54,056
Mortgage debt - net lease (floating)	Non-recourse	Jul-23	L + 2.15%	3.91%		1,658
Mortgage debt – other real estate (fixed)	Non-recourse	Jul-24	4.56%	4.56%		276,638
Mortgage debt - other real estate (floating)	Non-recourse	Aug-23	L + 3.59%	5.35%		54,998
Master repurchase facilities	Limited recourse	Apr-21	L + 2.54%	4.30%		45,973
Total legacy, non-strategic portfolio investment-level debt		Apr-24		4.60%		433,323
Total / W.A. debt (CLNC share)		Oct-27		3.89%	\$	3,146,891
					Во	ok value
Stockholders' equity					\$	2,119,022
Noncontrolling interests in the Operating Partnership						50,697
Total book value of common equity (CLNC share)						2,169,719
Total capitalization					\$	5,316,610







# V. APPENDIX - CONSOLIDATED BALANCE SHEET

(In thousands, except share and per share data; as of December 31, 2019 unless otherwise stated)

	Dece	mber 31, 2019	Dece	mber 31, 2018
Assets				
Cash and cash equivalents	\$	69,619	\$	77,317
Restricted cash		126,065		110,146
Loans and preferred equity held for investment, net		2,576,332		2,020,497
Real estate securities, available for sale, at fair value		252,824		228,185
Real estate, net		1,484,796		1,959,690
Investments in unconsolidated ventures (\$10,283 and \$160,851 at fair value, respectively)		595,305		903,037
Receivables, net		46,456		48,806
Deferred leasing costs and intangible assets, net		112,762		134,068
Assets held for sale		189,470		-
Other assets		87,707		62,006
Mortgage loans held in securitization trusts, at fair value		1,872,970		3,116,978
Total assets	\$	7,414,306	\$	8,660,730
Liabilities				
Securitization bonds payable, net	\$	833,153	\$	81,372
Mortgage and other notes payable, net		1,256,112		1,173,019
Credit facilities		1,099,233		1,365,918
Due to related party		11,016		15,019
Accrued and other liabilities		140,424		106,187
Intangible liabilities, net		22,149		15,096
Liabilities related to assets held for sale		294		-
Escrow deposits payable		74,497		65,995
Dividends payable		13,164		18,986
Mortgage obligations issued by securitization trusts, at fair value		1,762,914		2,973,936
Total liabilities		5,212,956	-	5,815,528
Commitments and contingencies		<u> </u>		
Equity				
Stockholders' equity				
Preferred stock, \$0.01 par value, 50,000,000 shares authorized, no shares issued and outstanding as of December				
31, 2019 and December 31, 2018, respectively		-		-
Common stock, \$0.01 par value per share				
Class A, 950,000,000 and 905,000,000 shares authorized, 128,538,703 and 83,410,376 shares issued and		4.005		004
outstanding as of December 31, 2019 and December 31, 2018, respectively		1,285		834
Class B-3, no shares authorized, issued and outstanding as of December 31, 2019 and 45,000,000 shares				
authorized and 44,399,444 shares issued and outstanding as of December 31, 2018		-		444
Additional paid-in capital		2,909,181		2,899,353
Accumulated deficit		(819,738)		(193,327)
Accumulated other comprehensive income (loss)		28,294		(399)
Total stockholders' equity		2,119,022		2,706,905
Noncontrolling interests in investment entities		31,631		72,683
Noncontrolling interests in the Operating Partnership		50,697		65,614
Total equity		2,201,350		2,845,202
Total liabilities and equity	\$	7,414,306	\$	8,660,730

# V. APPENDIX - CONSOLIDATED STATEMENTS OF OPERATIONS



(In thousands, except per share data; as of December 31, 2019, unless otherwise stated) Three Months Ended December 31, Year Ended December 31, 2019 2018 2019 2018 Net interest income Interest income 47,696 \$ 38,580 \$ 175,169 \$ 151.653 Interest expense (24,225)(16,808)(87,730)(47,074)Interest income on mortgage loans held in securitization trusts 20,485 38,749 120,203 143,371 Interest expense on mortgage obligations issued by securitization trusts (18,274)(35,380)(109.964)(132,411)Net interest income 25.682 25.141 97.678 115.539 Property and other income Property operating income 62,562 58,633 253,955 178,339 Other income 902 499 2.333 3,651 59,132 Total property and other income 63,464 256,288 181,990 Expenses Management fee expense 8.320 11.522 42.390 43,190 Property operating expense 26,725 24,430 112,801 73,616 Transaction, investment and servicing expense 7.191 36,800 4,178 (1,412)Interest expense on real estate 13,629 13,990 55,415 43,437 Depreciation and amortization 20.367 103.220 90.986 18.297 Provision for loan losses 79,369 220,572 113,911 Impairment of operating real estate (97)2.435 282.749 31,813 Administrative expense (including \$3,344, \$3,208, \$10,810 and \$7,113 of equity-based 9,541 9,725 31,936 26,634 compensation expense, respectively) 82,663 158,356 856,274 460,387 Total expenses Other income (loss) Unrealized gain (loss) on mortgage loans and obligations held in securitization trusts, net (512)1.749 4.090 5.003 Realized gain (loss) on mortgage loans and obligations held in securitization trusts, net (695)2,772 (3,447)Other gain (loss), net 12,857 (3,226)(972)(2,766)(76,255) (496,418)Income (loss) before equity in earnings of unconsolidated ventures and income taxes 18,828 (164,068)Equity in earnings (loss) of unconsolidated ventures 18.980 (15,999)36.942 23.774 Income tax expense (2.628)(39.906)(37.059)(3.172)Net income (loss) 35,180 (132,160)(462,648)(177,353)Net (income) loss attributable to noncontrolling interests: Investment entities (415)1,983 38,208 4,771 Operating Partnership (813)3,088 9.928 4,084 Net income (loss) attributable to Colony Credit Real Estate, Inc. common stockholders \$ 33,952 \$ (127,089)(414,512) \$ (168,498)Net income (loss) per common share - basic and diluted \$ 0.26 \$ (1.00) \$ (3.25) \$ (1.41)**120,677** 33 Weighted average shares of common stock outstanding - basic and diluted 128,539 127,887 128,391



# V. APPENDIX - CONSOLIDATED STATEMENTS OF OPERATIONS BY SEGMENT

\$ in thousands; as of December 31, 2019)				Thre	ee Months	s Ende	ed Decemi	ber 3	1, 2019				
				Core	Portfolio								
	Loans and preferred equity		RE debt		et lease	Co	rporate		al Core	St	acy, Non- rategic ortfolio		Total
Net interest income													
Interest income	\$	40,671	\$ 4,490	\$	7	\$	(397)	\$	44,771	\$	2,925	\$	47,696
Interest expense		(19,796)	(1,589)		-		(1,511)		(22,896)		(1,329)		(24,225
Interest income on mortgage loans held in securitization trusts		-	22,496		-		(2,011)		20,485		-		20,485
Interest expense on mortgage obligations issued by securitization trusts		-	(20,286)		-		2,012		(18,274)		-		(18,274
Net interest income		20,875	5,111		7		(1,907)		24,086		1,596		25,682
Property and other income													
Property operating income		-	-		27,245		-		27,245		35.317	l	62,562
Other income		279	88		330		133		830		72		902
Total property and other income		279	 88		27,575		133		28,075		35,389		63,464
Expenses													
Management fee expense		-	-		-		6,656		6.656		1,664		8,320
Property operating expense		_	_		6.546		-		6.546		20,179		26,725
Transaction, investment and servicing expense		817	-		6		1.155		1,978		2,200		4,178
Interest expense on real estate		-	_		8.352		-		8.352		5,277		13,629
Depreciation and amortization		_	-		11,358		_		11.358		9,009		20,367
Provision for loan losses		_	-		,		_		,		-	l	
Impairment of operating real estate		-	-		_		_		_		(97)		(97
Administrative expense		422	229		202		4,061		4,914		4,627	l	9,541
Total expenses		1,239	229		26,464		11,872		39,804		42,859		82,663
Other income (loss)													
Unrealized gain (loss) on mortgage loans and obligations held in securitization trusts, net		-	(908)		-		396		(512)		-		(512
Other gain, net		45	3,978		31		_		4.054		8,803		12,857
Income (loss) before equity in earnings of unconsolidated ventures			 ,						,				
and income taxes		19,960	8,040		1,149		(13,250)		15,899		2,929	l	18,828
Equity in earnings of unconsolidated ventures		17,221	-		-		-		17,221		1,759		18,980
Income tax expense		(869)	-		(1,298)		-		(2,167)		(461)		(2,628
Net income (loss)		36,312	8,040		(149)		(13,250)		30,953	-	4,227		35,180
Net (income) loss attributable to noncontrolling interests:					(		,		.,				
Investment entities		30	-		10		-		40		(455)		(415
Operating Partnership		-	-		-		(722)		(722)		(91)		(813
Net income (loss) attributable to Colony Credit Real Estate, Inc. common stockholders	\$	36,342	\$ 8,040	\$	(139)	\$	(13,972)	\$	30,271	\$	3,681	\$	33,952



35

# V. APPENDIX - CONSOLIDATED STATEMENTS OF OPERATIONS BY SEGMENT (CONT'D)

\$ in thousands; as of December 31, 2019)	Year Ended December 31, 2019													
					Cor	e Portfolio								
	pref	s and erred		RE debt		et lease	0			otal Core	St	acy, Non- rategic		Takal
Net interest income	eq	uity	se	curities	rea	al estate		rporate	P	Portfolio	P	ortfolio		Total
Interest income	\$ 1	41,952	\$	17,743	\$	9	\$	(1,688)	\$	158.016	\$	17,153	\$	175,169
		(66,000)	Ψ		Ψ	9	Ψ	(7,893)	Ψ	(80,908)	Ψ	,	Ψ	,
Interest expense	(	-		(7,015)		-		. , ,		120,203		(6,822)		(87,730 120,203
Interest income on mortgage loans held in securitization trusts		-		129,329		-		(9,126) 9,126		-		-		
Interest expense on mortgage obligations issued by securitization trusts  Net interest income		75,952		20,967		9		(9,581)		(109,964) 87,347		10,331		97,678
Property and other income														
Property operating income		-		-		115,127		-		115,127		138,828		253,955
Other income		729		429		515		504		2,177		156		2,333
Total property and other income		729		429		115,642		504		117,304		138,984		256,288
Expenses														
Management fee expense		-		-		-		33,912		33,912		8,478		42,390
Property operating expense		-		-		31,733		-		31,733		81,068		112,801
Transaction, investment and servicing expense		2,142		4		214		854		3,214		3,977		7,191
Interest expense on real estate		-		-		34,430		-		34,430		20,985		55,415
Depreciation and amortization		-		-		49,003		-		49,003		54,217		103,220
Provision for loan losses		-		-		-		-		-		220,572		220,572
Impairment of operating real estate		-		-		23,911		-		23,911		258,838		282,749
Administrative expense		1,036		1,208		380		14,267		16,891		15,045		31,936
Total expenses		3,178		1,212		139,671		49,033		193,094		663,180		856,274
Other income (loss)														
Unrealized gain (loss) on mortgage loans and obligations held in securitization trusts, net		-		5,127		-		(1,037)		4,090		-		4,090
Realized gain on mortgage loans and obligations held in securitization trusts, net	i	-		48		-		2,724		2,772		-		2,772
Other gain (loss), net		30		(10,931)		2,430		1		(8,470)		7,498		(972
Income (loss) before equity in earnings of unconsolidated ventures		, E 2 2		44.400		(04 E00)		(E.C. 400)		0.040		=06.267\	,	406 440
and income taxes	′	3,533		14,428		(21,590)		(56,422)		9,949	(;	506,367)	'	(496,418)
Equity in earnings (loss) of unconsolidated ventures		56,241		-		-		-		56,241		(19,299)		36,942
Income tax benefit (expense)		(881)		-		524		(382)		(739)		(2,433)		(3,172)
Net income (loss)	12	28,893		14,428		(21,066)		(56,804)		65,451	(!	528,099)	(	462,648
Net (income) loss attributable to noncontrolling interests:														
Investment entities		95		-		11,635		-		11,730		26,478		38,208
Operating Partnership		-		-		-		(1,787)		(1,787)		11,715		9,928
Net income (loss) attributable to Colony Credit Real Estate, Inc. common stockholders	\$ 12	28,988	\$	14,428	\$	(9,431)	\$	(58,591)	\$	75,394	\$ (4	189,906)	\$ (	(414,512)



# V. APPENDIX - OUTSTANDING COMMON SHARES AND OP UNITS

	As of December 31, 2019	As of September 30, 2019
Class A common stock	128,538,703	128,538,703
Class B-3 common stock	-	-
OP units	3,075,623	3,075,623
Total common stock and OP units outstanding	131,614,326	131,614,326



# V. APPENDIX - RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL INFORMATION

(In thousands, except per share data; as of December 31, 2019) (Unaudited)

## Reconciliation of consolidated balance sheet to at CLNC share balance sheet

				As of	December 31,	2019			
		Total			Core Portfolio		Legacy,	, Non-Strategic	Portfolio
	Consolidated	NCI <sup>(1)</sup>	At CLNC share <sup>(2)</sup>	Consolidated	NCI <sup>(1)</sup>	At CLNC share <sup>(2)</sup>	Consolidated	NCI <sup>(1)</sup>	At CLNC share <sup>(2)</sup>
Assets									
Loans and preferred equity held for investment, net	\$ 2,576,332	\$ 530	\$ 2,575,802	\$ 2,431,841	\$ -	\$ 2,431,841	\$ 144,491	\$ 530	\$ 143,961
Real estate securities, available for sale, at fair value	252,824	-	252,824	252,824	-	252,824	-	-	-
Real estate, net	1,484,796	57,023	1,427,773	1,047,167	13,708	1,033,459	437,629	43,315	394,314
Investments in unconsolidated ventures	595,305	-	595,305	498,950	-	498,950	96,355	-	96,355
Deferred leasing costs and intangible assets, net	112,762	2,746	110,016	72,511	494	72,017	40,251	2,252	37,999
Assets held for sale	189,470	22,319	167,151	-	-	-	189,470	22,319	167,151
Mortgage loans held in securitization trusts, at fair value <sup>(3)</sup>	1,872,970	1,762,915	110,055	1,872,970	1,762,915	110,055	-	-	-
Cash, restricted cash, receivables and other assets	329,847	9,057	320,790	193,471	4,394	189,077	136,376	4,663	131,713
Total assets	\$ 7,414,306	\$ 1,854,590	\$ 5,559,716	\$ 6,369,734	\$ 1,781,511	\$ 4,588,223	\$ 1,044,572	\$ 73,079	\$ 971,493
Liabilities									
Securitization bonds payable, net	\$ 833,153	\$ -	\$ 833,153	\$ 833,153	\$ -	\$ 833,153	\$ -	\$ -	\$ -
Mortgage and other notes payable, net	1,256,112	54,784	1,201,328	801,932	9,692	792,240	454,180	45,092	409,088
Credit facilities	1,099,233	-	1,099,233	1,013,535	-	1,013,535	85,698	-	85,698
Intangible liabilities, net	22,149	1,542	20,607	1,914	132	1,782	20,235	1,410	18,825
Liabilities related to assets held for sale	294	9	285	-	-	-	294	9	285
Mortgage obligations issued by securitization trusts, at fair value <sup>(3)</sup>	1,762,914	1,762,914	-	1,762,914	1,762,914	-	-	-	-
Due to related party, other liabilities, escrow deposits payable and dividends payable	239,101	3,710	235,391	143,532	6,766	136,766	95,569	(3,056	98,625
Total liabilities	\$ 5,212,956	\$ 1,822,959	\$ 3,389,997	\$ 4,556,980	\$ 1,779,504	\$ 2,777,476	\$ 655,976	\$ 43,455	\$ 612,521
Total equity (including noncontrolling interests in the Operating Partnership)	\$ 2,201,350	\$ 31,631	\$ 2,169,719	\$ 1,812,754	\$ 2,007	\$ 1,810,747	\$ 388,596	\$ 29,624	\$ 358,972
Total liabilities and equity	\$ 7,414,306	\$ 1,854,590	\$ 5,559,716	\$ 6,369,734	\$ 1,781,511	\$ 4,588,223	\$ 1,044,572	\$ 73,079	\$ 971,493
Total common shares and OP units outstanding	131,614	131,614	131,614	131,614	131,614	131,614	131,614	131,614	131,614
GAAP net book value per share	\$ 16.73	\$ 0.24	\$ 16.49	\$ 13.78	\$ 0.02	\$ 13.76	\$ 2.95	\$ 0.22	\$ 2.73



# V. APPENDIX - RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL INFORMATION (CONT'D)

(In thousands, except per share data; as of December 31, 2019) (Unaudited)

# Reconciliation of GAAP net book value to undepreciated book value

As o	f D	ecei	mber	31.	2019
------	-----	------	------	-----	------

	Total	Lega	acy, Non-Strategic Portfolio	С	ore Portfolio
GAAP net book value (excluding noncontrolling interests in investment entities)	\$ 2,169,719	\$	358,972	\$	1,810,747
Accumulated depreciation and amortization <sup>(1)</sup>	174,382		90,387		83,995
Undepreciated book value	\$ 2,344,101	\$	449,359	\$	1,894,742
GAAP net book value per share (excluding noncontrolling interests in investment entities)	\$ 16.49	\$	2.73	\$	13.76
Accumulated depreciation and amortization per share <sup>(1)</sup>	1.32		0.68		0.64
Undepreciated book value per share	\$ 17.81	\$	3.41	\$	14.40
Total common shares and OP units outstanding <sup>(2)</sup>	131,614		131,614		131,614



# V. APPENDIX - RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL INFORMATION (CONT'D)

(In thousands, except per share data; as of December 31, 2019) (Unaudited)

# Reconciliation of GAAP net income (loss) to Core Earnings (Loss)/Legacy, Non-Strategic Earnings (Loss)

Three	Monthe	Fndad	December	21	2010
ımee	MULLIIS	ciiueu	December	ЭΙ.	. ZUIS

			Legacy, Non-Strategic	
		Total	Portfolio	Core Portfolio
Net income attributable to Colony Credit Real Estate, Inc. common stockholders	\$	33,952	\$ 3,681	\$ 30,271
Adjustments:				
Net income attributable to noncontrolling interest of the Operating Partnership		813	91	722
Non-cash equity compensation expense		3,344	1,672	1,672
Transaction costs		977	489	488
Depreciation and amortization		20,653	8,499	12,154
Net unrealized gain:				
Impairment of operating real estate and preferred equity		(97)	(97)	-
Other unrealized gain		(1,967)	(4)	(1,963)
Gains on sale of real estate		(8,598)	(8,487)	(111)
Adjustments related to noncontrolling interests in investment entities		(744)	(517)	(227)
Core Earnings / Legacy, Non-Strategic Earnings attributable to Colony Credit Real Estate, Inc. common	ф.	48,333	\$ 5,327	\$ 43,006
stockholders and noncontrolling interest of the Operating Partnership	Φ	40,333	φ 5,32 <i>1</i>	\$ 43,000
Core Earnings / Legacy, Non-Strategic Earnings per share <sup>(1)</sup>	\$	0.37	\$ 0.04	\$ 0.33
Weighted average number of common shares and OP units <sup>(1)</sup>		131,614	131,614	131,614

## Year Ended December 31, 2019

			Legacy, Non-Strategic	
		Total	Portfolio	Core Portfolio
Net income (loss) attributable to Colony Credit Real Estate, Inc. common stockholders	\$	(414,512)	\$ (489,906)	\$ 75,394
Adjustments:				
Net income (loss) attributable to noncontrolling interest of the Operating Partnership		(9,928)	(11,715)	1,787
Non-cash equity compensation expense		10,808	5,404	5,404
Transaction costs		1,651	751	900
Depreciation and amortization		104,020	51,963	52,057
Net unrealized loss:				
Impairment of operating real estate and preferred equity <sup>(2)</sup>		304,704	263,193	41,511
Other unrealized loss		4,554	48	4,506
Gains on sale of real estate		(8,598)	(8,487)	(111)
Adjustments related to noncontrolling interests in investment entities		(40,858)	(28,428)	(12,430)
Core Earnings (Loss) / Legacy, Non-Strategic Earnings (Loss) attributable to Colony Credit Real Estate, Inc.	<u> </u>	(48,159)	\$ (217,177)	\$ 169,018
common stockholders and noncontrolling interest of the Operating Partnership	<b></b>	(46,139)	\$ (211,111)	\$ 109,018
Core Earnings (Loss) / Legacy, Non-Strategic Earnings (Loss) per share (3)	\$	(0.36)	\$ (1.65)	\$ 1.29
Weighted average number of common shares and OP units <sup>(3)</sup>		131,467	131,467	131,467



# V. APPENDIX - RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL INFORMATION (CONT'D)

(\$ in thousands; as of December 31, 2019) (Unaudited)

# Reconciliation of GAAP net income (loss) to NOI/EBITDA

Three	Months	Ended	December	31	2019

		Core Portfolio	)	Legacy,	Non-Strategic	Portfolio	
	Net lease	Other	Total Core	Net lease	Other	Total LNS	
	real estate	real estate	Portfolio	real estate	real estate	Portfolio	Total
Net income (loss) attributable to Colony Credit Real Estate, Inc. common stockholders	\$ (1,341)	\$ 1,204	\$ (137)	\$ 672	\$ 7,567	\$ 8,239	\$ 8,102
Adjustments:							
Net income (loss) attributable to noncontrolling interests in investment entities	(10)	-	(10)	-	171	171	161
Amortization of above- and below-market lease intangibles	(42)	-	(42)	23	(462)	(439)	(481)
Interest income	(8)	-	(8)	-	(1)	(1)	(9)
Interest expense on real estate	8,351	-	8,351	675	4,602	5,277	13,628
Other income	(331)	-	(331)	-	(71)	(71)	(402)
Transaction, investment and servicing expense	6	1	7	3	1,298	1,301	1,308
Depreciation and amortization	11,358	-	11,358	578	8,431	9,009	20,367
Impairment of operating real estate	-	-	-	-	(97)	(97)	(97)
Administrative expense	202	-	202	-	24	24	226
Other (gain) loss on investments, net	1,107	(1,138)	(31)	(4)	(8,798)	(8,802)	(8,833)
Income tax (benefit) expense	67	1,231	1,298	-	89	89	1,387
NOI/EBITDA attributable to noncontrolling interest in investment entities	(310)	-	(310)	-	(989)	(989)	(1,299)
Total NOI/EBITDA, at share	\$ 19,049	\$ 1,298	\$ 20,347	\$ 1,947	\$ 11,764	\$ 13,711	\$ 34,058

#### Year Ended December 31, 2019

	Core Portfolio			Legacy, Non-Strategic Portfolio			
	Net lease	Other	Total Core	Net lease	Other	Total LNS	
	real estate	real estate	Portfolio	real estate	real estate	Portfolio	Total
Net income (loss) attributable to Colony Credit Real Estate, Inc. common stockholders	\$ (13,526)	\$ 4,092	\$ (9,434)	\$ (55,840)	\$ (189,625)	\$ (245,465)	\$ (254,899)
Adjustments:							
Net income (loss) attributable to noncontrolling interests in investment entities	(11,630)	-	(11,630)	-	(24,167)	(24,167)	(35,797)
Amortization of above- and below-market lease intangibles	(362)	36	(326)	93	(2,635)	(2,542)	(2,868)
Interest income	(10)	-	(10)	(7)	(1)	(8)	(18)
Interest expense on real estate	34,429	-	34,429	2,712	18,274	20,986	55,415
Other income	(515)	=	(515)	-	(140)	(140)	(655)
Transaction, investment and servicing expense	210	5	215	4	1,877	1,881	2,096
Depreciation and amortization	47,224	1,779	49,003	3,810	50,407	54,217	103,220
Impairment of operating real estate	23,911	-	23,911	56,186	202,652	258,838	282,749
Administrative expense	365	15	380	13	82	95	475
Other (gain) loss on investments, net	(1,292)	(1,138)	(2,430)	36	(8,798)	(8,762)	(11,192)
Income tax (benefit) expense	(2,683)	2,159	(524)	-	285	285	(239)
NOI/EBITDA attributable to noncontrolling interest in investment entities	(1,186)	-	(1,186)	-	(3,736)	(3,736)	(4,922)
Total NOI/EBITDA, at share	\$ 74,935	\$ 6,948	\$ 81,883	\$ 7,007	\$ 44,475	\$ 51,482	\$ 133,365



# V. APPENDIX - FOOTNOTES

#### Page 9

1. Net sales price represents gross sales price net of any in-place investment-level financing and transaction costs

#### Page 10

- 1. Represents CLNC share as of December 31, 2019. This includes noncontrolling interests in the Operating Partnership and excludes noncontrolling interests in investment entities
- 2. Debt-to-asset ratio based on total outstanding secured debt agreements (unpaid principal balance or "UPB") at CLNC share divided by total assets at CLNC share as of December 31, 2019
- 3. Represents CLNC's share of total outstanding secured debt agreements (UPB) less unrestricted cash at CLNC's share divided by total stockholders' equity as of December 31, 2019; stockholders' equity includes noncontrolling interests in the Operating Partnership and excludes noncontrolling interests in investment entities
- 4. Represents carrying values net of any in-place investment-level financing at CLNC share as of December 31, 2019
- 5. Preferred equity includes \$27.3 million related to equity participation interests
- 6. Includes securitization assets which are presented net of the impact from consolidation
- 7. Net lease real estate includes deferred leasing costs and other net intangibles and includes the impact of accumulated depreciation and amortization
- 8. Represents Core Portfolio's and LNS Portfolio's proportionate share of outstanding debt related to the corporate revolving credit facility as well as other balance sheet assets and liabilities (including cash, restricted cash, net receivables, other assets, due to related party, accrued and other liabilities, escrow deposits payable and dividends payable)
- 9. Represents net accumulated depreciation and amortization on real estate investments, including related intangible assets and liabilities

#### Page 12

- 1. Represents CLNC share as of December 31, 2019. This includes noncontrolling interests in the Operating Partnership and excludes noncontrolling interests in investment entities
- 2. Based on the fiscal year ended December 31, 2019 Core Earnings at CLNC share divided by GAAP net book value at CLNC share as of December 31, 2019
- 3. Based on carrying values at CLNC share as of December 31, 2019. Property type excludes CMBS and mortgage loans held in securitization trusts
- 4. Preferred equity includes \$27.3 million related to equity participation interests
- 5. Other includes: (i) commercial and residential development and predevelopment and (ii) mixed-use assets

## Page 13

- 1. Represents carrying values at CLNC share as of December 31, 2019
- Represents the remaining loan term based on the current contractual maturity date of loans and is weighted by carrying value at CLNC share as of December 31, 2019
- 3. Represents the remaining loan term based on maximum maturity date assuming all extension options on loans are exercised by the borrower and is weighted by carrying value at CLNC share as of December 31, 2019
- 4. In addition to the stated cash coupon rate, unlevered all-in yield includes non-cash payment in-kind interest income and the accrual of origination, extension and exit fees. Unlevered all-in yield for the loan portfolio assumes the applicable floating benchmark rate as of December 31, 2019 for W.A. calculations
- 5. Based on carrying values at CLNC share as of December 31, 2019
- 6. Other includes: (i) commercial and residential development and predevelopment and (ii) mixed-use assets

## Page 14

- 1. Represents carrying values at CLNC share as of December 31, 2019
- . Represents carrying values net of any in-place investment-level financing at CLNC share as of December 31, 2019
- 3. In addition to the stated cash coupon rate, unlevered all-in yield includes non-cash payment in-kind interest income and the accrual of origination, extension and exit fees. Unlevered all-in yield for the loan portfolio assumes the applicable floating benchmark rate as of December 31, 2019 for W.A. calculations
- 4. Represents the remaining loan term based on the current contractual maturity date of loans and is weighted by carrying value at CLNC share as of December 31, 2019
- 5. Represents the remaining loan term based on maximum maturity date assuming all extension options on loans are exercised by the borrower and is weighted by carrying value at CLNC share as of December 31, 2019

- Represents principal amounts and carrying values at CLNC share as of December 31, 2019; for securitization assets, carrying values at CLNC share are presented net of the impact from consolidation
- 2. Represents carrying values net of any in-place investment-level financing at CLNC share as of December 31, 2019
- 3. Investment count represents total number of tranches acquired; two total "B-piece" transactions
- 4. W.A. calculation based on carrying value at CLNC share as of December 31, 2019
- 5. In addition to the stated cash coupon rate, unlevered all-in yield includes non-cash interest income related to the accretion of purchase discounts and are loss-adjusted for the non-rated CRE debt securities. W.A. calculation based on carrying value at CLNC share as of December 31, 2019
- 6. Based on carrying values at CLNC share as of December 31, 2019



# V. APPENDIX - FOOTNOTES (CONT'D)

#### Page 16

- 1. Represents carrying values at CLNC share as of December 31, 2019; includes deferred leasing costs and other net intangibles; includes the impact of accumulated depreciation and amortization
- 2. Represents carrying values net of any in-place investment-level financing at CLNC share as of December 31, 2019
- 3. Represents reported NOI for the fourth quarter 2019 at CLNC share
- 4. Represents reported NOI for the fiscal year ended December 31, 2019 at CLNC share
- 5. Represents the percent leased as of December 31, 2019 and is weighted by carrying value at CLNC share as of December 31, 2019
- 6. Based on in-place leases (defined as occupied and paying leases) as of December 31, 2019 and assumes that no renewal options are exercised. W.A. calculation based on carrying value at CLNC share as of December 31, 2019
- Based on carrying values at CLNC share as of December 31, 2019

#### Page 17

- 1. Represents carrying values at CLNC share as of December 31, 2019
- 2. In addition to the stated cash coupon rate, unlevered all-in yield includes non-cash payment in-kind interest income and the accrual of origination, extension and exit fees. Unlevered all-in yield for the loan portfolio assumes the applicable floating benchmark rate as of December 31, 2019 for W.A. calculations
- 3. Represents the remaining loan term based on maximum maturity date assuming all extension options on loans are exercised by the borrower and is weighted by carrying value at CLNC share as of December 31, 2019
- 4. Senior loans reflect the initial loan amount divided by the as-is value as of the date the loan was originated, or the principal amount divided by the appraised value as of the date of the most recent as-is appraisal. Construction senior loans' loan-to-value reflect the total commitment amount of the loan divided by the as completed appraised value, or the total commitment amount of the loan divided by the projected total cost basis

#### Page 18

- 1. Represents carrying values at CLNC share as of December 31, 2019
- 2. In addition to the stated cash coupon rate, unlevered all-in yield includes non-cash payment in-kind interest income and the accrual of origination, extension and exit fees. Unlevered all-in yield for the loan portfolio assumes the applicable floating benchmark rate as of December 31, 2019 for W.A. calculations
- 3. Represents the remaining loan term based on maximum maturity date assuming all extension options on loans are exercised by the borrower and is weighted by carrying value at CLNC share as of December 31, 2019
- 4. Mezzanine loans include attachment loan-to-value and detachment loan-to-value, respectively. Attachment loan-to-value reflects initial funding of loans senior to our position divided by the as-is value as of the date the loan was originated, or the principal amount divided by the appraised value as of the date of the most recent appraisal. Detachment loan-to-value reflects the cumulative initial funding of our loan and the loans senior to our position divided by the as-is value as of the date the loan was originated, or the cumulative principal amount divided by the appraised value as of the date of the most recent appraisal. Construction mezzanine loans include attachment loan-to-value and detachment loan-to-value, respectively. Attachment loan-to-value reflects the total commitment amount of loans senior to our position divided by as-completed appraised value, or the total commitment amount of loans senior to our position divided by projected total cost basis. Detachment loan-to-value reflect the cumulative commitment amount of our loan and loans senior to our position divided by projected total cost basis
- 5. Represents reported NOI for the fiscal year ended December 31, 2019 at CLNC share
- 6. Represents the percent leased as of December 31, 2019 and is weighted by carrying value at CLNC share as of December 31, 2019
- Based on in-place leases (defined as occupied and paying leases) as of December 31, 2019 and assumes that no renewal options are exercised. W.A. calculation based on carrying value at CLNC share as of December 31, 2019

- 1. Represents CLNC share as of December 31, 2019. This includes noncontrolling interests in the Operating Partnership and excludes noncontrolling interests in investment entities
- Based on the fiscal year ended December 31, 2019 Legacy, Non-Strategic Earnings excluding gains/(losses) at CLNC share divided by GAAP net book value at CLNC share as of December 31, 2019
- 3. Based on carrying values at CLNC share as of December 31, 2019. Property type excludes private equity interests
- 4. Related to an equity participation interest
- 5. Multifamily includes: (i) apartments, (ii) student housing and (iii) manufactured housing communities
- Other includes: (i) commercial and residential development and predevelopment and (ii) mixed-use assets
- 7. Represents carrying values at CLNC share as of December 31, 2019
- 8. Represents carrying values net of any in-place investment-level financing at CLNC share as of December 31, 2019
- 9. Represents Core Portfolio's and LNS Portfolio's proportionate share of outstanding debt related to the corporate revolving credit facility as well as other balance sheet assets and liabilities (including cash, restricted cash, net receivables, other assets, due to related party, accrued and other liabilities, escrow deposits payable and dividends payable)
- 10. Represents net accumulated depreciation and amortization on real estate investments, including related intangible assets and liabilities



# V. APPENDIX - FOOTNOTES (CONT'D)

## Page 21

- 1. Represents carrying values at CLNC share as of December 31, 2019
- 2. Represents the remaining loan term based on the current contractual maturity date of loans and is weighted by carrying value at CLNC share as of December 31, 2019
- 3. Represents the remaining loan term based on maximum maturity date assuming all extension options on loans are exercised by the borrower and is weighted by carrying value at CLNC share as of December 31, 2019
- 4. In addition to the stated cash coupon rate, unlevered all-in yield includes non-cash payment in-kind interest income and the accrual of origination, extension and exit fees. Unlevered all-in yield for the loan portfolio assumes the applicable floating benchmark rate as of December 31, 2019 for W.A. calculations
- 5. Based on carrying values at CLNC share as of December 31, 2019
- 6. Other includes: (i) commercial and residential development and predevelopment and (ii) mixed-use assets

#### Page 22

- 1. Represents carrying values at CLNC share as of December 31, 2019
- 2. Represents carrying values net of any in-place investment-level financing at CLNC share as of December 31, 2019
- 3. In addition to the stated cash coupon rate, unlevered all-in yield includes non-cash payment in-kind interest income and the accrual of origination, extension and exit fees. Unlevered all-in yield for the loan portfolio assumes the applicable floating benchmark rate as of December 31, 2019 for W.A. calculations
- 4. Represents the remaining loan term based on the current contractual maturity date of loans and is weighted by carrying value at CLNC share as of December 31, 2019
- 5. Represents the remaining loan term based on maximum maturity date assuming all extension options on loans are exercised by the borrower and is weighted by carrying value at CLNC share as of December 31, 2019

#### Page 23

- 1. Represents carrying values at CLNC share as of December 31, 2019; includes deferred leasing costs and other net intangibles; includes the impact of accumulated depreciation and amortization
- 2. Represents carrying values net of any in-place investment-level financing at CLNC share as of December 31, 2019
- 3. Represents reported NOI for the fourth quarter 2019 at CLNC share
- 4. Annualized NOI is calculated by annualizing reported NOI for the fourth quarter 2019 at CLNC share
- Represents the percent leased as of December 31, 2019 and is weighted by carrying value at CLNC share as of December 31, 2019
- Based on in-place leases (defined as occupied and paying leases) as of December 31, 2019 and assumes that no renewal options are exercised. W.A. calculation based on carrying value at CLNC share as of December 31, 2019
- 7. Based on carrying values at CLNC share as of December 31, 2019

#### Page 24

- 1. Represents carrying values at CLNC share as of December 31, 2019; includes deferred leasing costs and other net intangibles; includes the impact of accumulated depreciation and amortization
- 2. Represents carrying values net of any in-place investment-level financing at CLNC share as of December 31, 2019
- 3. Represents reported NOI/EBITDA for the fourth guarter 2019 at CLNC share
- 4. Annualized NOI/EBITDA is calculated by annualizing reported NOI/EBITDA for the fourth quarter 2019 at CLNC share
- 5. Represents the percent leased as of December 31, 2019. W.A. calculation based on carrying value at CLNC share as of December 31, 2019. Excludes hotel properties
- 6. Based on in-place leases (defined as occupied and paying leases) as of December 31, 2019 and assumes that no renewal options are exercised. W.A. calculation based on carrying value at CLNC share as of December 31, 2019. Includes office and retail properties only
- 7. Multifamily includes: (i) apartments, (ii) student housing and (iii) manufactured housing communities
- 8. Based on carrying values at CLNC share as of December 31, 2019

## Page 25

- 1. In addition to the stated cash coupon rate, unlevered all-in yield includes non-cash payment in-kind interest income and the accrual of origination, extension and exit fees. Unlevered all-in yield for the loan portfolio assumes the applicable floating benchmark rate as of December 31, 2019 for W.A. calculations
- 2. Represents the remaining loan term based on maximum maturity date assuming all extension options on loans are exercised by the borrower and is weighted by carrying value at CLNC share as of December 31, 2019
- 3. Represents carrying values at CLNC share as of December 31, 2019

- Represents the percent leased as of December 31, 2019 and is weighted by carrying value at CLNC share as of December 31, 2019. Excludes hotel properties
- 2. Based on in-place leases (defined as occupied and paying leases) as of December 31, 2019 and assumes that no renewal options are exercised. W.A. calculation based on carrying value at CLNC share as of December 31, 2019. Includes office and retail properties only



# V. APPENDIX - FOOTNOTES (CONT'D)

#### Page 27

- 1. Represents the percent leased as of December 31, 2019 and is weighted by carrying value at CLNC share as of December 31, 2019. Excludes hotel properties
- 2. Based on in-place leases (defined as occupied and paying leases) as of December 31, 2019 and assumes that no renewal options are exercised. W.A. calculation based on carrying value at CLNC share as of December 31, 2019. Includes office and retail properties only
- 3. Represents carrying values at CLNC share as of December 31, 2019
- Annualized NOI/EBITDA is calculated by annualizing reported NOI/EBITDA for the fourth quarter 2019 at CLNC share

## Page 29

- 1. Represents UPB at CLNC share as of December 31, 2019
- 2. Represents CLNC's share of total outstanding secured debt agreements (UPB) less unrestricted cash at CLNC's share divided by total stockholders' equity as of December 31, 2019; stockholders' equity includes noncontrolling interests in the Operating Partnership and excludes noncontrolling interests in investment entities
- 3. Assumes the applicable floating benchmark rate as of December 31, 2019 for W.A. calculations and is weighted on outstanding debt (UPB) at CLNC share as of December 31, 2019
- 4. Outstanding debt based on UPB at CLNC share as of December 31, 2019
- 5. Includes noncontrolling interests in the Operating Partnership and excludes noncontrolling interests in investment entities as of December 31, 2019
- 6. Represents financing on one senior loan investment in the Core Portfolio

#### Page 30

- 1. Subject to customary non-recourse carve-outs
- 2. W.A. calculation based on outstanding debt (UPB) at CLNC share as of December 31, 2019. W.A. extended maturity excludes CMBS facilities
- 3. Assumes the applicable floating benchmark rate as of December 31, 2019 for W.A. calculations
- 4. Represents UPB at CLNC share as of December 31, 2019
- 5. Maturity dates are dependent on asset type and typically range from one to two month rolling periods
- 6. Represents financing on one senior loan investment in the Core Portfolio

#### Page 37

- 1. Represents interests in assets held by third party partners
- 2. Represents the proportionate share attributed to CLNC based on CLNC's ownership % by asset
- 3. Reflects the net impact of securitization assets and related obligations which are consolidated for accounting purposes

#### Page 38

- Represents net accumulated depreciation and amortization on real estate investments, including related intangible assets and liabilities
- 2. The Company calculates GAAP net book value (excluding noncontrolling interests in investment entities) per share and undepreciated book value per share, a non-GAAP financial measure, based on the total number of common shares and OP units (held by members other than the Company or its subsidiaries) outstanding at the end of the reporting period. As of December 31, 2019, the total number of common shares and OP units outstanding was approximately 131.6 million

- 1. The Company calculates Core Earnings / Legacy, Non-Strategic Earnings per share, which are non-GAAP financial measures, based on a weighted average number of common shares and OP units (held by members other than the Company or its subsidiaries). For the fourth quarter 2019, the weighted average number of common shares and OP units was approximately 131.6 million; includes 3.1 million of OP units
- 2. Includes our \$30.8 million proportionate share of impairment losses recorded on equity participations held in joint ventures. This is recorded in equity in earnings of unconsolidated ventures on our consolidated statements of operations
- 3. The Company calculates Core Earnings (Loss) / Legacy, Non-Strategic Earnings (Loss) per share, which are non-GAAP financial measures, based on a weighted average number of common shares and OP units (held by members other than the Company or its subsidiaries). For the twelve months ended December 31, 2019, the weighted average number of common shares and OP units was approximately 131.5 million; includes 3.1 million of OP units



# V. COMPANY INFORMATION

Colony Credit Real Estate, Inc. (NYSE: CLNC) is one of the largest publicly traded commercial real estate credit REITs, focused on originating, acquiring, financing and managing a diversified portfolio consisting primarily of CRE senior mortgage loans, mezzanine loans, preferred equity, debt securities and net leased properties predominantly in the United States. Colony Credit Real Estate is externally managed by a subsidiary of leading global real estate and investment management firm, Colony Capital, Inc. Colony Credit Real Estate is organized as a Maryland corporation that elected to be taxed as a REIT for U.S. federal income tax purposes commencing with our initial taxable year ended December 31, 2018. For additional information regarding the Company and its management and business, please refer to <a href="https://www.clncredit.com">www.clncredit.com</a>.

# **Shareholder information**

Headquarters:

Los Angeles 515 South Flower Street 44<sup>th</sup> Floor Los Angeles, CA 90071 310-282-8220

Stock & Transfer Agent:

American Stock & Transfer Trust Company (AST) 866-751-6317

help@astfinancial.com

**Company Website:** 

www.clncredit.com

NYSE Ticker: CLNC

Press & Media:

Owen Blicksilver P.R., Inc. Caroline Luz 203-656-2829 caroline@blicksilverpr.com Investor Relations:

ADDO Investor Relations Lasse Glassen 310-829-5400

<u>lglassen@addoir.com</u>

Analyst Coverage:

Raymond James Stephen Laws 901-579-4868

B. Riley FBR Randy Binner 703-312-1890