

# Colony Credit REAL ESTATE

# **Supplemental Financial Report First Quarter 2020**

May 7, 2020







This presentation may contain forward-looking statements within the meaning of the federal securities laws. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. In some cases, you can identify forward-looking statements by the use of forward-looking terminology such as "may," "will," "should," "expects," "intends," "plans," "anticipates," "believes," "estimates," "predicts," or "potential" or the negative of these words and phrases or similar words or phrases which are predictions of or indicate future events or trends and which do not relate solely to historical matters. Forward-looking statements involve known and unknown risks, uncertainties, assumptions and contingencies, many of which are beyond our control, and may cause actual results to differ significantly from those expressed in any forward-looking statement. Among others, the following uncertainties and other factors could cause actual results to differ from those set forth in the forward-looking statements: operating costs and business disruption may be greater than expected; uncertainties regarding the ongoing impact of the novel coronavirus (COVID-19), the severity of the disease, the duration of the COVID-19 outbreak, actions that may be taken by governmental authorities to contain the COVID-19 outbreak or to treat its impact, the potential negative impacts of COVID-19 on the global economy and its adverse impact on the real estate market, the economy and the Company's investments (including, but not limited to, the Los Angeles mixed-use development loan), financial condition and business operation; defaults by borrowers in paying debt service on outstanding indebtedness and borrowers' abilities to manage and stabilize properties; deterioration in the performance of the properties securing our investments (including depletion of interest and other reserves or payment-in-kind concessions in lieu of current interest payment obligations) that may cause deterioration in the performance of our investments and, potentially, principal losses to us; the Company's operating results may differ materially from the information presented in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2019, as well as in Colony Credit Real Estate's other filings with the Securities and Exchange Commission; the fair value of the Company's investments may be subject to uncertainties; the Company's use of leverage could hinder its ability to make distributions and may significantly impact its liquidity position; given the Company's dependence on its external manager, an affiliate of Colony Capital, Inc., any adverse changes in the financial health or otherwise of its manager or Colony Capital, Inc. could hinder the Company's operating performance and return on stockholder's investment; the ability to realize substantial efficiencies as well as anticipated strategic and financial benefits, including, but not limited to expected returns on equity and/or yields on investments; adverse impacts on the Company's corporate revolver, including covenant compliance and borrowing base capacity; adverse impacts on the Company's liquidity, including margin calls on master repurchase facilities, debt service or lease payment defaults or deferrals, demands for protective advances and capital expenditures, or its ability to continue to generate liquidity from sales of Legacy, Non-Strategic assets; the Company's ability to liquidate its Legacy, Non-Strategic assets within the projected timeframe or at the projected values; the timing of and ability to deploy available capital; the Company's ability to pay, maintain or grow the dividend at all in the future; the timing of and ability to complete repurchases of the Company's stock; the ability of the Company to refinance certain mortgage debt on similar terms to those currently existing or at all; whether Colony Capital will continue to serve as our external manager or whether we will pursue another strategic transaction; and the impact of legislative, regulatory and competitive changes, and the actions of government authorities, including the current U.S. presidential administration, and in particular those affecting the commercial real estate finance and mortgage industry or our business. The foregoing list of factors is not exhaustive. Additional information about these and other factors can be found in Part I, Item 1A of the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2019, as well as in Colony Credit Real Estate's other filings with the Securities and Exchange Commission. Moreover, each of the factors referenced above are likely to also be impacted directly or indirectly by the ongoing impact of COVID-19 and investors are cautioned to interpret substantially all of such statements and risks as being heightened as a result of the ongoing impact of the COVID-19.

We caution investors not to unduly rely on any forward-looking statements. The forward-looking statements speak only as of the date of this presentation. Colony Credit Real Estate is under no duty to update any of these forward-looking statements after the date of this press release, nor to conform prior statements to actual results or revised expectations, and Colony Credit Real Estate does not intend to do so. We caution investors not to unduly rely on any forward-looking statements. The forward-looking statements speak only as of the date of this press release. Colony Credit Real Estate is under no duty to update any of these forward-looking statements after the date of this press release, nor to conform prior statements to actual results or revised expectations, and Colony Credit Real Estate does not intend to do so.

# IMPORTANT NOTE REGARDING NON-GAAP FINANCIAL MEASURES AND DEFINITIONS



We present Core Earnings/Legacy, Non-Strategic ("LNS") Earnings, which are non-GAAP supplemental financial measures of our performance. Our Core Earnings are generated by the Core Portfolio and Legacy, Non-Strategic Earnings are generated by the Legacy, Non-Strategic Portfolio. We believe that Core Earnings/Legacy, Non-Strategic Earnings provides meaningful information to consider in addition to our net income and cash flow from operating activities determined in accordance with accounting principles generally accepted in the United States ("U.S. GAAP" or "GAAP"). These supplemental financial measures help us to evaluate our performance excluding the effects of certain transactions and U.S. GAAP adjustments that we believe are not necessarily indicative of our current portfolio and operations. For information on the fees we pay our Manager, see Note 10, "Related Party Arrangements" to our consolidated financial statements included in Form 10-Q to be filed with the U.S. Securities and Exchange Commission ("SEC"). In addition, we believe that our investors also use Core Earnings/Legacy, Non-Strategic Earnings or a comparable supplemental performance measure to evaluate and compare the performance of us and our peers, and as such, we believe that the disclosure of Core Earnings/Legacy, Non-Strategic Earnings is useful to our investors.

We define Core Earnings/Legacy, Non-Strategic Earnings as U.S. GAAP net income (loss) attributable to our common stockholders (or, without duplication, the owners of the common equity of our direct subsidiaries, such as our operating partnership or "OP") and excluding (i) non-cash equity compensation expense, (ii) the expenses incurred in connection with our formation or other strategic transactions, (iii) the incentive fee, (iv) acquisition costs from successful acquisitions, (v) gains or losses from sales of real estate property and impairment write-downs of depreciable real estate, including unconsolidated joint ventures and preferred equity investments, (vi) CECL reserves determined by probability of default / loss given default (or "PD/LGD") model, (vii) depreciation and amortization, (viii) any unrealized gains or losses or other similar non-cash items that are included in net income for the current quarter, regardless of whether such items are included in other comprehensive income or loss, or in net income, (ix) one-time events pursuant to changes in U.S. GAAP and (x) certain material non-cash income or expense items that in the judgment of management should not be included in Core Earnings/Legacy, Non-Strategic Earnings. For clauses (ix) and (x), such exclusions shall only be applied after discussions between our Manager and our independent directors and after approval by a majority of our independent directors. U.S. GAAP net income (loss) attributable to our common stockholders and Core Earnings/Legacy, Non-Strategic Earnings include provisions for loan losses.

Prior to the third quarter of 2019, Core Earnings reflected adjustments to U.S. GAAP net income to exclude impairment of real estate and provision for loan losses. During the third quarter of 2019, we revised our definition of Core Earnings to include the provision for loan losses while excluding realized losses of sales of real estate property and impairment write-downs of preferred equity investments. This was approved by a majority of our independent directors.

Core Earnings/Legacy, Non-Strategic Earnings does not represent net income or cash generated from operating activities and should not be considered as an alternative to U.S. GAAP net income or an indication of our cash flows from operating activities determined in accordance with U.S. GAAP, a measure of our liquidity, or an indication of funds available to fund our cash needs, including our ability to make cash distributions. In addition, our methodology for calculating Core Earnings/Legacy, Non-Strategic Earnings may differ from methodologies employed by other companies to calculate the same or similar non-GAAP supplemental financial measures, and accordingly, our reported Core Earnings/Legacy, Non-Strategic Earnings may not be comparable to the Core Earnings/Legacy, Non-Strategic Earnings reported by other companies.

The Company calculates Core Earnings/Legacy, Non-Strategic Earnings per share, which are non-GAAP supplemental financial measures, based on a weighted average number of common shares and operating partnership units (held by members other than the Company or its subsidiaries).

We believe net operating income ("NOI") and earnings before interest, tax, depreciation and amortization ("EBITDA") are useful measures of operating performance of our net leased and other real estate portfolios as they are more closely linked to the direct results of operations at the property level. NOI and EBITDA excludes historical cost depreciation and amortization, which are based on different useful life estimates depending on the age of the properties, as well as adjusts for the effects of real estate impairment and gains or losses on sales of depreciated properties, which eliminate differences arising from investment and disposition decisions. Additionally, by excluding corporate level expenses or benefits such as interest expense, any gain or loss on early extinguishment of debt and income taxes, which are incurred by the parent entity and are not directly linked to the operating performance of the Company's properties, NOI and EBITDA provide a measure of operating performance independent of the Company's capital structure and indebtedness. However, the exclusion of these items as well as others, such as capital expenditures and leasing costs, which are necessary to maintain the operating performance of the Company's properties, and transaction costs and administrative costs, may limit the usefulness of NOI and EBITDA. NOI and EBITDA may fail to capture significant trends in these components of U.S. GAAP net income (loss) which further limits its usefulness.

NOI and EBITDA should not be considered as an alternative to net income (loss), determined in accordance with U.S. GAAP, as an indicator of operating performance. In addition, the Company's methodology for calculating NOI involves subjective judgment and discretion and may differ from the methodologies used by other companies, when calculating the same or similar supplemental financial measures and may not be comparable with other companies.

# IMPORTANT NOTE REGARDING NON-GAAP FINANCIAL MEASURES AND DEFINITIONS (CONT'D)



The Company presents pro rata ("at share" or "at CLNC share") financial information, which is not, and is not intended to be, a presentation in accordance with GAAP. The Company computes pro rata financial information by applying its economic interest to each financial statement line item on an investment-by-investment basis. Similarly, noncontrolling interests' ("NCI") share of assets, liabilities, profits and losses was computed by applying noncontrolling interests' economic interest to each financial statement line item. The Company provides pro rata financial information because it may assist investors and analysts in estimating the Company's economic interest in its investments. However, pro rata financial information as an analytical tool has limitations. Other companies may not calculate their pro rata information in the same methodology, and accordingly, the Company's pro rata information may not be comparable to other companies pro rata information. As such, the pro rata financial information should not be considered in isolation or as a substitute for our financial statements as reported under GAAP, but may be used as a supplement to financial information as reported under GAAP.

We present loan-to-value which reflects the initial loan amount divided by the as-is appraised value as of the date the loan was originated, or by the current principal amount divided by the appraisal value as of the date of the most recent as-is appraisal. For construction loans, loan-to-value reflects the total commitment amount of the loan divided by the as-completed appraised value, or the total commitment amount of the loan divided by the projected total cost basis.

We present risk rankings, which is a supplemental financial disclosure, for loans and preferred equity investments within the Core Portfolio. In addition to reviewing loans and preferred equity for impairments on a quarterly basis, the Company evaluates loans and preferred equity to determine if an allowance for loan loss should be established. In conjunction with this review, the Company assesses the risk factors of each loan and preferred equity investment and assigns a risk rating based on a variety of factors, including, without limitation, underlying real estate performance and asset value, values of comparable properties, durability and quality of property cash flows, sponsor experience and financial wherewithal, and the existence of a risk-mitigating loan structure. Additional key considerations include loan-to-value ratios, debt service coverage ratios, loan structure, real estate and credit market dynamics, and risk of default or principal loss. Based on a five-point scale, the Company's loans and preferred equity investments are rated "1" through "5," from less risk to greater risk. At the time of origination or purchase, loans and preferred equity investments are ranked as a "3" and will move accordingly going forward.



# NOTES REGARDING REPORTABLE SEGMENTS

Colony Credit Real Estate, Inc. ("CLNC", "Colony Credit Real Estate", the "Company" or "We") currently holds investment interests through the reportable segments below, which are based on how management reviews and manages its business. Each segment also includes corporate-level asset management and other fees, related party and general and administrative expenses related to its respective portfolio.

### **Core Portfolio**

### Loans & Preferred Equity Portfolio (or "Loan Portfolio")

As of March 31, 2020, the Company's Loan Portfolio included senior mortgage loans, mezzanine loans and preferred equity interests ("preferred equity") as well as participations in such loans. The Loan Portfolio also includes acquisition, development and construction loan arrangements accounted for as equity method investments as well as loans and preferred equity interests held through joint ventures with an affiliate of Colony Capital which were deconsolidated as a result of the merger and subsequently treated as equity method investments.

- Senior mortgage loans may include junior participations in our originated senior mortgage loans for which we have syndicated the senior participations to other investors and retained the junior participations for our portfolio and contiguous mezzanine loans where we own both the senior and junior loan positions. We believe these investments are more similar to the senior mortgage loans we originate than other loan types given their credit quality and risk profile
- Mezzanine loans include other subordinated loans
- · Preferred equity interests include related equity participation interests

#### **CRE Debt Securities**

As of March 31, 2020, the Company's Commercial Real Estate ("CRE") Debt Securities included both investment grade and non-investment grade rated CMBS bonds (including "B-pieces" of CMBS securitization pools or "B-Piece" investments).

#### Net Leased Real Estate ("Net Lease")

As of March 31, 2020, the Company's Net Lease investments included direct investments in commercial real estate principally composed of long-term leases to tenants on a net lease basis, where such tenants are generally responsible for property operating expenses such as insurance, utilities, maintenance capital expenditures and real estate taxes.

## Legacy, Non-Strategic Portfolio ("LNS Portfolio" or "LNS")

#### Legacy, Non-Strategic Investments

As of March 31, 2020, the Company's Legacy, Non-Strategic Portfolio included direct investments in operating real estate such as multi-tenant office and multifamily residential assets, real estate acquired in settlement of loans ("REO"), real estate private equity interests ("Private Equity Interests" or "PE Interests") and certain retail and other legacy loans originated prior to the combination that created the Company.



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# I. BUSINESS DEVELOPMENTS & PORTFOLIO HIGHLIGHTS



# I. BUSINESS DEVELOPMENTS & HIGHLIGHTS

## **Total Company**

- Michael J. Mazzei joined as Chief Executive Officer & President of the Company on April 1, 2020
- Operating Results
  - Q1'20 GAAP net loss of \$(78.8) million, or \$(0.62) per share
  - Q1'20 Total Core / LNS Earnings of \$11.5 million, or \$0.09 per share; Total Core / LNS Earnings excluding gains / (losses) of \$41.4 million, or \$0.31 per share
- Dividend: Monthly dividend of \$0.10/share in January, February and March 2020. Subsequent to quarter end, the Company announced a suspension of the
  monthly cash dividend beginning with the monthly period ending April 30, 2020
- Book Value: GAAP net book value of \$2.0 billion, or \$14.85 per share; Undepreciated book value of \$2.1 billion, or \$16.12 per share
- CECL Reserve: As of March 31, 2020, CECL reserve totaled \$52.2 million, or \$0.41 per share (included in above book value metrics)
- Liquidity: As of May 6, 2020, total corporate liquidity of approximately \$255 million through cash-on-hand and availability under the corporate revolving credit facility (or "corporate revolver"). In addition, excess capacity under the Company's master repurchase facilities of approximately \$1.6 billion
- Capitalization
  - As of May 6, 2020, the Company is in full compliance with its financial covenants under its corporate revolver and master repurchase facilities
  - Corporate Revolver: On May 6, 2020, the Company amended its corporate revolver agreement to: (i) reduce the tangible net worth covenant from \$2.1 billion to \$1.5 billion, providing portfolio management flexibilities as a result of any disruptions in investments caused by COVID-19 or other factors; (ii) reduce the facility size from \$560 million to \$450 million (noting current borrowings of \$299 million); (iii) limit dividends in line with taxable income and restrict stock repurchases, each for liquidity preservation purposes; and (iv) focus new investments on senior mortgages

## **Core Portfolio**

- Operating Results
  - Q1'20 GAAP net loss of \$(35.0) million, or \$(0.27) per share
  - Q1'20 Core Earnings of \$46.2 million, or \$0.35 per share; Core Earnings excluding gains / (losses) of \$40.0 million, or \$0.30 per share
- Book Value: GAAP net book value of \$1.8 billion, or \$13.36 per share; Undepreciated book value of \$1.8 billion, or \$14.04 per share
- Senior Loan Master Repurchase Facilities:
  - During the first quarter through the date hereof, the Company received and timely paid one margin call for less than \$1 million on one hospitality loan. In addition, the Company made voluntarily paydowns on two other hospitality loans, received a holiday from future margin calls between 3 and 4 months, and obtained broader discretion to enter into permitted modifications with its borrowers on these specific loans, if necessary, in the upcoming 6 months. The Company is in active discussions with other master repurchase facility lenders to achieve a result similar to the agreements described above, either on an asset specific basis or across all assets with the specific lender
  - As of May 6, 2020, the Company's exposure to senior loan master repurchase facility financing was approximately \$700 million



# I. BUSINESS DEVELOPMENTS & HIGHLIGHTS (CONT'D)

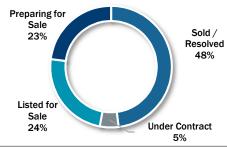
## Core Portfolio (Cont'd)

- CRE Debt Securities Master Repurchase Facilities:
  - Subsequent to the first quarter, the Company consolidated its borrowings with one existing counterparty, paid down its borrowings to a blended advance rate of 62% (providing for 15% of buffer before any additional margin calls) and extended the repurchase date on all such borrowings to 6/30/20
  - As of May 6, 2020, the Company maintains approximately \$124 million of repurchase financing on such CRE debt securities with a fixed cost of financing rate of 4.50%
- Investments: The Company has not closed on any new investments in 2020 through the date hereof and is primarily focused on existing investments and commitments. During the first quarter, gross fundings on its existing investments totaled \$54 million
- Repayments: During the first quarter, three loans totaling \$68 million in carrying value repaid in full
- Portfolio Management: Collected 99% of total April interest payments across the Core Loan & Preferred Equity Portfolio and collected 95% of total April rent
  payments across the Core Net Lease Real Estate Portfolio

## **LNS Portfolio**

- Operating Results
  - Q1'20 GAAP net loss of \$(43.8) million, or \$(0.35) per share
  - Q1'20 LNS Earnings (Loss) of \$(34.7) million, or \$(0.26) per share; LNS Earnings excluding gains / (losses) of \$1.4 million, or \$0.01 per share
- Book Value: GAAP net book value of \$0.2 billion, or \$1.49 per share
- LNS Portfolio Sales/Resolutions During The First Quarter 2020 Through The Date Hereof:
  - 13 Sold/Resolved Assets: Total gross sales price of \$269 million and a net sales price of \$170 million after transaction costs, debt repayment and promote, representing an approximately \$3 million gain and a 2% premium to GAAP net book value
  - NY Hospitality Loans: During the three months ended March 31, 2020, given the immediate and significant detrimental impact of COVID-19, recorded a \$37 million provision for loan loss related to the Company's four New York Hospitality Loans collateralized by a 1,300-room hotel. On April 22, 2020, closed on a discounted pay-off of the total investment interests, realizing on such provision for loan loss
- Cumulative LNS Portfolio Sales / Resolutions Since Announcing Portfolio Bifurcation Plan (November 2019):

		As of September	30, 20	019, GAAI	P					
(\$ in millions; at CLNC share)	Number of assets			rrying alue		carrying lue <sup>(1)</sup>	Gross sales price <sup>(2)</sup>		Net sales price <sup>(2)(3)</sup>	
Sold / Resolved	18	26	\$	309	\$	198	\$	291	\$	192
Under Contract	2	2		20		20		23		23
Listed for Sale	22	25		194		100		n/a		n/a
Preparing for Sale	12	17		323		96		n/a		n/a
Total	54	70	\$	845	\$	413		n/a		n/a

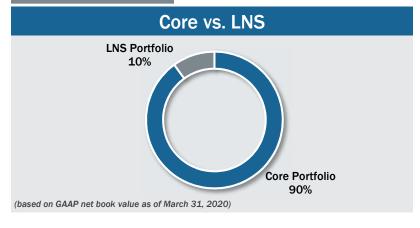




# I. COMPANY SNAPSHOT

(\$ in thousands, unless otherwise stated; as of March 31, 2020; at CLNC share)

Com	pany overview
\$5.4 billion	Total at-share assets <sup>(1)</sup>
60%	Debt-to-asset ratio <sup>(2)</sup>
<b>1.4</b> x	Net-debt-to-equity ratio <sup>(3)</sup>
\$2.0 billion / \$14.85 per share	GAAP net book value <sup>(1)</sup>
\$2.1 billion / \$16.12 per share	Undepreciated book value <sup>(1)</sup>



Portf	olic	overvie	W			
		Carrying value <sup>(1)</sup>	N	et carrying value <sup>(4)</sup>	Pe	r Share
Core Portfolio						
Senior mortgage loans	\$	2,281,164	\$	663,979	\$	5.05
Mezzanine loans		318,182		318,182		2.42
Preferred equity & other loans <sup>(5)</sup>		267,783		267,783		2.04
CRE debt securities <sup>(6)</sup>		270,175		72,783		0.56
Net lease real estate <sup>(7)</sup>		1,045,596		321,123		2.44
Allocated assets, liabilities & corporate debt <sup>(8)</sup>		519,303		112,129		0.85
Total Core Portfolio	\$	4,702,203	\$	1,755,980	\$	13.36
LNS Portfolio						
Investment-level - LNS Portfolio	\$	535,148	\$	200,898	\$	1.53
Allocated assets, liabilities & corporate debt <sup>(8)</sup>		152,343		(4,518)		(0.04)
Total LNS Portfolio	\$	687,491	\$	196,380	\$	1.49
Total Company – GAAP	\$	5,389,694	\$	1,952,360	\$	14.85
Plus: accumulated depreciation & amortization <sup>(9)</sup>				166,655		1.27
Total Company – Undepreciated			\$	2,119,015	\$	16.12





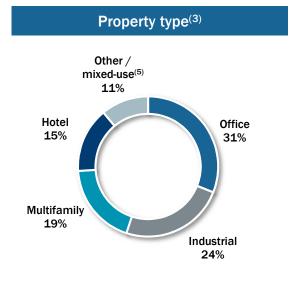


# II. CORE PORTFOLIO - OVERVIEW

(As of March 31, 2020; at CLNC share)

# Total number of investments \$4.7 billion Total at-share assets \$1.8 billion GAAP net book value \$13.36 GAAP net book value per share Annualized Q1'20 Core Earnings yield ex. gains / (losses) (losses)

## Investment type<sup>(3)</sup> Preferred equity & CRE debt other loans(4) securities 6% 6% Mezzanine loans 8% Senior mortgage Net lease loans real estate 55% 25%



# **Select Underlying Assets**



**Northeast Office Property** 



**Southwest Multifamily Property** 



**Northern California Luxury Hotel** 



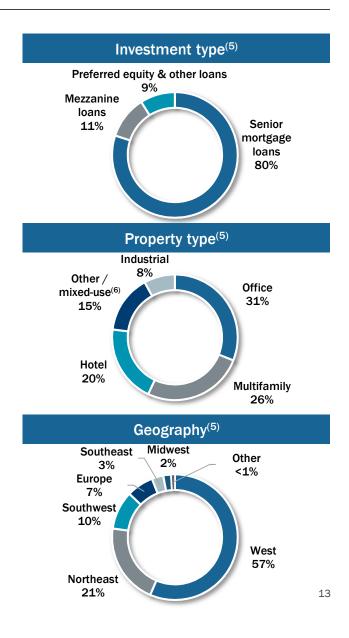
**NNN Dublin Office Campus** 



# II. CORE PORTFOLIO – LOANS & PREFERRED EQUITY PORTFOLIO OVERVIEW

(As of March 31, 2020; at CLNC share)

	Overview
\$2.9 billion	Total loans & preferred equity <sup>(1)</sup>
53	Total number of investments
\$54 million	Average investment size
92%	% Senior loans floating rate (All floating rate senior loans have LIBOR floors in-place)
1.8 years	W.A. remaining term <sup>(2)</sup>
4.1 years	W.A. extended remaining term <sup>(3)</sup>
7.5%	W.A. unlevered all-in yield (4)
70%	W.A. loan-to-value (senior loans only)
3.8	W.A. risk ranking





# II. CORE PORTFOLIO – LOANS & PREFERRED EQUITY PORTFOLIO OVERVIEW (CONT'D)

(\$ in thousands; as of March 31, 2020; at CLNC share)

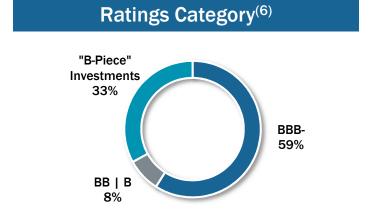
	Number of investments	Carrying value <sup>(1)</sup>	Net carrying value <sup>(2)</sup>	W.A. unlevered all-in yield <sup>(3)</sup>	W.A. remaining term (years) <sup>(4)</sup>	W.A. extended term (years) <sup>(5)</sup>
Floating rate						
Senior mortgage loans	34	\$ 2,109,779	\$ 492,595	5.7%	1.4	4.0
Mezzanine loans	1	11,338	11,338	12.3%	0.8	1.8
Total / W.A. floating rate	35	2,121,117	503,933	5.7%	1.4	4.0
Fixed rate						
Senior mortgage loans	1	171,384	171,384	15.0%	0.8	3.8
Mezzanine loans	8	306,844	306,844	12.1%	1.5	3.1
Preferred equity & other loans	9	267,783	267,783	12.0%	5.7	6.3
Total / W.A. fixed rate	18	746,012	746,012	12.7%	2.8	4.4
Total / W.A.	53	\$ 2,867,129	\$ 1,249,945	7.5%	1.8	4.1

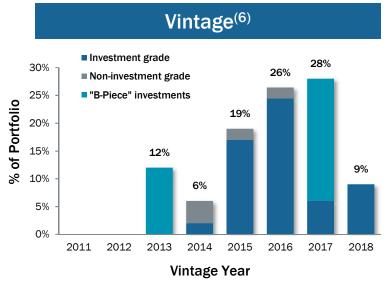


# II. CORE PORTFOLIO - CRE DEBT SECURITIES

(As of March 31, 2020, unless otherwise stated; at CLNC share)

	Overview										
\$469 million	Principal value <sup>(1)</sup>										
\$270 million	Carrying value <sup>(1)</sup>										
\$73 million	Net carrying value <sup>(2)</sup>										
51	Total number of investments <sup>(3)</sup>										
6.0 years	W.A. remaining term <sup>(4)</sup>										
8.1%	W.A. unlevered all-in yield <sup>(5)</sup>										





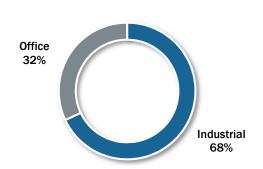


# II. CORE PORTFOLIO - NET LEASE REAL ESTATE

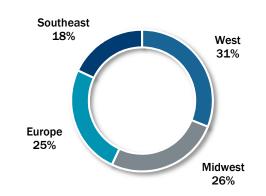
(\$ and square feet in thousands; as of March 31, 2020, unless otherwise stated; at CLNC share)

	Number of properties	Number of buildings	Rentable square feet ("RSF")		Carrying value <sup>(1)</sup>		Net carrying value <sup>(2)</sup>		Q1'20 NOI <sup>(3)</sup>		nnualized 1'20 NOI <sup>(4)</sup>	W.A. % leased at end of period <sup>(5)</sup>	W.A. remaining lease term (years) <sup>(6)</sup>
Industrial	47	47	11,319 RSF	\$	706,069	\$	190,031	\$	11,610	\$	46,438	94%	9.9
Office	3	28	1,812 RSF		339,527		131,092		5,967		23,870	100%	8.8
Total / W.A.	50	75	13,132 RSF	\$	1,045,596	\$	321,123	\$	17,577	\$	70,308	96%	9.5
Accumulated deprec	iation and amort	tization			89,734		89,734						
Total / W.A Und	Total / W.A. – Undepreciated						410,857						

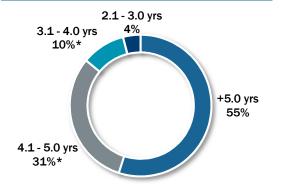




# Geography<sup>(7)</sup>



# W.A. remaining lease term(6)(7)



<sup>\* 100%</sup> is related to industrial net lease properties



# II. CORE PORTFOLIO - INVESTMENT DETAIL

(\$ in millions; as of March 31, 2020; at CLNC share)

# Core Portfolio - loans & preferred equity portfolio

	Origination date	Collateral type	City, State		arrying alue <sup>(1)</sup>	Coupon type	Cash coupon	Unlevered all-in yield <sup>(2)</sup>	Extended maturity date <sup>(3)</sup>	LTV <sup>(4)</sup>	Risk ranking
Senior loans	uate	Conateral type	Oity, State	<u>v</u>	aiue	туре	Coupon	all-lil ylelu	maturity date	LIV	Talikilig
Loan 1	Jan-18	Hotel	San Jose, CA	\$	173	Floating	L+ 4.3%	5.3%	Jan-23	62%	4
Loan 2	Jun-19	Multifamily	Milpitas, CA	·	173	Floating	L+ 3.1%	5.5%	Jul-24	72%	3
Loan 3 *	Oct-18	Other (mixed-use)	Dublin, Ireland		171	Fixed	8.0%	15.0%	Dec-23	96%	4
Loan 4	Oct-18	Hotel	San Diego, CA		137	Floating	L+ 4.8%	6.9%	Oct-24	71%	4
Loan 5	Jun-18	Hotel	Berkeley, CA		117	Floating	L+ 3.2%	5.2%	Jul-25	66%	4
Loan 6	Sep-19	Industrial	New York, NY		113	Floating	L+ 3.1%	5.8%	Sep-24	76%	3
Loan 7	Dec-18	Office	Carlsbad, CA		111	Floating	L+ 3.7%	6.1%	Dec-23	73%	3
Loan 8 *	Jun-19	Multifamily	Santa Clara, CA		98	Floating	L+ 4.4%	7.3%	Jun-24	64%	4
Loan 9	Apr-19	Multifamily	Various - U.S.		91	Floating	L+ 3.0%	5.9%	Apr-24	65%	4
Loan 10	May-19	Office	Stamford, CT		88	Floating	L+ 3.5%	5.8%	Jun-25	71%	4
Loan 11	Jun-18	Hotel	Englewood, CO		73	Floating	L+ 3.5%	5.3%	Jul-23	69%	4
Loan 12	Jun-18	Office	Burlingame, CA		73	Floating	L+ 2.8%	5.1%	Jul-23	61%	3
Loan 13	Oct-19	Other (mixed-use)	Brooklyn, NY		66	Floating	L+ 3.4%	5.9%	Nov-24	66%	4
Loan 14	Aug-18	Office	San Jose, CA		66	Floating	L+ 2.5%	4.5%	Aug-25	66%	3
Loan 15	Apr-19	Office	Long Island City, NY		62	Floating	L+ 3.3%	5.8%	Apr-24	58%	4
Loan 16	May-19	Office	Long Island City, NY		60	Floating	L+ 3.5%	6.0%	Jun-24	59%	4
Loan 17	Feb-19	Office	Baltimore, MD		54	Floating	L+ 3.5%	6.2%	Feb-24	74%	4
Loan 18	Jul-19	Office	Washington, D.C.		50	Floating	L+ 2.8%	5.7%	Aug-24	68%	4
Loan 19	Jul-19	Multifamily	Phoenix, AZ		43	Floating	L+ 2.7%	5.0%	Jul-24	76%	4
Loan 20	Oct-18	Multifamily	Dupont, WA		40	Floating	L+ 3.3%	5.6%	Nov-23	82%	3
Loan 21	Feb-19	Multifamily	Las Vegas, NV		38	Floating	L+ 3.2%	5.9%	Feb-24	71%	4
Loan 22	May-18	Multifamily	Henderson, NV		38	Floating	L+ 3.3%	5.3%	Jun-23	73%	4
Loan 23	Apr-18	Multifamily	Oxnard, CA		36	Floating	L+ 5.2%	7.2%	May-21	71%	4
Loan 24	Sep-19	Office	Salt Lake City, UT		36	Floating	L+ 2.7%	5.0%	Oct-24	72%	4
Loan 25	May-19	Multifamily	North Phoenix, AZ		36	Floating	L+ 3.4%	5.6%	May-24	81%	4
Loan 26	Jun-17	Office	Miami, FL		34	Floating	L+ 4.9%	6.2%	Jul-22	68%	3
Loan 27	Mar-19	Office	San Jose, CA		30	Floating	L+ 3.0%	5.9%	Apr-24	64%	4
Loan 28	Nov-13	Hotel	Bloomington, MN		28	Floating	n/a	n/a	Jan-20	100%	5
Loan 29	Jan-19	Multifamily	Tempe, AZ		26	Floating	L+ 2.9%	5.2%	Feb-24	79%	4
Loan 30	Jan-19	Office	Santa Barbara, CA		25	Floating	L+ 3.2%	5.7%	Feb-24	80%	3
Loan 31	Sep-19	Office	San Francisco, CA		23	Floating	L+ 3.4%	6.1%	Oct-24	72%	3
Loan 32	Dec-18	Multifamily	Phoenix, AZ		22	Floating	L+ 2.9%	5.2%	Jan-23	73%	4
Loan 33	Aug-19	Office	San Francisco, CA		20	Floating	L+ 2.8%	5.6%	Sep-24	73%	3
Loan 34	Feb-19	Office	Charlotte, NC		19	Floating	L+ 3.4%	6.0%	Mar-24	56%	3
Loan 35	Feb-19	Multifamily	Las Vegas, NV		13	Floating	L+ 3.2%	5.9%	Feb-24	71%	4
Total / W.A. senior lo		ividitilalilily	Las vegas, IVV	\$	2,281	rivating	L: J.2/0	6.4%	Mar-24	70%	3.7
Total / W.A. Sellior IC	ans			Þ	2,201			<b>U.4</b> /0	IVIAI-24	1070	3.1

<sup>\*</sup> Reflects loans and preferred equity interests in which the underlying collateral is related to construction/development projects



# II. CORE PORTFOLIO - INVESTMENT DETAIL (CONT'D)

(\$ in millions; rentable square feet in thousands; as of March 31, 2020; at CLNC share)

# Core Portfolio - loans & preferred equity portfolio (cont'd)

	Origination			Ca	rrying	Coupon	Cash	Unlevered	Extended		Risk
	date	Collateral type	City, State	V	lue <sup>(1)</sup>	type	coupon	all-in yield <sup>(2)</sup>	maturity date <sup>(3)</sup>	LTV <sup>(4)</sup>	ranking
Mezzanine loans	<u>1</u>										
Loan 36 *	Jul-17	Other (mixed-use)	Los Angeles, CA	\$	131	Fixed	10.0%	13.0%	Jul-22	55% - 81%	5
Loan 37 *	Dec-18	Multifamily	Santa Clarita, CA		49	Fixed	7.0%	13.8%	Dec-24	56% - 84%	4
Loan 38 *	Jul-18	Office	Dublin, Ireland		37	Fixed	-	12.5%	Dec-21	45% - 68%	4
Loan 39	Sep-19	Hotel	Berkeley, CA		28	Fixed	9.0%	11.5%	Jul-25	66% - 81%	4
Loan 40 *	Jul-19	Multifamily	Placentia, CA		21	Fixed	8.0%	13.3%	Jul-24	51% - 84%	4
Loan 41 *	Mar-13	Other (mixed-use)	San Rafael, CA		19	Fixed	n/a	n/a	Jun-20	32% - 86%	4
Loan 42 *	Dec-19	Multifamily	Milpitas, CA		18	Fixed	8.0%	13.3%	Dec-24	49% - 71%	4
Loan 43	Jan-17	Hotel	New York, NY		11	Floating	L+ 11.0%	12.3%	Jan-22	63% - 76%	4
Loan 44	Jul-14	Multifamily	Various - TX		4	Fixed	9.5%	9.5%	Aug-24	71% - 83%	4
Total / W.A. mezzan	ine loans			\$	318			12.1%	Apr-23	54% - 78%	4.4
Preferred equity	& other loans										
Loan 45	Sep-16	Industrial	Various - U.S.	\$	101	Fixed	14.1%	14.2%	Sep-27	n/a	4
Loan 46	May-18	Office	Various - N.Y.		78	Fixed	7.0%	12.0%	Jun-27	n/a	4
Loan 47 *	Jul-17	Other (mixed-use)	Los Angeles, CA		32	Fixed	10.0%	13.0%	Jul-22	n/a	5
Loan 48 **	Sep-16	Industrial	Various - U.S.		24	n/a	n/a	n/a	Sep-27	n/a	4
Loan 49	Aug-18	Office	Las Vegas, NV		17	Fixed	8.0%	15.5%	Sep-23	n/a	4
Loan 50	Jun-19	Other	Various - U.S.		12	Fixed	10.0%	15.3%	May-24	n/a	4
Loan 51 *,**	Jul-18	Office	Dublin, Ireland		4	n/a	n/a	n/a	Dec-21	n/a	4
Loan 52	May-19	Other	Various - U.S.		0	n/a	n/a	n/a	n/a	n/a	n/a
Loan 53 **	Oct-14	Hotel	Austin, TX		0	Fixed	n/a	n/a	n/a	n/a	n/a
Total / W.A. preferre	ed equity & other lo	oans		\$	268			12.0%	May-26	n/a	4.1
Total / W.A. loans &	preferred equity p	ortfolio		\$	2.867			7.5%	Apr-24	n/a	3.8

<sup>\*</sup> Reflects loans and preferred equity interests in which the underlying collateral is related to construction/development projects

## Core Portfolio - net lease real estate

	Origination date	Collateral type	City, State	irrying ilue <sup>(1)</sup>	ualized O NOI <sup>(5)</sup>	# of properties	# of buildings	Rentable square feet ("RSF")	W.A. % leased <sup>(6)</sup>	W.A. lease term (yrs) <sup>(7)</sup>
Net lease real estate										
Net lease 1	Jun-15	Industrial	Various - U.S.	\$ 324	\$ 19	22	22	6,697 RSF	88%	4.7
Net lease 2	Aug-18	Industrial	Various - U.S.	278	20	2	2	2,787 RSF	100%	18.3
Net lease 3	Jul-18	Office	Stavenger, Norway	263	17	1	26	1,291 RSF	100%	10.2
Net lease 4	Mar-16	Industrial	Various - OH	104	7	23	23	1,834 RSF	99%	3.6
Net lease 5	Jul-06	Office	Aurora, CO	44	4	1	1	184 RSF	100%	2.7
Net lease 6	Jun-06	Office	Indianapolis, IN	33	3	1	1	338 RSF	100%	5.8
Total / W.A. net lease rea	l estate			\$ 1,046	\$ 70	50	75	13,132 RSF	96%	9.5

<sup>\*\*</sup> Represents an equity participation interest





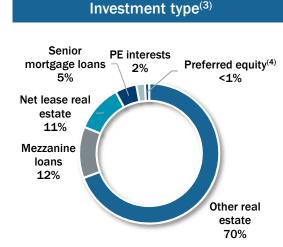
# III. LEGACY, NON-STRATEGIC PORTFOLIO

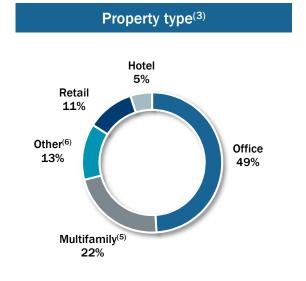


# III. LEGACY, NON-STRATEGIC - PORTFOLIO OVERVIEW

(\$ in thousands, unless otherwise stated; as of March 31, 2020; at CLNC share)

# Fortfolio summary Total number of investments \$0.7 billion Total at-share assets (1) \$0.2 billion GAAP net book value (1) \$1.49 GAAP net book value per share Annualized Q1'20 LNS Earnings yield ex. gains / (losses) (2)





	Portfolio Overview													
Number of Number of Carrying Net o														
Senior mortgage loans	3	4	\$	28,139	\$	12,314								
Mezzanine loans	2	6		62,863		62,863								
Preferred equity <sup>(4)</sup>	-	1		687		687								
Net lease real estate	6	6		59,375		4,049								
Other real estate	27	30		375,320		112,221								
PE interests	1	4		8,764		8,764								
Allocated assets, liabilities & corpo	orate debt <sup>(9)</sup>			152,343		(4,518)								
Total LNS Portfolio - GAAP	39	51	\$	687,491	\$	196,380								

# **Portfolio Activity**

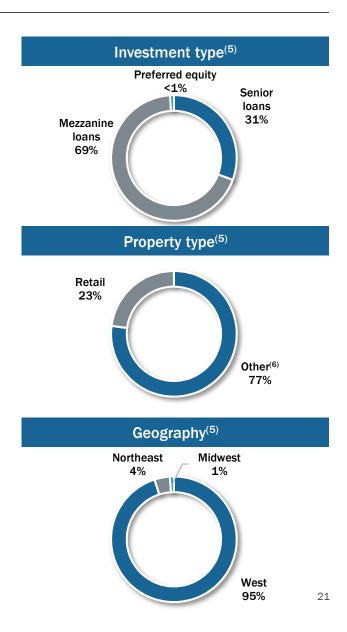
- Q1'20 LNS Earnings ex. gains / (losses) of approximately \$1.4 million, or \$0.01 per share; annualized Q1'20 LNS Earnings yield ex. gains / (losses) of approximately 2.9%
- GAAP net book value of \$0.2 billion, or \$1.49 per share
- During the first quarter 2020, sold ten LNS assets totaling \$231 million of gross proceeds
- Subsequent to the first quarter 2020, sold three LNS assets totaling \$38 million of gross proceeds



# III. LEGACY, NON-STRATEGIC - LOANS & PREFERRED EQUITY PORTFOLIO OVERVIEW

(As of March 31, 2020; at CLNC share)

	Overview
\$92 million	Total loans & preferred equity <sup>(1)</sup>
11	Total number of investments
\$8 million	Average investment size
59%	% Senior loans floating rate
0.4 years	W.A. remaining term <sup>(2)</sup>
1.0 years	W.A. extended remaining term <sup>(3)</sup>
1.1%	W.A. unlevered all-in yield <sup>(4)</sup>



# III. LEGACY, NON-STRATEGIC – LOANS & REAL E PREFERRED EQUITY PORTFOLIO OVERVIEW (CONT'D)



(\$ in thousands; as of March 31, 2020; at CLNC share)

	Number of investments	Carrying value <sup>(1)</sup>	N	let carrying value <sup>(2)</sup>	W.A. unlevered all-in yield <sup>(3)</sup>	W.A. remaining term (years) <sup>(4)</sup>	W.A. extended term (years) <sup>(5)</sup>
Floating rate							
Senior mortgage loans	3	\$ 16,625	\$	800	5.9%	0.1	0.1
Mezzanine loans	1	0		0	9.0%	0.0	0.0
Total / W.A. floating rate	4	16,625		800	5.9%	0.1	0.1
Fixed rate							
Senior mortgage loans *	1	11,514		11,514	0.0%	0.1	0.1
Mezzanine loans	5	62,863		62,863	0.0%	0.5	1.4
Preferred equity **	1	687		687	0.0%	0.0	0.0
Total / W.A. fixed rate	7	75,064		75,064	0.0%	0.4	1.2
Total / W.A.	11	\$ 91,689	\$	75,864	1.1%	0.4	1.0

<sup>\*</sup> During the first quarter 2020, placed one senior loan on non-accrual

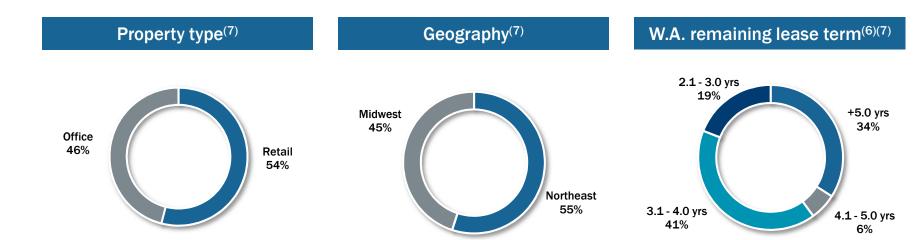
<sup>\*\*</sup> Represents an equity participation interest



# III. LEGACY, NON-STRATEGIC - NET LEASE REAL ESTATE

(\$ and square feet in thousands; as of March 31, 2020, unless otherwise stated; at CLNC share)

	Number of properties	Number of buildings	Rentable square feet ("RSF")	Carrying value <sup>(1)</sup>	N	et carrying value <sup>(2)</sup>	Q	(1'20 NOI <sup>(3)</sup>	nnualized L'20 NOI <sup>(4)</sup>	W.A. % leased at end of period <sup>(5)</sup>	W.A. remaining lease term (years) <sup>(6)</sup>
Retail	10	10	468 RSF	\$ 31,993	\$	(10,970)	\$	1,281	\$ 5,124	100%	4.7
Office	2	2	320 RSF	27,382		15,019		529	2,116	72%	5.1
Total / W.A.	12	12	788 RSF	\$ 59,375	\$	4,049	\$	1,810	\$ 7,240	87%	4.9
Accumulated deprecia	ation and amor	tization		14,890		14,890					
Total / W.A. – Unde	preciated			\$ 74,265	\$	18,939					





# III. LEGACY, NON-STRATEGIC - OTHER REAL ESTATE

(\$ and square feet in thousands: as of March 31, 2020, unless otherwise stated: at CLNC share)

	Number of properties	Number of buildings	Rentable square feet ("RSF") / units / keys		Carrying value <sup>(1)</sup>	N	et carrying value <sup>(2)</sup>		.'20 noi / :Bitda <sup>(3)</sup>	Q1	nnualized L'20 NOI / EBITDA <sup>(4)</sup>	W.A. % leased at end of period <sup>(5)</sup>	W.A. remaining lease term (years) <sup>(6)</sup>
Office	31	39	2,975 RSF	\$	228,049	\$	58,579	\$	5,099	\$	20,396	90%	3.9
Multifamily <sup>(7)</sup>	6	43	2,224 units		115,156		43,027		1,546		6,184	91%	n/a
Hotel	1	1	318 keys		27,552		6,052		349		1,396	n/a	n/a
Retail	2	2	396 RSF		4,562		4,562		(52)		(208)	63%	1.0
Total / W.A.	40	85	n/a	\$	375,320	\$	112,221	\$	6,942	\$	27,768	90%	3.8
Accumulated depre	eciation and amor	tization			62,032		62,032						
Total / W.A Ur	ndepreciated			\$	437,352	\$	174,253						
Р	roperty typ	e <sup>(8)</sup>			Geogr	ар	hy <sup>(8)</sup>			W.	A. rema	ining lease	term <sup>(6)(8)</sup>
Multifamily <sup>(7)</sup> 31%		otail % Office 61%	<b>)</b>	7% Sou	Wes 4%			idwe: 38%	2	2.1 - 3 4 3.1 - 4	1 - 2.0 yrs 12% 3.0 yrs % 4.0 yrs		4.1 - 5.0 yrs 76%

<sup>\*</sup> During the first quarter 2020, the Company sold five Legacy, Non-Strategic assets; two office assets, two multifamily assets and one hotel asset. As a result of the sales, financial results in the above table exclude approximately \$2.2 million and \$8.7 million from Q1'20 NOI / EBITDA and Annualized Q1'20 NOI / EBITDA, respectively, related to these asset resolutions



# III. LEGACY, NON-STRATEGIC - INVESTMENT DETAIL

(\$ in millions; as of March 31, 2020; at CLNC share)

# Legacy, Non-Strategic Portfolio - loans & preferred equity portfolio

			Coupon	Cash	Unlevered	Extended
	Collateral type	City, State	type	coupon	all-in yield <sup>(1)</sup>	maturity date <sup>(2)</sup>
Senior loans						
Loan 1 *	Hotel	New York, NY	n/a	n/a	n/a	May-23
Loan 2	Retail	Colorado Springs, CO	Floating	L+ 4.9%	5.9%	May-20
Loan 3 *,**	Other	Calimesa, CA	n/a	n/a	n/a	May-20
Loan 4 *	Hotel	New York, NY	n/a	n/a	n/a	May-23
Mezzanine loans						
Loan 5 *,**	Other	Rolling Hills Estates, CA	n/a	n/a	n/a	Jun-21
Loan 6 *	Retail	Various - U.S.	n/a	n/a	n/a	Apr-24
Loan 7 *,**	Other	Rolling Hills Estates, CA	n/a	n/a	n/a	Feb-20
Loan 8	Retail	Colorado Springs, CO	Floating	L+ 8.0%	9.0%	May-20
Loan 9 *	Hotel	New York, NY	n/a	n/a	n/a	May-23
Loan 10 *	Hotel	New York, NY	n/a	n/a	n/a	May-23
Preferred equity						
Loan 11 *,**,***	Other	Rolling Hills Estates, CA	n/a	n/a	n/a	n/a

<sup>\*</sup> Represents loans on nonaccrual status

# Legacy, Non-Strategic Portfolio - loans & preferred equity portfolio summary

			unieverea	Extended
	Carryin	g value <sup>(3)</sup>	all-in yield <sup>(1)</sup>	maturity date <sup>(2)</sup>
Senior loans	\$	28	3.5%	May-20
Mezzanine loans		63	0.0%	Aug-21
Preferred equity		1	n/a	n/a
Total / W.A. loans & preferred equity portfolio	\$	92	1.1%	Apr-20

<sup>\*\*</sup> Reflects loans and preferred equity interests in which the underlying collateral is related to construction/development projects

<sup>\*\*\*</sup> Represents an equity participation interest



# III. LEGACY, NON-STRATEGIC - INVESTMENT DETAIL (CONT'D)

(\$ in millions; rentable square feet in thousands; as of March 31, 2020; at CLNC share)

## Legacy, Non-Strategic Portfolio - net lease & other real estate

					Rentable square		
			# of	# of	feet ("RSF") /	W.A.	W.A. lease
	Collateral type	City, State	properties	buildings	units / keys	% leased <sup>(1)</sup>	term (yrs) <sup>(2)</sup>
Net lease real estate							
Net lease 1	Retail	Various - U.S.	7	7	320 RSF	100%	4.0
Net lease 2	Office	Columbus, OH	1	1	199 RSF	52%	6.7
Net lease 3	Office	Rockaway, NJ	1	1	121 RSF	100%	2.8
Net lease 4	Retail	Keene, NH	1	1	45 RSF	100%	8.8
Net lease 5	Retail	Fort Wayne, IN	1	1	50 RSF	100%	4.4
Net lease 6	Retail	South Portland, ME	1	1	53 RSF	100%	3.5
Other real estate							
Other real estate 1	Office	Creve Coeur, MO	7	7	848 RSF	93%	4.3
Other real estate 2	Office	Warrendale, PA	5	5	496 RSF	100%	4.9
Other real estate 3	Multifamily	New Orleans, LA	1	1	375 Units	92%	n/a
Other real estate 4	Hotel	Coraopolis, PA	1	1	318 Keys	n/a	n/a
Other real estate 5	Multifamily	Kalamazoo, MI	1	24	584 Units	95%	n/a
Other real estate 6	Multifamily	Cayce, SC	1	1	466 Units	81%	n/a
Other real estate 7	Multifamily	Central, SC	1	10	469 Units	98%	n/a
Other real estate 8	Office	Omaha, NE	1	1	405 RSF	67%	1.1
Other real estate 9	Office	Greensboro, NC	1	1	130 RSF	88%	2.3
Other real estate 10	Multifamily	Gillette, WY	1	6	139 Units	88%	n/a
Other real estate 11	Office	Greensboro, NC	1	1	86 RSF	85%	1.4
Other real estate 12	Office	Winston Salem, NC	1	1	140 RSF	43%	1.2
Other real estate 13	Office	Bath, ME	1	1	38 RSF	100%	0.8
Other real estate 14	Office	Topeka, KS	1	1	195 RSF	71%	3.1
Other real estate 15	Retail	Anchorage, AK	1	1	344 RSF	65%	1.0
Other real estate 16	Office	Greensboro, NC	1	2	59 RSF	22%	0.6
Other real estate 17	Retail	West Columbia, SC	1	1	52 RSF	58%	0.8
Other real estate 18	Office	Greensboro, NC	1	1	48 RSF	31%	0.3
Other real estate 19	Office	Greensboro, NC	1	1	48 RSF	67%	0.8
Other real estate 20	Office	Greensboro, NC	1	1	47 RSF	10%	0.0
Other real estate 21	Office	Greensboro, NC	1	4	42 RSF	51%	0.5
Other real estate 22	Office	Anchorage, AK	1	5	11 RSF	100%	1.3
Other real estate 23	Office	Greensboro, NC	1	1	34 RSF	40%	0.3
Other real estate 24	Office	Greensboro, NC	1	1	35 RSF	46%	0.6
Other real estate 25	Office	Greensboro, NC	1	1	27 RSF	55%	0.2





(\$ in millions; rentable square feet in thousands; as of March 31, 2020; at CLNC share)

## Legacy, Non-Strategic Portfolio – net lease & other real estate (cont'd)

					Rentable square		
			# of	# of	feet ("RSF") /	W.A.	W.A. lease
	Collateral type	City, State	properties	buildings	units / keys	% leased <sup>(1)</sup>	term (yrs) <sup>(2)</sup>
Other real estate 26	Multifamily	Evansville, WY	1	1	191 Units	41%	n/a
Other real estate 27	Office	Greensboro, NC	1	1	33 RSF	100%	6.0
Other real estate 28	Office	Greensboro, NC	1	1	35 RSF	44%	0.3
Other real estate 29	Office	Greensboro, NC	1	1	23 RSF	63%	1.0
Other real estate 30	Office	Topeka, KS	1	1	195 RSF	71%	3.1

## Legacy, Non-Strategic Portfolio – net lease & other real estate summary

							Rentable square		
			Anr	nualized Q1'20	# of	# of	feet ("RSF") /	W.A.	W.A. lease
	Carryin	g value <sup>(3)</sup>	N	OI / EBITDA <sup>(4)</sup>	properties	buildings	units / keys	% leased <sup>(1)</sup>	term (yrs) <sup>(2)</sup>
Net lease real estate	\$	59	\$	7	12	12	788 RSF	87%	4.9
Other real estate		375		28	40	85	n/a	90%	3.8
Total / W.A. net lease & other real estate	\$	435	\$	35	52	97	n/a	n/a	n/a



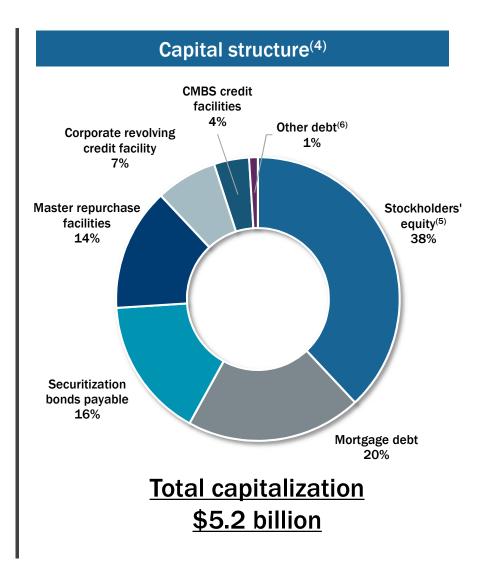




# IV. CAPITALIZATION HIGHLIGHTS

(As of March 31, 2020, unless otherwise stated; at CLNC share)

	Overview
\$5.2 billion	Total capitalization (excluding cash)
\$3.2 billion	Total outstanding debt <sup>(1)</sup>
\$299 million	Corporate revolving credit facility outstanding As of May 6, 2020
\$0.7 billion (\$2.3 billion maximum facilities availability)	Master repurchase facilities outstanding As of May 6, 2020
<b>1</b> .4x	Net debt-to-equity ratio <sup>(2)</sup>
3.47%	Blended all-in cost of financing <sup>(3)</sup>





# IV. CAPITALIZATION OVERVIEW

(\$ in thousands; as of March 31, 2020; at CLNC share)

	Recourse vs. Non-recourse <sup>(1)</sup>	W.A. extended maturity <sup>(2)</sup>	W.A. contractual interest rate <sup>(2)</sup>	W.A. all-in COF <sup>(2)(3)</sup>		Outstanding debt (UPB) <sup>(4)</sup>
Corporate debt						
Corporate revolving credit facility	Recourse	Feb-23	L + 2.25%	3.24%	\$	340,000
Investment-level debt						
Securitization bonds payable	Non-recourse	Aug-35	L + 1.59%	2.59%		840,423
Mortgage debt - net lease (fixed)	Non-recourse	Feb-28	4.35%	4.35%		658,436
Mortgage debt - net lease (floating)	Non-recourse	Apr-21	L + 2.50%	3.49%		66,038
Master repurchase facilities	Limited recourse	Jun-22	L + 2.03%	3.30%		707,202
CMBS credit facilities (floating) <sup>(5)</sup>	Recourse	N/A	L + 1.94%	2.93%		129,291
CMBS credit facilities (fixed) <sup>(5)</sup>	Recourse	N/A	4.50%	4.50%		68,101
Other debt <sup>(6)</sup>	Non-recourse	Jun-24	L + 3.00%	3.99%		69,559
Total core portfolio investment-level debt		Oct-28		3.37%		2,539,050
Mortgage debt – other real estate (fixed)	Non-recourse	Aug-24	4.51%	4.51%		241,599
Mortgage debt – other real estate (floating)	Non-recourse	Apr-24	L + 2.95%	3.94%		21,500
Mortgage debt - net lease (fixed)	Non-recourse	Nov-25	4.33%	4.33%		53,777
Mortgage debt - net lease (floating)	Non-recourse	Jul-23	L + 2.15%	3.14%		1,550
Master repurchase facilities	Limited recourse	Apr-21	L + 2.75%	3.74%		15,825
Total legacy, non-strategic portfolio investment-level debt		Aug-24		4.40%	_	334,251
Total / W.A. debt (CLNC share)		Sep-27		3.47%	\$	3,213,301
						Book value
Stockholders' equity					\$	1,906,680
Noncontrolling interests in the Operating Partnership						45,680
Total book value of common equity (CLNC share)						1,952,360

5,165,661

Total capitalization







# V. APPENDIX - CONSOLIDATED BALANCE SHEET

ands, except share and per share data; as of March 31, 2020 unless otherwise stated)		rch 31, 2020 (Unaudited)	Decei	mber 31, 2019
Assets	-	<u> </u>		·
Cash and cash equivalents	\$	393,845	\$	69,619
Restricted cash		159,521		126,06
Loans and preferred equity held for investment, net		2,351,278		2,576,33
Real estate securities, available for sale, at fair value		179,572		252,82
Real estate, net		1,226,988		1,484,79
Investments in unconsolidated ventures (\$8,764 and \$10,283 at fair value, respectively)		585,994		595,30
Receivables, net		41,569		46,45
Deferred leasing costs and intangible assets, net		98,507		112,76
Assets held for sale		270,680		189,47
Other assets		62,643		87,70
Mortgage loans held in securitization trusts, at fair value		1,822,991		1,872,97
Total assets	\$	7,193,588	\$	7,414,30
Liabilities				
Securitization bonds payable, net	\$	833,671	\$	833,15
Mortgage and other notes payable, net		1,152,851		1,256,11
Credit facilities		1,260,419		1,099,23
Due to related party		10,766		11,01
Accrued and other liabilities		145,956		140,42
Intangible liabilities, net		10,548		22,14
Liabilities related to assets held for sale		10,842		29
Escrow deposits payable		49,499		74,49
Dividends payable		13,147		13,16
Mortgage obligations issued by securitization trusts, at fair value		1,732,388		1,762,91
Total liabilities		5,220,087		5,212,95
Commitments and contingencies				
Equity				
Stockholders' equity				
Preferred stock, \$0.01 par value, 50,000,000 shares authorized, no shares issued and outstanding as of March 31,				_
2020 and December 31, 2019, respectively		_		
Common stock, \$0.01 par value per share				
Class A, 950,000,000 shares authorized, 128,366,427 and 128,538,703 shares issued and outstanding as of		1,284		1,28
March 31, 2020 and December 31, 2019, respectively		1,204		1,20
Additional paid-in capital		2,907,796		2,909,18
Accumulated deficit		(959,695)		(819,73
Accumulated other comprehensive income (loss)		(42,705)		28,29
Total stockholders' equity	1	1,906,680		2,119,02
Noncontrolling interests in investment entities		21,141		31,63
Noncontrolling interests in the Operating Partnership		45,680		50,69
Total equity		1,973,501		2,201,35
Total liabilities and equity	\$	7,193,588	\$	7,414,30





(In thousands, except per share data; as of March 31, 2020, unless otherwise stated) (Unaudited)

	Т	hree Months E	nded	ed March 31,		
		2020		2019		
Net interest income						
Interest income	\$	46,104	\$	38,409		
Interest expense		(20,744)		(19,292)		
Interest income on mortgage loans held in securitization trusts		20,555		38,476		
Interest expense on mortgage obligations issued by securitization trusts		(18,059)		(35,635)		
Net interest income		27,856		21,958		
Property and other income						
Property operating income		52,513		63,134		
Other income		9,409		177		
Total property and other income		61,922		63,311		
Expenses						
Management fee expense		7,946		11.358		
Property operating expense		22,531		28,180		
Transaction, investment and servicing expense		3,134		529		
Interest expense on real estate		13,078		13,607		
Depreciation and amortization		17,976		27,662		
Provision for loan losses		69,932		-		
Impairment of operating real estate		4,126		-		
Administrative expense (including \$342 and \$1,843 of equity-based compensation expense,						
respectively)		7,038		6,653		
Total expenses		145,761		87,989		
Other income (loss)						
Unrealized gain (loss) on mortgage loans and obligations held in securitization trusts, net		(19,452)		1,029		
Realized gain on mortgage loans and obligations held in securitization trusts, net		-		48		
Other loss, net		(20,162)		(5,079		
Loss before equity in earnings of unconsolidated ventures and income taxes		(95,597)		(6,722)		
Equity in earnings of unconsolidated ventures		17,167		21,310		
Income tax benefit (expense)		(1,711)		369		
Net income (loss)		(80,141)		14,957		
Net (income) loss attributable to noncontrolling interests:		(,,		,		
Investment entities		(523)		298		
Operating Partnership		1,892		(347		
Net income (loss) attributable to Colony Credit Real Estate, Inc. common stockholders	\$	(78,772)	\$	14,908		
Net income (loss) per common share – basic and diluted	\$	(0.62)	\$	0.11		
	•		•			
Weighted average shares of common stock outstanding – basic and diluted		128,487		127,943		



# V. APPENDIX - CONSOLIDATED STATEMENTS OF OPERATIONS BY SEGMENT

(\$ in thousands; as of March 31, 2020) (Unaudited)

	Three Months Ended March 31, 2020													
					Co	re Portfolio								
Net interest income		Loans and preferred equity		CRE debt securities		Net lease real estate		Corporate		Total Core Portfolio		Legacy, Non- Strategic Portfolio		Total
Interest income	\$	40,316	\$	4,537	\$	-	\$	(453)	\$	44,400	\$	1,704	\$	46,104
Interest expense		(16,833)		(1,490)		-		(1,423)		(19,746)		(998)		(20,744
Interest income on mortgage loans held in securitization trusts		-		22,536		-		(1,981)		20,555		-		20,555
Interest expense on mortgage obligations issued by securitization trusts		-		(20,040)		<u> </u>		1,981		(18,059)		-		(18,059
Net interest income		23,483		5,543		-		(1,876)		27,150		706		27,856
Property and other income														
Property operating income		-		-		21,512		-		21,512		31,001		52,513
Other income		24		72		9,019		5		9,120		289		9,409
Total property and other income		24		72		30,532		5		30,632		31,290		61,922
Expenses														
Management fee expense		-		-		-		6,516		6,516		1,430		7,946
Property operating expense		-		-		3,684		-		3,684		18,847		22,531
Transaction, investment and servicing expense		398		-		143		1,673		2,214		920		3,134
Interest expense on real estate		-		-		8,461		-		8,461		4,617		13,078
Depreciation and amortization		-		-		11,153		-		11,153		6,823		17,976
Provision for loan losses		31,499		-		-		-		31,499		38,433		69,932
Impairment of operating real estate		-		-		-		-		-		4,126		4,126
Administrative expense		363		535		82		3,151		4,131		2,907		7,038
Total expenses		32,260		535		23,523		11,340		67,658		78,103		145,761
Other income (loss)														
Unrealized gain (loss) on mortgage loans and obligations held in securitization				(19,906)				454		(40.450)				(10.450
trusts, net		-		(19,906)		-		454		(19,452)		-		(19,452
Other gain (loss), net		-		(16,336)		(4,084)		(92)		(20,512)		350		(20,162
Income (loss) before equity in earnings of unconsolidated ventures and income taxes		(8,753)		(31,162)		2,925		(12,849)		(49,840)		(45,757)		(95,597
Equity in earnings of unconsolidated ventures		14.074		_				_		14,074		3,093		17,167
Income tax benefit (expense)		(361)				198				(163)		(1,548)		(1,711
Net income (loss)		4,960		(31,162)		3,123		(12,849)		(35,929)		(44,212)		(80,141
Net (income) loss attributable to noncontrolling interests:		7,000		(31,102)		0,120		(12,070)		(50,528)		(77,212)		(00,171
Investment entities		11		-		77		-		88		(611)		(523
Operating Partnership				_		-		843		843		1,049		1,892
Net income (loss) attributable to Colony Credit Real Estate, Inc. common	\$	4,971	\$	(31,162)	_	3,200	\$	(12,006)	\$	(34,998)	\$	(43,774)	\$	(78,772



# V. APPENDIX - OUTSTANDING COMMON SHARES AND OP UNITS

	As of	As of
	March 31, 2020	December 31, 2019
Class A common stock	128,366,427	128,538,703
OP units	3,075,623	3,075,623
Total common stock and OP units outstanding	131,442,050	131,614,326



# V. APPENDIX – RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL INFORMATION

(In thousands, except per share data; as of March 31, 2020) (Unaudited)

## Reconciliation of consolidated balance sheet to at CLNC share balance sheet

				As	of March 31, 2	020					
		Total			Core Portfolio		Legacy, Non-Strategic Portfolio				
	Consolidated	NCI <sup>(1)</sup>	At CLNC share <sup>(2)</sup>	Consolidated	NCI <sup>(1)</sup>	At CLNC share <sup>(2)</sup>	Consolidated	NCI <sup>(1)</sup>	At CLNC share <sup>(2)</sup>		
Assets											
Loans and preferred equity held for investment, net	\$ 2,351,278	\$ -	\$ 2,351,278	\$ 2,351,278	\$ -	\$ 2,351,278	\$ -	\$ -	\$ -		
Real estate securities, available for sale, at fair value	179,572	-	179,572	179,572	-	179,572	-	-	-		
Real estate, net	1,226,988	27,305	1,199,683	993,104	13,645	979,459	233,884	13,660	220,224		
Investments in unconsolidated ventures	585,994	-	585,994	519,208	-	519,208	66,786	-	66,786		
Deferred leasing costs and intangible assets, net	98,507	2,295	96,212	68,254	445	67,809	30,253	1,850	28,403		
Assets held for sale	270,680	33,706	236,974	-	-	-	270,680	33,706	236,974		
Mortgage loans held in securitization trusts, at fair value <sup>(3)</sup>	1,822,991	1,732,388	90,603	1,822,991	1,732,388	90,603	-	-	-		
Cash, restricted cash, receivables and other assets	657,578	8,200	649,378	518,765	4,491	514,274	138,813	3,709	135,104		
Total assets	\$ 7,193,588	\$ 1,803,894	\$ 5,389,694	\$ 6,453,172	\$ 1,750,969	\$ 4,702,203	\$ 740,416	\$ 52,925	\$ 687,491		
Liabilitles											
Securitization bonds payable, net	\$ 833,671	\$ -	\$ 833.671	\$ 833,671	\$ -	\$ 833,671	\$ -	\$ -	\$ -		
Mortgage and other notes payable, net	1,152,851	44.684	1,108,167	775,899	8.388	767,511	376.952	36,296	340.656		
Credit facilities	1,260,419	-	1,260,419	1,132,389	-	1,132,389	128,030	-	128,030		
Intangible liabilities, net	10,548	1,078	9,470	1,795	123	1,672	8,753	955	7,798		
Liabilities related to assets held for sale	10,842	383	10,459	-	-	-	10,842	383	10,459		
Mortgage obligations issued by securitization trusts, at fair value <sup>(3)</sup>	1,732,388	1,732,388	-	1,732,388	1,732,388	-	-	-	-		
Due to related party, other liabilities, escrow deposits payable and dividends payable	219,368	4,220	215,148	217,770	6,790	210,980	1,598	(2,570)	4,168		
Total liabilities	\$ 5,220,087	\$ 1,782,753	\$ 3,437,334	\$ 4,693,912	\$ 1,747,689	\$ 2,946,223	\$ 526,175	\$ 35,064	\$ 491,111		
Takal anythy/including noncontrolling interests											
Total equity (including noncontrolling interests in the Operating Partnership)	\$ 1,973,501	\$ 21,141	\$ 1,952,360	\$ 1,759,260	\$ 3,280	\$ 1,755,980	\$ 214,241	\$ 17,861	\$ 196,380		
Total liabilities and equity	\$ 7,193,588	\$ 1,803,894	\$ 5,389,694	\$ 6,453,172	\$ 1,750,969	\$ 4,702,203	\$ 740,416	\$ 52,925	\$ 687,491		
Total common shares and OP units outstanding	131,442	131,442	131,442	131,442	131,442	131,442	131,442	131,442	131,442		
GAAP net book value per share	\$ 15.01	\$ 0.16	\$ 14.85	\$ 13.38	\$ 0.02	\$ 13.36	\$ 1.63	\$ 0.14	\$ 1.49		



# V. APPENDIX - RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL INFORMATION (CONT'D)

(In thousands, except per share data; as of March 31, 2020) (Unaudited)

## Reconciliation of GAAP net book value to undepreciated book value

	As of March 31, 2020								
	Total			gacy, Non-Strategic Portfolio		Core Portfolio			
GAAP net book value (excluding noncontrolling interests in investment entities)	\$	1,952,360	\$	196,380	\$	1,755,980			
Accumulated depreciation and amortization <sup>(1)</sup>		166,655		76,921		89,734			
Undepreciated book value	\$	2,119,015	\$	273,301	\$	1,845,714			
GAAP net book value per share (excluding noncontrolling interests in investment entities)	\$	14.85	\$	1.49	\$	13.36			
Accumulated depreciation and amortization per share <sup>(1)</sup>		1.27		0.59		0.68			
Undepreciated book value per share	\$	16.12	\$	2.08	\$	14.04			
Total common shares and OP units outstanding <sup>(2)</sup>		131,442		131,442		131,442			



# V. APPENDIX - RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL INFORMATION (CONT'D)

(In thousands, except per share data; as of March 31, 2020) (Unaudited)

Reconciliation of GAAP net income (loss) to Core Earnings (Loss)/Legacy, Non-Strategic Earnings (Loss)

Three Months Ended March 31, 2020 Legacy, Non-Strategic Total Portfolio Core Portfolio Net loss attributable to Colony Credit Real Estate, Inc. common stockholders (78,772) \$ (43,774)\$ (34,998)Net loss attributable to noncontrolling interest of the Operating Partnership (1.892)(1.049)(843)Non-cash equity compensation expense 342 154 188 684 1,181 Transaction costs 1,865 6.131 11.379 Depreciation and amortization 17,510 Net unrealized loss (gain) on investments: 4.126 4.126 Impairment of operating real estate and preferred equity Other unrealized loss 40.360 34 40.326 CECL reserves(1) 29,000 (153)29,153 Gains on sales of real estate (452)(452)Adjustments related to noncontrolling interests in investment entities (589)(376)(213)Core Earnings (Loss) / Legacy, Non-Strategic Earnings (Loss) attributable to Colony Credit Real Estate, Inc. \$ 11,498 (34,675)\$ 46,173 common stockholders and noncontrolling interest of the Operating Partnership 0.35 Core Earnings (Loss) / Legacy, Non-Strategic Earnings (Loss) per share (2) \$ 0.09 (0.26)Weighted average number of common shares and OP units<sup>(2)</sup> 131.563 131.563 131,563



# V. APPENDIX - RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL INFORMATION (CONT'D)

(\$ in thousands; as of March 31, 2020) (Unaudited)

# Reconciliation of GAAP net income (loss) to NOI/EBITDA

	Three Months Ended March 31, 2020										
		Co	re Portfolio			Legacy, Non-Strategic Portfolio					
	Net lease real estate		Other	Total Core		Net lease	Other	Total LNS Portfolio			
			real estate		ortfolio	real estate	real estate				Total
Net income (loss) attributable to Colony Credit Real Estate, Inc. common stockholders	\$ 3,02	20 \$	168	\$	3,188	\$ 426	\$ (3,503)	\$	(3,077)	\$	111
Adjustments:											
Net income (loss) attributable to noncontrolling interests in investment entities	(6	65)	-		(65)	-	210		210		145
Amortization of above- and below-market lease intangibles		(5)	-		(5)	23	(422)		(399)		(404)
Interest expense on real estate	8,40	61	-		8,461	662	3,953		4,615		13,076
Other income	(8,73	38)	(281)		(9,019)	-	(261)		(261)		(9,280)
Transaction, investment and servicing expense		76	67		143	9	49		58		201
Depreciation and amortization	11,1	53	-		11,153	654	6,169		6,823		17,976
Impairment of operating real estate	-		-		-	-	4,126		4,126		4,126
Administrative expense	8	32	-		82	-	9		9		91
Other (gain) loss on investments, net	4,08	84	-		4,084	34	(385)		(351)		3,733
Income tax (benefit) expense	(24	43)	45		(198)	-	-		-		(198)
NOI/EBITDA attributable to noncontrolling interest in investment entities	(24	47)	-		(247)	-	(823)		(823)		(1,070)
Total NOI/EBITDA attributable to Colony Credit Real Estate, Inc. common stockholders	\$ 17,5	78 \$	(1)	\$	17,577	\$ 1,808	\$ 9,122	\$	10,930	\$	28,507



# V. APPENDIX - FOOTNOTES

#### Page 9

- 1. Net carrying value includes \$27.5 million of investment-level financing related to one sold / resolved asset that was paid down subsequent to September 30, 2019. As a result, net carrying values as of September 30, 2019 may not be an appropriate proxy when comparing to actual results
- Gross and net sales price includes approximately \$13.2 million of cash proceeds related to the NY Hospitality Loans, which were swept to paydown the unpaid principal balance prior to closing of
  the discounted payoff on April 22, 2020
- 3. Net sales price represents gross sales price net of any in-place investment-level financing and transaction costs

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- 1. Represents CLNC share as of March 31, 2020. This includes noncontrolling interests in the Operating Partnership and excludes noncontrolling interests in investment entities
- 2. Debt-to-asset ratio based on total outstanding secured debt agreements (unpaid principal balance or "UPB") at CLNC share divided by total assets at CLNC share as of March 31, 2020
- 3. Represents CLNC's share of total outstanding secured debt agreements (UPB) less unrestricted cash at CLNC's share divided by total stockholders' equity as of March 31, 2020; stockholders' equity includes noncontrolling interests in the Operating Partnership and excludes noncontrolling interests in investment entities
- 4. Represents carrying values net of any in-place investment-level financing at CLNC share as of March 31, 2020
- 5. Preferred equity includes \$28.0 million related to equity participation interests
- 6. Includes securitization assets which are presented net of the impact from consolidation
- 7. Net lease real estate includes deferred leasing costs and other net intangibles and includes the impact of accumulated depreciation and amortization
- 8. Represents Core Portfolio's and LNS Portfolio's proportionate share of outstanding debt related to the corporate revolving credit facility as well as other balance sheet assets and liabilities (including cash, restricted cash, net receivables, other assets, due to related party, accrued and other liabilities, escrow deposits payable and dividends payable)
- 9. Represents net accumulated depreciation and amortization on real estate investments, including related intangible assets and liabilities

#### Page 12

- 1. Represents CLNC share as of March 31, 2020. This includes noncontrolling interests in the Operating Partnership and excludes noncontrolling interests in investment entities
- Based on annualized reported Q1'20 Core Earnings excluding provision for loan losses of \$2.3 million and realized gains on FX hedges of \$8.6 million divided by GAAP net book value of the Core Portfolio as of March 31, 2020
- 3. Based on carrying values at CLNC share as of March 31, 2020. Property type excludes CMBS and mortgage loans held in securitization trusts
- 4. Preferred equity includes \$28.0 million related to equity participation interests
- 5. Other / mixed-use includes: (i) commercial and residential development and predevelopment and (ii) mixed-use assets

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- 1. Represents carrying values at CLNC share as of March 31, 2020
- 2. Represents the remaining loan term based on the current contractual maturity date of loans and is weighted by carrying value at CLNC share as of March 31, 2020
- 3. Represents the remaining loan term based on maximum maturity date assuming all extension options on loans are exercised by the borrower and is weighted by carrying value at CLNC share as of March 31, 2020
- 4. In addition to the stated cash coupon rate, unlevered all-in yield includes non-cash payment in-kind interest income and the accrual of origination, extension and exit fees. Unlevered all-in yield for the loan portfolio assumes the applicable floating benchmark rate as of March 31, 2020 for W.A. calculations
- 5. Based on carrying values at CLNC share as of March 31, 2020
- 6. Other / mixed-use includes: (i) commercial and residential development and predevelopment and (ii) mixed-use assets

#### Page 14

- 1. Represents carrying values at CLNC share as of March 31, 2020
- 2. Represents carrying values net of any in-place investment-level financing at CLNC share as of March 31, 2020
- 3. In addition to the stated cash coupon rate, unlevered all-in yield includes non-cash payment in-kind interest income and the accrual of origination, extension and exit fees. Unlevered all-in yield for the loan portfolio assumes the applicable floating benchmark rate as of March 31, 2020 for W.A. calculations
- 4. Represents the remaining loan term based on the current contractual maturity date of loans and is weighted by carrying value at CLNC share as of March 31, 2020
- 5. Represents the remaining loan term based on maximum maturity date assuming all extension options on loans are exercised by the borrower and is weighted by carrying value at CLNC share as of March 31, 2020

- 1. Represents principal amounts and carrying values at CLNC share as of March 31, 2020; for securitization assets, carrying values at CLNC share are presented net of the impact from consolidation
- 2. Represents carrying values net of any in-place investment-level financing at CLNC share as of March 31, 2020
- 3. Investment count represents total number of tranches acquired; two total "B-piece" transactions



# V. APPENDIX - FOOTNOTES (CONT'D)

#### Page 15 (cont'd)

- 4. W.A. calculation based on carrying value at CLNC share as of March 31, 2020
- 5. In addition to the stated cash coupon rate, unlevered all-in yield includes non-cash interest income related to the accretion of purchase discounts and are loss-adjusted for the non-rated CRE debt securities. W.A. calculation based on carrying value at CLNC share as of March 31, 2020
- 6. Based on carrying values at CLNC share as of March 31, 2020

#### Page 16

- 1. Represents carrying values at CLNC share as of March 31, 2020; includes deferred leasing costs and other net intangibles; includes the impact of accumulated depreciation and amortization
- 2. Represents carrying values net of any in-place investment-level financing at CLNC share as of March 31, 2020
- 3. Represents reported NOI for the first guarter 2020 at CLNC share
- 4. Represents annualized reported NOI for the first quarter 2020 at CLNC share
- 5. Represents the percent leased as of March 31, 2020 and is weighted by carrying value at CLNC share as of March 31, 2020
- 6. Based on in-place leases (defined as occupied and paying leases) as of March 31, 2020 and assumes that no renewal options are exercised. W.A. calculation based on carrying value at CLNC share as of March 31, 2020
- 7. Based on carrying values at CLNC share as of March 31, 2020

#### Page 17

- 1. Represents carrying values at CLNC share as of March 31, 2020
- 2. In addition to the stated cash coupon rate, unlevered all-in yield includes non-cash payment in-kind interest income and the accrual of origination, extension and exit fees. Unlevered all-in yield for the loan portfolio assumes the applicable floating benchmark rate as of March 31, 2020 for W.A. calculations
- 3. Represents the remaining loan term based on maximum maturity date assuming all extension options on loans are exercised by the borrower and is weighted by carrying value at CLNC share as of March 31, 2020
- 4. Senior loans reflect the initial loan amount divided by the as-is value as of the date the loan was originated, or the principal amount divided by the appraised value as of the date of the most recent as-is appraisal. Construction senior loans' loan-to-value reflect the total commitment amount of the loan divided by the as completed appraised value, or the total commitment amount of the loan divided by the projected total cost basis

#### Page 18

- Represents carrying values at CLNC share as of March 31, 2020
- In addition to the stated cash coupon rate, unlevered all-in yield includes non-cash payment in-kind interest income and the accrual of origination, extension and exit fees. Unlevered all-in yield for
  the loan portfolio assumes the applicable floating benchmark rate as of March 31, 2020 for W.A. calculations
- 3. Represents the remaining loan term based on maximum maturity date assuming all extension options on loans are exercised by the borrower and is weighted by carrying value at CLNC share as of March 31, 2020
- 4. Mezzanine loans include attachment loan-to-value and detachment loan-to-value, respectively. Attachment loan-to-value reflects initial funding of loans senior to our position divided by the as-is value as of the date the loan was originated, or the principal amount divided by the appraised value as of the date of the most recent appraisal. Detachment loan-to-value reflects the cumulative initial funding of our loan and the loans senior to our position divided by the as-is value as of the date the loan was originated, or the cumulative principal amount divided by the appraised value as of the date of the most recent appraisal. Construction mezzanine loans include attachment loan-to-value and detachment loan-to-value, respectively. Attachment loan-to-value reflects the total commitment amount of loans senior to our position divided by projected total cost basis. Detachment loan-to-value reflect the cumulative commitment amount of our loan and loans senior to our position divided by projected total cost basis
- 5. Represents annualized reported NOI for the first guarter 2020 at CLNC share
- 6. Represents the percent leased as of March 31, 2020 and is weighted by carrying value at CLNC share as of March 31, 2020
- 7. Based on in-place leases (defined as occupied and paying leases) as of March 31, 2020 and assumes that no renewal options are exercised. W.A. calculation based on carrying value at CLNC share as of March 31, 2020

- 1. Represents CLNC share as of March 31, 2020. This includes noncontrolling interests in the Operating Partnership and excludes noncontrolling interests in investment entities
- 2. Based on annualized reported Q1'20 LNS Earnings excluding provision for loan losses of \$36.8 million and other realized gains of \$0.7 million divided by GAAP net book value of the LNS Portfolio
- 3. Based on carrying values at CLNC share as of March 31, 2020. Property type excludes private equity interests
- 4. Related to an equity participation interest
- 5. Multifamily includes: (i) apartments, (ii) student housing and (iii) manufactured housing communities



# V. APPENDIX - FOOTNOTES (CONT'D)

#### Page 20 (cont'd)

- 6. Other includes commercial and residential development and predevelopment assets
- 7. Represents carrying values at CLNC share as of March 31, 2020
- 8. Represents carrying values net of any in-place investment-level financing at CLNC share as of March 31, 2020
- 9. Represents LNS Portfolio's proportionate share of outstanding debt related to the corporate revolving credit facility as well as other balance sheet assets and liabilities (including cash, restricted cash, net receivables, other assets, due to related party, accrued and other liabilities, escrow deposits payable and dividends payable)

#### Page 21

- 1. Represents carrying values at CLNC share as of March 31, 2020
- 2. Represents the remaining loan term based on the current contractual maturity date of loans and is weighted by carrying value at CLNC share as of March 31, 2020
- 3. Represents the remaining loan term based on maximum maturity date assuming all extension options on loans are exercised by the borrower and is weighted by carrying value at CLNC share as of March 31, 2020
- 4. In addition to the stated cash coupon rate, unlevered all-in yield includes non-cash payment in-kind interest income and the accrual of origination, extension and exit fees. Unlevered all-in yield for the loan portfolio assumes the applicable floating benchmark rate as of March 31, 2020 for W.A. calculations
- 5. Based on carrying values at CLNC share as of March 31, 2020
- Other includes commercial and residential development and predevelopment assets

#### Page 22

- 1. Represents carrying values at CLNC share as of March 31, 2020
- Represents carrying values net of any in-place investment-level financing at CLNC share as of March 31, 2020
- 3. In addition to the stated cash coupon rate, unlevered all-in yield includes non-cash payment in-kind interest income and the accrual of origination, extension and exit fees. Unlevered all-in yield for the loan portfolio assumes the applicable floating benchmark rate as of March 31, 2020 for W.A. calculations
- 4. Represents the remaining loan term based on the current contractual maturity date of loans and is weighted by carrying value at CLNC share as of March 31, 2020
- 5. Represents the remaining loan term based on maximum maturity date assuming all extension options on loans are exercised by the borrower and is weighted by carrying value at CLNC share as of March 31, 2020

### Page 23

- 1. Represents carrying values at CLNC share as of March 31, 2020; includes deferred leasing costs and other net intangibles; includes the impact of accumulated depreciation and amortization
- 2. Represents carrying values net of any in-place investment-level financing at CLNC share as of March 31, 2020
- 3. Represents reported NOI for the first quarter 2020 at CLNC share
- 4. Represents annualized reported NOI for the first quarter 2020 at CLNC share
- 5. Represents the percent leased as of March 31, 2020 and is weighted by carrying value at CLNC share as of March 31, 2020
- 6. Based on in-place leases (defined as occupied and paying leases) as of March 31, 2020 and assumes that no renewal options are exercised. W.A. calculation based on carrying value at CLNC share as of March 31, 2020
- 7. Based on carrying values at CLNC share as of March 31, 2020

## Page 24

- 1. Represents carrying values at CLNC share as of March 31, 2020; includes deferred leasing costs and other net intangibles; includes the impact of accumulated depreciation and amortization
- 2. Represents carrying values net of any in-place investment-level financing at CLNC share as of March 31, 2020
- 3. Represents reported NOI/EBITDA for the first quarter 2020 at CLNC share
- 4. Represents annualized reported NOI/EBITDA for the first quarter 2020 at CLNC share
- 5. Represents the percent leased as of March 31, 2020. W.A. calculation based on carrying value at CLNC share as of March 31, 2020. Excludes hotel properties
- 6. Based on in-place leases (defined as occupied and paying leases) as of March 31, 2020 and assumes that no renewal options are exercised. W.A. calculation based on carrying value at CLNC share as of March 31, 2020. Includes office and retail properties only
- 7. Multifamily includes: (i) apartments, (ii) student housing and (iii) manufactured housing communities
- 8. Based on carrying values at CLNC share as of March 31, 2020

- In addition to the stated cash coupon rate, unlevered all-in yield includes non-cash payment in-kind interest income and the accrual of origination, extension and exit fees. Unlevered all-in yield for
  the loan portfolio assumes the applicable floating benchmark rate as of March 31, 2020 for W.A. calculations
- 2. Represents the remaining loan term based on maximum maturity date assuming all extension options on loans are exercised by the borrower and is weighted by carrying value at CLNC share as of March 31, 2020
- 3. Represents carrying values at CLNC share as of March 31, 2020



# V. APPENDIX - FOOTNOTES (CONT'D)

#### Page 26

- 1. Represents the percent leased as of March 31, 2020 and is weighted by carrying value at CLNC share as of March 31, 2020. Excludes hotel properties
- 2. Based on in-place leases (defined as occupied and paying leases) as of March 31, 2020 and assumes that no renewal options are exercised. W.A. calculation based on carrying value at CLNC share as of March 31, 2020. Includes office and retail properties only

#### Page 27

- 1. Represents the percent leased as of March 31, 2020 and is weighted by carrying value at CLNC share as of March 31, 2020. Excludes hotel properties
- 2. Based on in-place leases (defined as occupied and paying leases) as of March 31, 2020 and assumes that no renewal options are exercised. W.A. calculation based on carrying value at CLNC share as of March 31, 2020. Includes office and retail properties only
- 3. Represents carrying values at CLNC share as of March 31, 2020
- 4. Represents annualized reported NOI/EBITDA for the first guarter 2020 at CLNC share

#### Page 29

- 1. Represents UPB at CLNC share as of March 31, 2020
- 2. Represents CLNC's share of total outstanding secured debt agreements (UPB) less unrestricted cash at CLNC's share divided by total stockholders' equity as of March 31, 2020; stockholders' equity includes noncontrolling interests in the Operating Partnership and excludes noncontrolling interests in investment entities
- 3. Assumes the applicable floating benchmark rate as of March 31, 2020 for W.A. calculations and is weighted on outstanding debt (UPB) at CLNC share as of March 31, 2020
- 4. Outstanding debt based on UPB at CLNC share as of March 31, 2020
- 5. Includes noncontrolling interests in the Operating Partnership and excludes noncontrolling interests in investment entities as of March 31, 2020
- 6. Represents financing on one senior loan investment in the Core Portfolio

#### Page 30

- 1. Subject to customary non-recourse carve-outs
- 2. W.A. calculation based on outstanding debt (UPB) at CLNC share as of March 31, 2020. W.A. extended maturity excludes CMBS facilities
- 3. Assumes the applicable floating benchmark rate as of March 31, 2020 for W.A. calculations
- 4. Represents UPB at CLNC share as of March 31, 2020
- 5. Maturity dates are dependent on asset type and typically range from one to three month rolling periods
- 6. Represents financing on one senior loan investment in the Core Portfolio

#### Page 36

- Represents interests in assets held by third party partners
- 2. Represents the proportionate share attributed to CLNC based on CLNC's ownership % by asset
- 3. Reflects the net impact of securitization assets and related obligations which are consolidated for accounting purposes

#### Page 37

- 1. Represents net accumulated depreciation and amortization on real estate investments, including related intangible assets and liabilities
- 2. The Company calculates GAAP net book value (excluding noncontrolling interests in investment entities) per share and undepreciated book value per share, a non-GAAP financial measure, based on the total number of common shares and OP units (held by members other than the Company or its subsidiaries) outstanding at the end of the reporting period. As of March 31, 2020, the total number of common shares and OP units outstanding was approximately 131.4 million

- 1. Includes \$29.0 million in provision for loan losses calculated by the Company's PD/LGD model and excludes \$40.7 million which was evaluated individually and included in Core Earnings
- 2. The Company calculates Core Earnings (Loss) / Legacy, Non-Strategic Earnings (Loss) per share, which are non-GAAP financial measures, based on a weighted average number of common shares and OP units (held by members other than the Company or its subsidiaries). For the three months ended March 31, 2020, the weighted average number of common shares and OP units was approximately 131.6 million; includes 3.1 million of OP units



# V. COMPANY INFORMATION

Colony Credit Real Estate, Inc. (NYSE: CLNC) is one of the largest publicly traded commercial real estate credit REITs, focused on originating, acquiring, financing and managing a diversified portfolio consisting primarily of CRE senior mortgage loans, mezzanine loans, preferred equity, debt securities and net leased properties predominantly in the United States. Colony Credit Real Estate is externally managed by a subsidiary of leading global real estate and investment management firm, Colony Capital, Inc. Colony Credit Real Estate is organized as a Maryland corporation that elected to be taxed as a REIT for U.S. federal income tax purposes commencing with our initial taxable year ended December 31, 2018. For additional information regarding the Company and its management and business, please refer to <a href="https://www.clncredit.com">www.clncredit.com</a>.

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